

### **Marriott International Reports Third Quarter 2010 Results**

BETHESDA, Md., Oct 06, 2010 /PRNewswire via COMTEX News Network/ -- THIRD QUARTER HIGHLIGHTS

- Third quarter diluted earnings per share (EPS) totaled \$0.22, a 47 percent increase over prior year adjusted results,
- Total fee revenue increased 9 percent to \$253 million as a result of strong revenue per available room (REVPAR) and unit growth. Incentive fees climbed 24 percent,
- Worldwide systemwide comparable REVPAR rose 8.2 percent using constant dollars. Average daily rate rose 1.8
  percent using constant dollars,
- The company's worldwide pipeline of hotels under construction, awaiting conversion or approved for development totaled nearly 95,000 rooms, including over 33,000 rooms outside North America,
- Over 5,000 rooms opened during the third quarter, including nearly 2,000 rooms in international markets.

Marriott International, Inc. (NYSE: MAR) today reported third quarter 2010 results, exceeding prior year results and at the high end of the company's expectations.

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#### **THIRD QUARTER 2010 RESULTS**

Third quarter 2010 net income totaled \$83 million, a 57 percent increase compared to third quarter 2009 adjusted net income. Diluted EPS totaled \$0.22, a 47 percent increase from adjusted diluted EPS in the year-ago quarter. On July 14, 2010, the company forecasted third quarter diluted EPS of \$0.18 to \$0.22.

Adjusted results for the 2009 third quarter exclude \$8 million pretax (\$4 million after-tax and \$0.01 per diluted share) of restructuring costs and other charges, as well as \$752 million pretax (\$502 million after-tax and \$1.41 per diluted share) of impairment charges related to the Timeshare segment. Adjusted results for 2009 third quarter also exclude the \$13 million (\$0.03 per diluted share) impact of non-cash charges in the provision for income taxes.

Reported net income totaled \$83 million in the third quarter of 2010 compared to the reported loss of \$466 million in the year-ago quarter. Reported diluted EPS was \$0.22 in the third quarter of 2010 compared to reported diluted losses per share of \$1.31 in the third quarter of 2009.

J.W. Marriott, Jr., chairman and chief executive officer of Marriott International, said, "We are having an outstanding year. Corporate and leisure demand continues to strengthen, and we are leading the U.S. industry in pushing retail price increases. For the Marriott Hotels and Resorts brand in North America, nearly 90 percent of hotels raised corporate retail rates in the quarter and, overall, such retail rates rose 9 percent.

"In the third quarter, revenue per available room at North American systemwide hotels rose 7.2 percent year-over-year and average daily rates rose nearly 2 percent. International systemwide hotels showed tremendous strength, with REVPAR up 12 percent in the quarter on a constant dollar basis. Our Asia Pacific region is leading the way with REVPAR up over 20 percent. China was especially strong with our hotels benefiting from favorable demand, strong brands and outstanding locations.

"While U.S. supply growth continues to moderate, we are adding hotels to our portfolio. During the third quarter, we opened over 5,000 new rooms, and we have nearly 95,000 rooms in our worldwide development pipeline at quarter-end, including the stunning 3,000 room Cosmopolitan Hotel in Las Vegas - our first hotel on the Strip - which will open in December as part of The Autograph Collection. Our pipeline also includes almost 7,000 rooms to be converted to our brands.

"With substantial unit growth, improving REVPAR and continued focus on the bottom line, our strong cash flow has enabled us to reduce our debt ahead of schedule. Our adjusted net debt has declined by almost \$1.5 billion since the end of 2008. We are pleased that Standard & Poor's upgraded our bond rating to BBB last week.

"We expect 2011 to be even better than 2010 as demand and pricing continue to strengthen. We are currently forecasting 2011 systemwide worldwide REVPAR to increase 6 to 8 percent. We also expect to open 25,000 to 30,000 rooms worldwide in 2011."

For the 2010 third quarter, REVPAR for worldwide comparable systemwide properties increased 8.2 percent (a 7.5 percent increase using actual dollars).

International comparable systemwide REVPAR rose 12.0 percent (an 8.5 percent increase using actual dollars), including a 1.6 percent increase in average daily rate (a 1.6 percent decrease using actual dollars) in the third quarter of 2010.

In North America, comparable systemwide REVPAR increased 7.2 percent in the third quarter of 2010, including a 1.7 percent increase in average daily rate. REVPAR for comparable systemwide North American full-service and luxury hotels (including *Marriott Hotels & Resorts*, *The Ritz-Carlton* and *Renaissance Hotels*) increased 7.3 percent with a 2.6 percent increase in average daily rate. The company estimates that excluding the impact of the calendar shift of Rosh Hashanah from the 2009 fiscal fourth quarter to the 2010 fiscal third quarter, REVPAR for comparable systemwide North American full-service and luxury hotels would have increased nearly 8 percent.

Marriott added 32 new properties (5,056 rooms) to its worldwide lodging portfolio in the 2010 third quarter, including the Renaissance Tianjin Lakeview, the Ritz-Carlton Shanghai Pudong and the 457-room Courtyard Shanghai Puxi. Three properties (667 rooms) exited the system during the quarter. At quarter-end, the company's lodging group encompassed 3,518 properties and timeshare resorts for a total of over 611,000 rooms.

The company's worldwide pipeline of hotels under construction, awaiting conversion or approved for development totaled almost 575 properties with nearly 95,000 rooms at quarter-end.

MARRIOTT REVENUES totaled over \$2.6 billion in the 2010 third quarter compared to approximately \$2.5 billion for the third quarter of 2009. Total fee revenue rose 9 percent to \$253 million reflecting higher REVPAR and fees from new hotels. Third quarter incentive management fees alone increased 24 percent to \$21 million. In the third quarter, 23 percent of companymanaged hotels earned incentive management fees compared to 20 percent in the year-ago quarter. Incentive management fees largely came from hotels outside of North America in both the 2010 and 2009 quarters.

Worldwide comparable company-operated house profit margins increased 90 basis points in the third quarter reflecting higher occupancy, rate increases and strong productivity. House profit margins for comparable company-operated properties outside North America increased 170 basis points and North American comparable company-operated house profit margins increased 30 basis points from the year-ago quarter. Excluding the impact of cancellation and attrition fees in the 2009 quarter, North American comparable company-operated house profit margins increased 60 basis points year-over-year.

Owned, leased, corporate housing and other revenue, net of direct expenses, declined \$5 million in the 2010 third quarter, to \$7 million, largely due to the impact of a \$6 million cancellation fee recorded in the 2009 third quarter.

The company launched Marriott Vacation Club Destinations, a new North American timeshare points program, in June and focused its efforts on educating existing customers about the benefits of the new product. The program allows customers to purchase timeshare in smaller increments than the traditional one-week product and allows greater flexibility of use. Feedback from owners has been favorable. In the third quarter alone, 22,000 existing owners joined the points program, exceeding the company's expectations, and many of those owners purchased additional product. In fact, contract sales to existing owners increased 27 percent in the third quarter. With fewer sales to new customers year-over-year, third quarter adjusted Timeshare segment contract sales decreased 6 percent to \$165 million (excluding a \$1 million allowance for fractional contract cancellations recorded in the quarter). In the prior year's quarter, Timeshare segment adjusted contract sales totaled \$176 million (excluding a \$24 million allowance for fractional and residential contract cancellations).

In the third quarter, Timeshare sales and services revenue totaled \$275 million and, net of expenses, totaled \$56 million for the quarter. Adjusting for the Timeshare impairment and restructuring costs and other charges, as well as the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010, third quarter 2009 timeshare sales and services revenue would have totaled \$290 million and, net of direct expenses, would have totaled \$45 million. These adjustments for the 2009 quarter are shown on page A-11.

Third quarter 2010 Timeshare sales and services revenue, net of expense, benefited from lower marketing and sales costs, price increases year-over-year, and a \$15 million favorable adjustment to the Marriott Rewards liability resulting from the lower than projected cost of Marriott Rewards redemptions. Results were reduced by \$6 million of incremental program costs and \$11 million of deferred profit associated with lower reportability of contract sales, both related to the new points-based program.

Timeshare segment results include Timeshare sales and services revenue, net of direct expenses, as well as base management fees, equity in earnings (losses), gains and other income, noncontrolling interest, interest expense and general,

administrative and other expenses associated with the timeshare business. Timeshare segment results for the 2010 third quarter totaled \$37 million as shown on page A-9. In the prior year quarter, adjusted Timeshare segment results would have totaled \$24 million, adjusting for the Timeshare impairment and restructuring costs and other charges, as well as the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010, as shown on page A-11. Timeshare segment results for the 2010 third quarter included \$12 million of interest expense related to the consolidation of securitized Timeshare notes. Adjusted Timeshare segment results for the year-ago quarter included \$17 million of interest expense related to the consolidation of securitized Timeshare notes.

GENERAL, ADMINISTRATIVE and OTHER expenses for the 2010 third quarter increased 4 percent to \$149 million, compared to adjusted expenses of \$143 million in the year-ago quarter, and included higher incentive compensation and legal costs, partially offset by lower deferred compensation expenses and the favorable reversal of an accrual related to a tax settlement on a European asset.

GAINS (LOSSES) AND OTHER INCOME totaled \$3 million, primarily reflecting gains on the sale of real estate. The prior year's third quarter losses totaled \$1 million and included a \$5 million impairment charge on an investment partially offset by \$3 million of gains on the sale of real estate and \$1 million of income from cost method investments.

INTEREST EXPENSE increased to \$41 million in the third quarter primarily due to \$12 million of interest expense related to the consolidation of debt associated with securitized Timeshare notes, lower capitalized interest and higher interest expense associated with the company's deferred compensation plan, partially offset by the impact of lower debt balances and lower interest rates. Adjusting for the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010, third quarter 2009 interest expense would have been \$44 million.

EQUITY IN (LOSSES) totaled a \$5 million loss in the quarter compared to an \$11 million adjusted loss in the year-ago quarter. The \$6 million improvement in results primarily reflected lower losses in two joint ventures, as well as the favorable impact of the impairment of one investment in the year ago quarter.

#### Earnings before Interest Expense, Taxes, Depreciation and Amortization (EBITDA)

EBITDA totaled \$220 million in the 2010 third quarter. In the 2009 third quarter, adjusted EBITDA totaled \$163 million. If the consolidation of securitized Timeshare notes had occurred at the beginning of 2009, adjusted EBITDA in the 2009 third quarter would have totaled \$195 million.

#### **BALANCE SHEET**

At the end of the third quarter 2010, total debt was \$2,726 million and cash balances totaled \$223 million, compared to \$2,298 million in debt and \$115 million of cash at year-end 2009. Adjusting for the debt associated with securitized Timeshare mortgage notes now required to be consolidated under new accounting rules, adjusted total debt, net of cash, totaled \$1,591 million, a decline of nearly \$600 million since year-end 2009.

At the end of the 2010 third quarter, Marriott did not have any borrowings outstanding under its \$2.4 billion revolving bank credit facility.

### **COMMON STOCK**

Weighted average fully diluted shares outstanding used to calculate diluted EPS totaled 378.1 million in the 2010 third quarter compared to weighted average fully diluted shares outstanding of 367.5 million used to calculate adjusted diluted EPS in the year-ago quarter.

The remaining share repurchase authorization, as of September 10, 2010, totaled 21.3 million shares.

#### **FOURTH QUARTER 2010 OUTLOOK**

For the fourth quarter, the company assumes comparable systemwide REVPAR on a constant dollar basis will increase 6 to 8 percent in North America, 7 to 9 percent outside North America and 6 to 8 percent worldwide.

The company assumes fourth quarter 2010 Timeshare contract sales will total \$190 million to \$200 million and Timeshare sales and services revenue, net of direct expenses, will total approximately \$45 million to \$50 million. With these assumptions, Timeshare segment results for the fourth quarter, including interest expense associated with securitized notes, are expected to total \$40 million to \$45 million, including an approximately \$20 million gain on the sale of real estate.

The company expects to open about 30,000 rooms in 2010.

The company estimates that, on a full-year basis, one point of worldwide systemwide REVPAR impacts total fees by approximately \$15 million pretax and owned, leased, corporate housing and other revenue, net of direct expense, by approximately \$5 million pretax.

	Fourth Quarter	Full Year
	2010	2010
Total fee revenue	\$370 million to \$380 million	\$1,166 million to \$1,176 million
Owned, leased, corporate housing and other revenue, net of		
direct expenses Timeshare sales and services revenue, net of	Approx \$40 million	Approx \$90 million
direct expenses		\$201 million to \$206 million
General, administrative and other		
expenses		\$649 million to \$654 million
Operating income		\$803 million to \$823 million
Gains and other income Net interest	Approx \$25 million	Approx \$32 million
Equity in (losses)	Approx \$50 million Approx (\$10) million \$0.33 to \$0.36	Approx (\$30) million

(1) Net of interest income

The company expects investment spending in 2010 will total approximately \$500 million, including \$50 million for maintenance capital spending and \$200 million of other capital expenditures (including property acquisitions). Investment spending will also include new mezzanine financing and mortgage loans, contract acquisition costs, and equity and other investments.

Based upon the assumptions above, full year 2010 EBITDA is expected to total \$1,050 million to \$1,065 million, an 8 to 9 percent increase over the prior year's adjusted EBITDA including the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010. Adjusted EBITDA for full year 2009 totaled \$974 million and is shown on page A-15.

### **2011 OUTLOOK**

For the full year 2011, the company expects the business climate, particularly the pricing environment, to continue to improve. The company assumes full year 2011 systemwide REVPAR on a constant dollar basis will increase 6 to 8 percent in North America, outside North America and on a worldwide basis.

The company expects to open 25,000 to 30,000 rooms in 2011 as most hotels expected to open are already under construction or undergoing conversion from other brands. Given these assumptions, full year 2011 fee revenue could total \$1,290 million to \$1,330 million and owned, leased, corporate housing and other revenue, net of direct expense, could increase 5 to 15 percent year-over-year.

The company expects 2011 Timeshare contract sales to be in line with 2010 levels.

The company expects its 2011 general and administrative costs to increase 3 to 5 percent reflecting increased spending for brand initiatives and higher compensation.

Marriott International, Inc. (NYSE: MAR) will conduct its quarterly earnings review for the investment community and news media on Thursday, October 7, 2010 at 10 a.m. Eastern Time (ET). The conference call will be webcast simultaneously via Marriott's investor relations website at <a href="http://www.marriott.com/investor">http://www.marriott.com/investor</a>, click the "Recent and Upcoming Events" tab and click on the quarterly conference call link. A replay will be available at that same website until October 7, 2011.

The telephone dial-in number for the conference call is 706-679-3455 and the conference ID is 93873764. A telephone replay of the conference call will be available from 1 p.m. ET, Thursday, October 7, 2010 until 8 p.m. ET, Thursday, October 14, 2010. To access the replay, call 706-645-9291. The reservation number for the recording is 93873764.

#### **Definitions**

All references to net income or net loss reflect net income or net loss attributable to Marriott. All references to EPS or diluted losses per share, unless otherwise noted, reflect EPS or diluted losses per share attributable to Marriott shareholders.

Note: This press release and accompanying schedules contain "forward-looking statements" within the meaning of federal securities laws, including REVPAR, profit margin and earnings trends, estimates and assumptions; statements concerning the number of lodging properties we expect to add in the future; our expectations about investment spending and share repurchases; and similar statements concerning anticipated future events and expectations that are not historical facts. We caution you that these statements are not guarantees of future performance and are subject to numerous risks and uncertainties, including the continuation and pace of the economic recovery; supply and demand changes for hotel rooms, corporate housing and our Timeshare segment products; competitive conditions in the lodging industry; relationships with clients and property owners; the availability of capital to finance hotel growth and refurbishment; and other risk factors that we identify in our most recent quarterly report on Form 10-Q; any of which could cause actual results to differ materially from the expectations we express or imply here. These statements are made as of October 6, 2010, and we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

MARRIOTT INTERNATIONAL, INC. (NYSE: MAR) is a leading lodging company with more than 3,500 lodging properties in 70 countries and territories. Marriott International operates and franchises hotels under the *Marriott*, *JW Marriott*, *The Ritz-Carlton*, *The Autograph Collection*, *Renaissance*, *Residence Inn*, *Courtyard*, *TownePlace Suites*, *Fairfield Inn*, *SpringHill Suites* and *Bulgari* brand names; develops and operates vacation ownership resorts under the *Marriott Vacation Club*, *The Ritz-Carlton Destination Club*, and *Grand Residences by Marriott* brands; licenses and manages whole-ownership residential brands, including *The Ritz-Carlton Residences*, *JW Marriott Residences* and *Marriott Residences*; operates *Marriott Executive Apartments*; provides furnished corporate housing through its *Marriott ExecuStay* division; and operates conference centers. The company is headquartered in Bethesda, Maryland, USA, and had approximately 137,000 employees at 2009 year-end. It is recognized by FORTUNE(R) as one of the best companies to work for, and by *Newsweek* as one of the greenest big companies in America. In fiscal year 2009, Marriott International reported sales from continuing operations of nearly \$11 billion. For more information or reservations, please visit our web site at <a href="https://www.marriott.com">www.marriott.com</a>, and for the latest company news, visit <a href="https://www.marriott.com">www.marriott.com</a>, and for the latest company news, visit

### IRPR#1

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MARRIOTT INTERNATIONAL, INC.

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MARRIOTT INTERNATIONAL, INC.
CONSOLIDATED STATEMENTS OF INCOME
(in millions, except per share amounts)

	As	As
	Reported	Reported
	12 Weeks	12 Weeks
	Ended	
		September
	10, 2010	-
	10, 2010	11, 2009
REVENUES		
Base management fees	\$123	\$116
Franchise fees	109	100
Incentive management fees	21	17
Owned, leased, corporate housing and other		
revenue (1)	220	226
Timeshare sales and services (2)	275	254
` ,	_	_
Cost reimbursements (3)	1,900	1,758
Total Revenues	2,648	2,471
	•	
OPERATING COSTS AND EXPENSES		
Owned, leased and corporate housing -direct		
(4)	213	214
Timeshare - direct	219	238
Timeshare strategy - impairment charges	_	614
Reimbursed costs	1,900	1,758
Restructuring costs		9
General, administrative and other (5)	149	144
deficial, administrative and defici (3)		
Total Expenses	2,481	2,977
Total Expended		
OPERATING INCOME (LOSS)	167	(506)

Gains and other income (6)	3	(1)	
Interest expense	(41)	(27)	
Interest income Equity in losses (7)	4 (5)	5 (12)	
Timeshare strategy - impairment charges (non-	(3)	(12)	
operating)	_	(138)	
1 3,			
INCOME (LOSS) BEFORE INCOME TAXES	128	(679)	
INCOME (LOSS) BEFORE INCOME TIMES	120	(075)	
(Provision) benefit for income taxes	(45)	210	
NET INCOME (LOSS)	83	(469)	
NET INCOME (LOSS)	03	(409)	
Add: Net losses attributable to noncontrolling			
interests, net of tax	_	3	
NET INCOME (LOSS) ATTRIBUTABLE TO MARRIOTT	\$83	\$(466)	
( 122,	===	====	
EARNINGS (LOSSES) PER SHARE - Basic (8)			
Earnings (losses) per share attributable to Marriott shareholders 9	\$0.23	\$(1.31)	
Mail 1000 bilaicholacib	=====	=====	
EARNINGS (LOSSES) PER SHARE - Diluted (8,10) Earnings (losses) per share attributable to			
Marriott shareholders 9	\$0.22	\$(1.31)	
1000 0000000000000000000000000000000000	=====	=====	
Paris Charact (0)	262 1	256 5	
Basic Shares (8) Diluted Shares (8,10)	363.1 378.1	356.7 356.7	
DITUCEU DITALES (0,10)	3/0.1	330.7	

	Adjustments		
	Restructuring Costs & Other Charges	Timeshare Strategy - Impairment Charges	
REVENUES			
Base management fees	\$-	\$-	\$-
Franchise fees	_	-	-
Incentive management fees	_	-	_
Owned, leased, corporate housing			
and other revenue (1)	_	_	_
Timeshare sales and services (2)	(3)	-	-
Cost reimbursements (3)	_	-	-
Total Revenues	(3)	-	-

OPERATING COSTS AND EXPENSES				
Owned, leased and corporate housing -direct (4)	_	_	_	
Timeshare - direct	_	_	_	
Timeshare strategy -impairment				
charges	_	(614)	_	
Reimbursed costs	_	_	_	
Restructuring costs	(9)	_	_	
General, administrative and				
other (5)	(1)	-	_	
Total Expenses	(10)	(614)		
Total Expenses				
OPERATING INCOME (LOSS)	7	614	-	
Gains and other income (6)	_	_	_	
Interest expense	-	-	-	
Interest income	-	_	-	
Equity in losses (7)	1	-	_	
Timeshare strategy - impairment				
charges (non-operating)	_	138	-	
INCOME (LOSS) BEFORE INCOME				
TAXES	8	752	_	
(Provision) benefit for income				
taxes	(4)	(250)	13	
NET INCOME (LOSS)	4	502	13	
THE THOUSE (LOSS)	-	302	13	
Add: Net losses attributable to				
noncontrolling interests, net				
of tax	_	-	_	
NEEL TRICOME (LOCG) AMERICANIAN DE E				
NET INCOME (LOSS) ATTRIBUTABLE TO MARRIOTT	\$4	\$502	\$13	
10 MARKIOII	9 <del>4</del> ===	\$50Z ====	=== \$T2	
EARNINGS (LOSSES) PER SHARE -				
Basic (8)				
Earnings (losses) per share				
attributable to Marriott				
shareholders 9	\$0.01	\$1.41	\$0.03	
	====	====	====	
EARNINGS (LOSSES) PER SHARE -				
Diluted (8,10)				
Earnings (losses) per share				
attributable to Marriott				
shareholders 9	\$0.01	\$1.41	\$0.03	
	====	====	====	
Basic Shares (8)	356.7	356.7	356.7	
Diluted Shares (8,10)	356.7	356.7	356.7	
21143C4 DIATED (0/10/	330.7	330.7	330.7	

	As Adjusted 12 Weeks Ended September 11, 2009**	Percent Better/ (Worse) 2010 vs. Adjusted 2009
DEVENTED		
REVENUES Base management fees	\$116	6
Franchise fees	100	9
Incentive management fees	17	24
Owned, leased, corporate housing and other	Ι,	21
revenue (1)	226	(3)
Timeshare sales and services (2)	251	10
Cost reimbursements (3)	1,758	8
COSC TETHIDUTSEMETICS (3)	1,750	0
Total Revenues	2,468	7
ODED MELING GOODES IND. DUDGINGS		
OPERATING COSTS AND EXPENSES		
Owned, leased and corporate housing -direct	01.4	
(4)	214	_
Timeshare - direct	238	8
Timeshare strategy - impairment charges	1 750	_ (0)
Reimbursed costs	1,758	(8)
Restructuring costs	-	- (4)
General, administrative and other (5)	143	(4)
m + 1 m		(5)
Total Expenses	2,353	(5)
OPERATING INCOME (LOSS)	115	45
Coing and other income (6)	(1)	400
Gains and other income (6)	(1)	
Interest expense Interest income	(27) 5	
		(20) 55
Equity in losses (7) Timeshare strategy - impairment charges (non-	(11)	55
operating)	_	_
operacing)		_
INCOME (LOSS) BEFORE INCOME TAXES	81	58
(Provision) benefit for income taxes	(31)	(45)
NET INCOME (LOSS)	50	66
Add: Net losses attributable to noncontrolling		
interests, net of tax	3	(100)
		\ <del> /</del>
NET INCOME (LOSS) ATTRIBUTABLE TO MARRIOTT	\$53	57
	===	

EARNINGS (LOSSES) PER SHARE - Basic (8) Earnings (losses) per share attributable to Marriott shareholders 9	\$0.15 =====	53
EARNINGS (LOSSES) PER SHARE - Diluted (8,10) Earnings (losses) per share attributable to Marriott shareholders 9	\$0.15 ====	47
Basic Shares (8) Diluted Shares (8,10)	356.7 367.5	

\*\* Denotes non-GAAP financial measures. Please see pages A-18 and A-19 for additional information about our reasons for providing these alternative financial measures and limitations on their use. See page A-3 for footnote references.

A-1

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As

MARRIOTT INTERNATIONAL, INC.
CONSOLIDATED STATEMENTS OF INCOME
(in millions, except per share amounts)

	Reported 36 Weeks Ended September 10, 2010	36 Weeks Ended September
REVENUES	+204	+ 2 6 7
Base management fees	\$384	
Franchise fees	305	_
Incentive management fees	107	95
Owned, leased, corporate housing and other revenue (1)	704	684
Timeshare sales and services (including net note	704	004
sale losses of \$1 for	849	746
thirty-six weeks ended September 11, 2009) (2)	047	740
Cost reimbursements (3)	5 700	5,355
Total Revenues	8,049	•
Total Nevenacy	0,013	,,320
OPERATING COSTS AND EXPENSES		
Owned, leased and corporate housing - direct (4)	654	638
Timeshare - direct	693	737
Timeshare strategy - impairment charges	_	614
Reimbursed costs	5,700	5,355
Restructuring costs	-	44
General, administrative and other (5)	429	507
Total Expenses	7,476	7,895

OPERATING INCOME (LOSS)	573	(367)
Gains and other income (including gain on debt extinguishment of \$21 for the thirty-six weeks ended September 11, 2009) (6)	7	27
Interest expense Interest income Equity in losses (7)	(130) 11 (20)	(84) 20 (50)
Timeshare strategy - impairment charges (non- operating)		(138)
INCOME (LOSS) BEFORE INCOME TAXES	441	(592)
(Provision) benefit for income taxes	(156)	133
NET INCOME (LOSS)	285	(459)
Add: Net losses attributable to noncontrolling interests, net of tax	- 	7
NET INCOME (LOSS) ATTRIBUTABLE TO MARRIOTT	\$285 ====	\$(452) =====
EARNINGS (LOSSES) PER SHARE - Basic (8) Earnings (losses) per share attributable to Marriott shareholders (9)	\$0.79 ====	\$(1.27) =====
EARNINGS (LOSSES) PER SHARE - Diluted (8,10) Earnings (losses) per share attributable to Marriott shareholders (9)	\$0.76 ====	\$(1.27) =====
Basic Shares (8) Diluted Shares (8,10)	361.5 376.4	355.7 355.7

### Adjustments

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	Restructuring Costs & Other Charges	Timeshare Strategy - Impairment Charges	Certain Tax Items
REVENUES Base management fees	\$-	\$-	\$-
Franchise fees	_	_	_
Incentive management fees Owned, leased, corporate	-	-	-
housing and other revenue (1)	-	-	-

Timeshare sales and services (including net note sale losses of \$1 for thirty-six weeks ended September 11, 2009) (2)	26	-	-
Cost reimbursements (3)	_	_	_
Total Revenues	26	-	-
OPERATING COSTS AND EXPENSES			
Owned, leased and corporate			
housing -direct (4)	-	-	-
Timeshare - direct	1	_	-
Timeshare strategy -impairment		(614)	
charges	_	(614)	_
Reimbursed costs Restructuring costs	(44)	_	_
General, administrative and	(44)	_	_
other (5)	(92)	_	_
Total Expenses	(135)	(614)	_
2 3 3 3	( ,		
OPERATING INCOME (LOSS)	161	614	_
Gains and other income			
(including gain on debt			
extinguishment of \$21	_	_	-
for the thirty-six weeks ended September 11, 2009) (6)			
Interest expense	_	_	_
Interest income	_	_	_
Equity in losses (7)	33	_	_
Timeshare strategy -			
impairment charges (non-			
operating)	-	138	_
INCOME (LOSS) BEFORE INCOME			
TAXES	194	752	_
(Provision) benefit for income			
taxes	(76)	(250)	56
NET INCOME (LOSS)	118	502	56
211.22.1			
Add: Net losses attributable to			
noncontrolling interests, net of tax			
or tax			
NET INCOME (LOSS) ATTRIBUTABLE			
TO MARRIOTT	\$118	\$502	\$56
	====	====	===
EARNINGS (LOSSES) PER SHARE -			
Basic (8)			
Earnings (losses) per share			
attributable to Marriott			
shareholders (9)	\$0.33	\$1.41	\$0.16
	====	====	====

# Diluted (8,10) Earnings (losses) per share attributable to Marriott shareholders (9)

Basic Shares (8)	355.7	355.7	355.7
Diluted Shares (8,10)	355.7	355.7	355.7

\$0.33 \$1.41 \$0.16 ==== ====

As Percent

	Adjusted 36 Weeks Ended September 11, 2009**	
REVENUES		
Base management fees	\$367	5
Franchise fees	281	9
Incentive management fees	95	13
Owned, leased, corporate housing and other		
revenue (1)	684	3
Timeshare sales and services (including net note		
sale losses of \$1 for	772	10
thirty-six weeks ended September 11, 2009) (2)		
Cost reimbursements (3)	5,355	6
Total Revenues	7,554	7
OPERATING COSTS AND EXPENSES		
Owned, leased and corporate housing - direct (4)	638	(3)
Timeshare - direct	738	6
Timeshare strategy - impairment charges		-
Reimbursed costs	5,355	(6)
Restructuring costs	415	- (2)
General, administrative and other (5)	415	(3)
Total Expenses	7,146	(5)
OPERATING INCOME (LOSS)	408	40
(2000)		
Gains and other income (including gain on debt		
extinguishment of \$21	27	(74)
for the thirty-six weeks ended September 11,		
2009) (6)		
Interest expense	(84)	(55)
Interest income	20	(45)
Equity in losses (7)	(17)	(18)
Timeshare strategy - impairment charges (non-		
operating)	_	-

INCOME (LOSS) BEFORE INCOME TAXES	354	25
(Provision) benefit for income taxes	(137)	(14)
NET INCOME (LOSS)	217	31
Add: Net losses attributable to noncontrolling interests, net of tax	7 	(100)
NET INCOME (LOSS) ATTRIBUTABLE TO MARRIOTT	\$224 ====	27
EARNINGS (LOSSES) PER SHARE - Basic (8) Earnings (losses) per share attributable to Marriott shareholders (9)	\$0.63 ====	25
EARNINGS (LOSSES) PER SHARE - Diluted (8,10) Earnings (losses) per share attributable to Marriott shareholders (9)	\$0.61 ====	25
Basic Shares (8) Diluted Shares (8,10)	355.7 365.4	

\*\* Denotes non-GAAP financial measures. Please see pages A-18 and A-19 for additional information about our reasons for providing these alternative financial measures and limitations on their use. See page A-3 for footnote references.

A-2

## MARRIOTT INTERNATIONAL, INC. FOOTNOTES TO CONSOLIDATED STATEMENTS OF INCOME

- 1 --Owned, leased, corporate housing and other revenue includes revenue from the properties we own or lease, revenue from our corporate housing business, termination fees, branding fees and other revenue.
- 2 --Timeshare sales and services includes total timeshare revenue except for base management fees and cost reimbursements.
- 3 -- Cost reimbursements include reimbursements from properties for Marriott-funded operating expenses.
- 4 -- Owned, leased and corporate housing direct expenses include operating expenses related to our owned or leased hotels, including lease payments, pre-opening expenses and depreciation, plus expenses related to our corporate housing business.
- 5 --General, administrative and other expenses include the overhead costs allocated to our segments, and our corporate overhead costs and general expenses.
- 6 --Gains and other income includes gains and losses on: the sale of real estate, note sales or repayments (except timeshare note securitizations), the sale of joint ventures and investments; and

debt extinguishments, as well as income from cost method joint ventures.

- 7 -- Equity in losses includes our equity in losses of unconsolidated equity method joint ventures.
- 8 --2009 share numbers and per share amounts have been retroactively adjusted to reflect the stock dividends with distribution dates of July 30, 2009, September 3, 2009 and December 3, 2009.
- 9 --Earnings per share attributable to Marriott shareholders plus adjustment items may not equal earnings per share attributable to Marriott shareholders as adjusted due to rounding.
- 10 -- Basic and fully diluted weighted average common shares outstanding used to calculate earnings per share for the periods in which we had a loss are the same because inclusion of additional equivalents would be anti-dilutive.

A-3

### MARRIOTT INTERNATIONAL, INC. TOTAL LODGING PRODUCTS (1)

### Number of Properties

Brand		September 11, 2009	
Domestic Full-Service			
Marriott Hotels &	255	250	-
Resorts	355	350	5
Renaissance Hotels	79	78	1
Autograph Collection Domestic Limited- Service	11	_	11
	<b>505</b>	5.61	0.4
Courtyard Fairfield Inn &	785	761	24
Suites	647	609	38
SpringHill Suites	271	241	30
Residence Inn	592	583	9
TownePlace Suites	192	179	13
International			
Marriott Hotels &			
Resorts	195	188	7
Renaissance Hotels	67	65	2
Courtyard	97	88	9
Fairfield Inn &		_	_
Suites	10	9	1
SpringHill Suites	1	1	-
Residence Inn	18	18	_
Marriott Executive			_
Apartments	23	22	1
Luxury			
The Ritz-Carlton -		<u> </u>	•
Domestic	39	37	2
The Ritz-Carlton -			_
International	35	33	2
Bulgari Hotels &			

Resorts	2	2	_
The Ritz-Carlton Residential	26	25	1
The Ritz-Carlton	20	23	_
Serviced Apartments	3	3	_
Timeshare (2)			
Marriott Vacation			
Club (3)	53	52	1
The Ritz-Carlton			
Destination Club	9	10	(1)
The Ritz-Carlton			
Residences	4	4	-
Grand Residences by			
Marriott -			
Fractional	2	2	-
Grand Residences by			
Marriott -			
Residential	2	2	-
Sub Total Timeshare	70	70	_
Total	3,518	3,362	156
	=====	=====	===

## Number of Rooms/Suites

Brand 	-	September 11, 2009	-
Domestic Full- Service			
Marriott Hotels &			
Resorts	142,277	139,280	2,997
Renaissance Hotels	28,790	28,508	282
Autograph Collection	1,646	-	1,646
Domestic Limited-			
Service			
Courtyard	110,325	106,835	3,490
Fairfield Inn &			
Suites	58,398	54,537	3,861
SpringHill Suites	31,772	27,818	3,954
Residence Inn	71,280	69,865	1,415
TownePlace Suites	19,320	17,917	1,403
International			
Marriott Hotels &			
Resorts	59,936	57,010	2,926
Renaissance Hotels	22,622	· · · · · · · · · · · · · · · · · · ·	331
Courtyard	19,307		2,053
Fairfield Inn &	,	•	,
Suites	1,235	1,109	126
SpringHill Suites	124	124	_
Residence Inn	2,559	2,604	(45)
Marriott Executive			

Apartments	3,775	3,580	195
Luxury			
mba Dita Gaultan			
The Ritz-Carlton - Domestic	11 507	11 E40	38
The Ritz-Carlton -	11,587	11,549	30
	10 457	10 117	240
International	10,457	10,117	340
Bulgari Hotels &	117	117	
Resorts The Ritz-Carlton	117	117	-
Residential	0 71E	2 620	77
	2,715	2,638	11
The Ritz-Carlton	450	474	(16)
Serviced Apartments	458	474	(16)
Timeshare (2)			
Marriott Vacation			
Club (3)	11,866	11,854	12
The Ritz-Carlton	11,000	11,034	12
Destination Club	446	461	/1E\
The Ritz-Carlton	440	401	(15)
Residences	238	234	4
Grand Residences by	230	234	4
Marriott -			
Fractional	248	248	
Grand Residences by	240	240	_
Marriott -			
Residential	68	91	(23)
Sub Total Timeshare	12,866	12,888	(22)
Sub local limeshale	12,000	12,000	(22)
	<b>_</b>	<b>_</b>	
Total	611,566	586,515	25,051
10001	======	======	=====

## Number of Timeshare Interval, Fractional and Residential Resorts

		Properties in Active Sales (4)
100% Company-Developed		
Marriott Vacation Club (3) The Ritz-Carlton Destination	53	27
Club and Residences Grand Residences by Marriott and	11	9
Residences	4	3
Joint Ventures		
The Ritz-Carlton Destination		
Club and Residences	2	2
Total	70	41
	===	===

- 1 Total Lodging Products excludes the 1,993 and 2,153 corporate housing rental units as of September 10, 2010 and September 11, 2009, respectively.
- 2 Includes products that are in active sales as well as those that are sold out. Residential products are included once they possess a certificate of occupancy.
- 3 Marriott Vacation Club includes Horizons by Marriott Vacation Club products that were previously reported separately.
- 4 Products in active sales may not be ready for occupancy.

A-4

## MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS CONSTANT \$

Comparable Company-Operated International Properties(1)

Three Months Ended August 31, 2010 and August 31, 2009

		/PAR 		0ccup	-		Average Daily Rate
		vs.			vs.		vs.
Region	2010	2009	2010		2009	2010	2009
Caribbean & Latin America Continental	\$113.33	7.6%	71.5%	5.8%	pts.	\$158.53	-1.1%
Europe	\$112.54	8.6%	75.5%	3.8%	pts.	\$149.09	3.2%
United Kingdom					_		
Middle East &	\$74.25	-2.2%	62.4%	1.5%	pts.	\$119.06	-4.5%
Regional							
Composite(3)	\$103.89	12.1%	73.0%	6.5%	pts.	\$142.33	2.2%
International Luxury(4)	\$182.05	12.4%	62.8%	5.3%	pts.	\$289.92	2.8%
Total International(5)	\$112.42	12.2%	71.9%	6.3%	pts.	\$156.39	2.3%
Worldwide(6)	\$101.43	8.4%	71.2%	3.7%	pts.	\$142.46	2.8%

Comparable Systemwide International Properties(1)

Three Months Ended August 31, 2010 and August 31, 2009

REVPAR	Occupancy	Average
		Daily

						Rate	
		vs.			vs.		vs.
Region	2010	2009	2010		2009	2010	2009
Caribbean & Latin							
America	\$100.82	14.2%	68.6%	8.1%	pts.	\$146.92	0.7%
Continental							
Europe	\$111.17	9.0%	74.7%	4.8%	pts.	\$148.78	2.0%
United Kingdom	\$127.58	9.6%	81.3%	3.4%	pts.	\$157.02	5.0%
Middle East &							
Africa	\$73.85	-1.9%	62.7%	1.6%	pts.	\$117.81	-4.4%
Asia Pacific(2)	\$88.25	21.0%	68.2%	11.3%	pts.	\$129.35	0.9%
D ' 1							
Regional							
Composite(3)	\$103.38	11.9%	72.2%	6.7%	pts.	\$143.23	1.5%
International							
Luxury(4)	\$182.05	12.4%	62.8%	5.3%	pts.	\$289.92	2.8%
Hazary (1)	ψ10 <b>2.</b> 03	12.10	02.00	3.30	PCD.	<b>Ψ200.</b> 22	2.00
Total							
<pre>International(5)</pre>	\$110.47	12.0%	71.3%	6.6%	pts.	\$154.85	1.6%
					_		
Worldwide(6)	\$89.79	8.2%	71.7%	4.2%	pts.	\$125.18	1.8%

- 1 We report financial results on a period basis and international statistics on a monthly basis. Statistics are in constant dollars for June through August. International includes properties located outside the Continental United States and Canada, except for Worldwide which includes the Continental United States.
- 2 Does not include Hawaii.
- 3 Regional information includes the Marriott Hotels & Resorts, Renaissance Hotels and Courtyard brands. Includes Hawaii.
- 4 International Luxury includes The Ritz-Carlton properties outside of the Continental United States and Canada and Bulgari Hotels & Resorts.
- 5 Includes Regional Composite and International Luxury.
- 6 Includes international statistics for the three calendar months ended August 31, 2010 and August 31, 2009, and the Continental United States statistics for the twelve weeks ended September 10, 2010 and September 11, 2009. Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Bulgari Hotels & Resorts, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.

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## MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS CONSTANT \$

Comparable Company-Operated International Properties(1)

Eight Months Ended August 31, 2010 and August 31, 2009

REVPAR Occupancy Average

							Daily Rate
Region	2010	vs. 2009	2010		vs. 2009	2010	vs. 2009
Caribbean & Latin							
America Continental	\$130.49	5.2%	72.4%	5.2%	pts.	\$180.16	-2.4%
Europe United	\$108.94	5.8%	69.4%	4.0%	pts.	\$156.87	-0.3%
Kingdom	\$117.80	7.5%	76.0%	3.9%	pts.	\$154.96	2.0%
Middle East & Africa	\$90.84	-4.4%	69.0%	2.3%	pts.	\$131.57	-7.5%
Asia Pacific(2)	\$80.00	25.7%	66.1%	14.1%	pts.	\$121.02	-1.1%
Regional Composite(3)	\$104.12	8.5%	70.5%	6.8%	pts.	\$147.78	-1.9%
<pre>International Luxury(4)</pre>	\$196.14	9.8%	63.5%	6.8%	pts.	\$308.92	-1.9%
Total International(5)	\$114.16	8.7%	69.7%	6.8%	pts.	\$163.79	-1.8%
Worldwide(6)	\$102.45	5.5%	69.2%	4.6%	pts.	\$148.01	-1.5%

Comparable Systemwide International Properties(1)

Eight Months Ended August 31, 2010 and August 31, 2009

						7	
	REVPA	K -		upancy		Average Daily	
						Rate	
		VS.			VS.		VS.
Region		2009	2010		2009	2010	2009
Caribbean & Latin							
America Continental	\$113.59	11.1%	69.3%	7.9%	pts.	\$163.94	-1.6%
Europe United	\$106.02	5.5%	68.1%	4.7%	pts.	\$155.68	-1.8%
Kingdom Middle East &	\$116.04	7.3%	75.4%	3.8%	pts.	\$153.86	1.9%
Africa Asia	\$89.87	-3.9%	69.1%	2.7%	pts.	\$130.09	-7.6%
Pacific(2)	\$85.54	17.9%	66.5%	12.1%	pts.	\$128.55	-3.5%
Regional	d100 40	0 40	CO 49.	C 00.	4	d147 F0	2 48
Composite(3)	\$102.48	8.48	09.48	0.96	pts.	\$147.58	-2.4%
<pre>International Luxury(4)</pre>	\$196.14	9.8%	63.5%	6.8%	pts.	\$308.92	-1.9%

Total

<pre>International(5)</pre>	\$110.92	8.6%	68.9%	6.9%	pts.	\$160.97	-2.3%
Worldwide(6)	\$87.38	4.8%	68.6%	4.3%	pts.	\$127.41	-1.8%

- 1 We report financial results on a period basis and international statistics on a monthly basis. Statistics are in constant dollars for January through August. International includes properties located outside the Continental United States and Canada, except for Worldwide which includes the Continental United States.
- 2 Does not include Hawaii.
- 3 Regional information includes the Marriott Hotels & Resorts, Renaissance Hotels and Courtyard brands. Includes Hawaii.
- 4 International Luxury includes The Ritz-Carlton properties outside of the Continental United States and Canada and Bulgari Hotels & Resorts
- 5 Includes Regional Composite and International Luxury.
- 6 Includes international statistics for the eight calendar months ended August 31, 2010 and August 31, 2009, and the Continental United States statistics for the thirty-six weeks ended September 10, 2010 and September 11, 2009. Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Bulgari Hotels & Resorts, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.

**D**-6

## MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS Comparable Company-Operated North American Properties(1)

### Twelve Weeks Ended September 10, 2010 and September 11, 2009

	REVPAR			Occupancy		
_ ,	0.01.0	vs.	0010		VS.	
Brand	2010	2009	2010		2009	
Marriott Hotels &						
Resorts	\$105.35	7.0%	71.7%	2.2%	pts.	
Renaissance Hotels	\$98.20	3.8%	69.1%	0.7%	pts.	
Composite North						
American Full-						
Service(2)	\$104.01	6.4%	71.2%	1.9%	pts.	
The Ritz-Carlton(3)	\$169.51	7.9%	68.6%	2.9%	pts.	
Composite North						
American Full-						
Service & Luxury(4)	\$112.10	6.7%	70.9%	2.0%	pts.	
Residence Inn	\$89.50	6.2%	78.9%	3.8%	pts.	
Courtyard	\$71.37	5.8%	67.5%	2.5%	pts.	
TownePlace Suites	\$54.67	5.2%	72.8%	4.0%	pts.	
SpringHill Suites	\$64.65	8.0%	68.5%	3.6%	pts.	
Composite North						
American Limited-						
Service(5)	\$74.74	6.0%	70.9%	3.0%	pts.	
Composite - All(6)	\$96.40				pts.	
1 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -	7	•			1	

## Twelve Weeks Ended September 10, 2010 and September 11, 2009

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### Average Daily Rate

-----

		vs.
Brand	2010	2009
Marriott Hotels &		
Resorts	\$147.02	3.7%
Renaissance Hotels	\$142.02	2.7%
Composite North		
American Full-		
Service(2)	\$146.11	3.5%
The Ritz-Carlton(3)	\$247.12	3.3%
Composite North		
American Full-		
Service & Luxury(4)	\$158.18	3.6%
Residence Inn	\$113.40	1.1%
Courtyard	\$105.77	1.9%
TownePlace Suites	\$75.06	-0.5%
SpringHill Suites	\$94.32	2.3%
Composite North		
American Limited-		
Service(5)	\$105.39	1.5%
Composite - All(6)	\$135.99	2.8%

### Comparable Systemwide North American Properties(1)

## Twelve Weeks Ended September 10, 2010 and September 11, 2009

	REV	PAR	Occupancy		
		vs.			VS.
Brand	2010	2009	2010		2009
Marriott Hotels &					
Resorts	\$95.20	7.4%	69.4%	3.1%	pts.
Renaissance Hotels	\$92.22	6.2%	69.6%	2.7%	pts.
Composite North					
American Full-					
Service(2)	\$94.67	7.2%	69.4%	3.1%	pts.
The Ritz-Carlton(3)	\$169.51	7.9%	68.6%	2.9%	pts.
Composite North					
American Full-					
Service & Luxury(4)	\$100.21	7.3%	69.4%	3.0%	pts.
Residence Inn	\$91.37	6.6%	80.6%	4.4%	pts.

Courtyard	\$76.92	6.8%	70.2%	3.3%	pts.
Fairfield Inn & Suites	\$61.20	8.4%	70.5%	4.4%	pts.
TownePlace Suites	\$61.74	8.6%	76.4%	7.1%	pts.
SpringHill Suites	\$69.63	6.9%	70.6%	4.5%	pts.
Composite North					
American Limited-					
Service(5)	\$75.92	7.1%	73.3%	4.1%	pts.
Composite - All(6)	\$85.24	7.2%	71.8%	3.7%	pts.

Twelve Weeks Ended September 10, 2010 and September 11, 2009

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### Average Daily Rate

\_\_\_\_\_ vs. 2010 2009 Brand ----Marriott Hotels & \$137.17 2.6% Resorts \$132.59 2.1% Renaissance Hotels Composite North American Full-Service(2) \$136.35 2.5% \$247.12 3.3% The Ritz-Carlton(3) Composite North American Full-\$144.46 2.6% Service & Luxury(4) \$113.32 0.9% Residence Inn Courtyard \$109.63 1.8% Fairfield Inn & Suites \$86.76 1.7% TownePlace Suites \$80.79 -1.4% \$98.56 0.1% SpringHill Suites Composite North American Limited-Service(5) \$103.52 1.1% Composite - All(6) \$118.69 1.7%

- 1 Statistics include only properties located in the Continental United States.
- $2\,$  Includes the Marriott Hotels & Resorts and Renaissance Hotels brands.
- 3 Statistics for The Ritz-Carlton are for June through August.
- 4 Includes the Marriott Hotels & Resorts, Renaissance Hotels and The Ritz-Carlton brands.
- 5 Includes the Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.
- 6 Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites, and SpringHill Suites brands.

## MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS

Comparable Company-Operated North American Properties(1)

Thirty-six Weeks Ended September 10, 2010 and September 11, 2009

REV	PAR		Occupancy		
	VS.			VS.	
2010	2009	2010		2009	
\$107.94	4.3%	70.4%	3.7%	pts.	
\$102.32	1.1%	68.1%	2.2%	pts.	
\$106.88	3.7%	69.9%	3.4%	pts.	
\$191.72	9.7%	68.7%	6.5%	pts.	
\$116.24	4.7%	69.8%	3.7%	pts.	
\$85.65	3.5%	75.0%	4.7%	pts.	
\$69.98	1.9%	65.2%	3.2%	pts.	
\$49.48	-1.1%	66.6%	3.4%	pts.	
\$63.36	3.0%	65.9%	3.7%	pts.	
				_	
\$72.48	2.3%	68.0%	3.6%	pts.	
•				pts.	
	2010  \$107.94 \$102.32 \$106.88 \$191.72 \$116.24 \$85.65 \$69.98 \$49.48 \$63.36	2010 2009 2	vs. 2010 2009 2010 \$107.94 4.3% 70.4% \$102.32 1.1% 68.1%  \$106.88 3.7% 69.9% \$191.72 9.7% 68.7%  \$116.24 4.7% 69.8% \$85.65 3.5% 75.0% \$69.98 1.9% 65.2% \$49.48 -1.1% 66.6% \$63.36 3.0% 65.9%	vs.         2010       2009       2010             \$107.94       4.3%       70.4%       3.7%         \$102.32       1.1%       68.1%       2.2%         \$106.88       3.7%       69.9%       3.4%         \$191.72       9.7%       68.7%       6.5%         \$116.24       4.7%       69.8%       3.7%         \$85.65       3.5%       75.0%       4.7%         \$69.98       1.9%       65.2%       3.2%         \$49.48       -1.1%       66.6%       3.4%         \$63.36       3.0%       65.9%       3.7%         \$72.48       2.3%       68.0%       3.6%	

## Thirty-six Weeks Ended September 10, 2010 and September 11, 2009

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### Average Daily Rate

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Brand	vs. 2010 2009
Marriott Hotels &	
Resorts	\$153.40 -1.2%
Renaissance Hotels	\$150.30 -2.3%
Composite North	
American Full-	
Service(2)	\$152.83 -1.4%
The Ritz-Carlton(3)	\$279.22 -0.7%
Composite North	
American Full-Service	
& Luxury(4)	\$166.55 -0.9%
Residence Inn	\$114.20 -3.0%
Courtyard	\$107.35 -3.1%
TownePlace Suites	\$74.34 -6.2%
SpringHill Suites	\$96.09 -2.9%

Comparable Systemwide North American Properties(1)

Thirty-six Weeks Ended September 10, 2010 and September 11, 2009

	REVPAR			Occupancy	
		 vs.			vs.
Brand	2010	2009	2010		2009
Marriott Hotels &					
Resorts	\$95.79	4.4%	67.6%	4.0%	pts.
Renaissance Hotels	\$94.03	3.1%	68.0%	3.9%	pts.
Composite North					
American Full-					
Service(2)	\$95.48	4.2%	67.7%	4.0%	pts.
The Ritz-Carlton(3)	\$191.72	9.7%	68.7%	6.5%	pts.
Composite North					
American Full-Service					
& Luxury(4)	\$101.80	4.8%	67.8%	4.1%	pts.
Residence Inn	\$85.83	3.8%	76.4%	4.7%	pts.
Courtyard	\$73.42	2.7%	66.8%	3.1%	pts.
Fairfield Inn & Suites					_
TownePlace Suites	\$55.95	3.1%	69.6%	5.5%	pts.
SpringHill Suites	\$65.41	2.0%	66.9%	3.8%	pts.
Composite North					
American Limited-					
Service(5)	\$71.08	3.0%	69.0%	3.7%	pts.
Composite - All(6)	\$82.80	3.9%	68.5%	3.8%	pts.

Thirty-six Weeks Ended September 10, 2010 and September 11, 2009

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Average Daily Rate

Renaissance Hotels \$138.29 -2.8% Composite North

American Full-	
Service(2)	\$141.02 -1.9%
The Ritz-Carlton(3)	\$279.22 -0.7%
Composite North	
American Full-Service	
& Luxury(4)	\$150.23 -1.5%
Residence Inn	\$112.34 -2.6%
Courtyard	\$109.90 -2.0%
Fairfield Inn & Suites	\$84.62 -1.7%
TownePlace Suites	\$80.33 -5.1%
SpringHill Suites	\$97.73 -3.7%
Composite North	
American Limited-	
Service(5)	\$103.04 -2.5%
Composite - All(6)	\$120.84 -1.9%

- 1 Statistics include only properties located in the Continental United States.
- $2\,$  Includes the Marriott Hotels & Resorts and Renaissance Hotels brands.
- 3 Statistics for The Ritz-Carlton are for January through August.
- $4\,$  Includes the Marriott Hotels & Resorts, Renaissance Hotels and The Ritz-Carlton brands.
- 5 Includes the Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.
- 6 Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites, and SpringHill Suites brands.

A-8

## MARRIOTT INTERNATIONAL, INC. TIMESHARE SEGMENT (\$ in millions)

### Adjustments

	As Reported	As Reported	Restructuring Costs &	Timeshare
	12 Weeks Ended September	12 Weeks Ended September	Other Charges	Strategy - Impairment
	10, 2010	11, 2009		Charges
Segment Revenues				
Base management fees	\$11	\$11	\$-	\$-
Sales and services revenue				

Development Services Financing revenue Interest income - non-	135 86	138 82	- -	-
securitized notes Interest income - securitized	11	11	-	-
notes Other financing	30	-	-	-
revenue	2	12 	(3)	-
financing revenue Other	43	23	(3)	-
revenue	11 	11	-	
Total sales and services				
revenue Cost	275	254	(3)	-
reimbursements Segment	65	65	-	-
revenues	\$351 ====	\$330 ====	\$(3) ===	\$- ===
Segment Results				
Base management				
fees Timeshare sales and	\$11	\$11	\$-	\$-
services, net Timeshare strategy -	56	16	(3)	-
impairment charges	-	(614)	-	614
Restructuring costs	-	(7)	7	-
General, administrative and other				
expense Gains and other	(16)	(17)	-	-
income	-	1	-	-
Equity in losses Interest	(2)	(4)	1	_
	(2)	(1)	_	

strategy -				
impairment				
charges				
(non-				
operating)	_	(71)	_	71
Noncontrolling				
interest	_	4	_	_
Segment				
results	\$37	\$(681)	\$5	\$685
	===	=====	===	====
Contract				
Sales				
Sales				
Company:				
Timeshare	\$157	\$164	\$-	\$-
Fractional	\$157 5	\$164 7	Ş-	Ş-
Residential	<b>5</b>	2	_	_
RESIDENCIAL				
Total				
company	162	173		_
Joint	102	173		
ventures:				
Timeshare	_	_	_	_
Fractional	2	(4)	7	_
Residential	_	(17)	17	_
Residential		( ± / )		
Total joint				
ventures	2	(21)	24	_
Total	_	(21)	2.1	
contract				
sales (1)	\$164	\$152	\$24	\$-
	====	====	===	===

	As	
	Adjusted	Percent
	12 Weeks	Better/
	Ended	(Worse)
	September	
	11,	2010 vs.
		Adjusted
	2009**	2009
Segment Revenues		
Base management fees	\$11	_
Sales and services revenue		
Development	138	(2)
Services	82	5
Financing revenue		
Interest income - non-		
securitized notes	11	_
Interest income -securitized		

notes	<del>-</del>	*
Other financing revenue	9	(78)
Total financing revenue	20	115
Other revenue	11	_
m		
Total sales and services	251	1.0
revenue	251	10
Cost reimbursements	65	- 7
Segment revenues	\$327 ====	/
Segment Results		
Base management fees	\$11	_
Timeshare sales and services,	·	
net	13	331
Timeshare strategy -		
impairment		
charges	-	-
Restructuring costs	_	_
General, administrative and		
other		
expense	(17)	6
Gains and other income	1	(100)
Equity in losses	(3)	(33)
Interest expense	_	*
Timeshare strategy -		
impairment		
charges (non-operating)	<del>-</del> .	_
Noncontrolling interest	4	(100)
Segment results	\$9	311
	===	
Contract Sales		
Company:		
Timeshare	\$164	(4)
Fractional	7	(29)
Residential	2	(100)
Total company	173	(6)
Joint ventures:		
Timeshare	-	_
Fractional	3	(33)
Residential	_	_
makal dadah sah sa		(22)
Total joint ventures	3 8176	(33)
Total contract sales (1)	\$176 	(7)
	====	===

<sup>\*</sup> Percent cannot be calculated.

<sup>\*\*</sup> Denotes non-GAAP financial measures. Please see pages A-18 and A-19 for additional information about our reasons for providing these alternative financial measures and limitations on their use.

1 As Reported 12 Weeks Ended September 10, 2010 includes fractional contract cancellation allowances of (\$1) million. Gross contract sales for the 2010 third quarter were \$165 million before the contract cancellation allowance.

A-9

## MARRIOTT INTERNATIONAL, INC. TIMESHARE SEGMENT (\$ in millions)

### Adjustments

	As	As		
	Reported	Reported	Restructuring Costs &	Timeshare
	36 Weeks Ended September	36 Weeks Ended September	Other Charges	Strategy - Impairment
	10, 2010	11, 2009		Charges
Segment Revenues				
Base				
management fees	\$34	\$32	\$-	\$-
Sales and services revenue				
Development	430	441	4	_
Services	253	232	-	_
Financing				
revenue				
Interest				
income -				
non-				
securitized				
notes	30	34	_	_
Interest				
income -				
securitized				
notes	99	_	-	-
Other				
financing				
revenue				
(1)	5	8	22	-
Total				
financing	124	4.0	0.0	
revenue	134	42	22	-
Other	32	31		
revenue		21	_	_
Total				
sales and				
services				
revenue	849	746	26	_
	0.17	, 10	20	

Cost				
reimbursements	189	184	_	_
Segment		-		
revenues	\$1,072	\$962	\$26	\$-
	=====	====	===	===
Coment				
Segment Results				
Results				
Base				
management				
fees	\$34	\$32	\$-	\$-
Timeshare	Ų J 1	<b>732</b>	٧	٧
sales and				
services,				
net	156	9	25	_
Timeshare				
strategy				
-				
impairment				
charges	-	(614)	-	614
Restructuring				
costs	-	(38)	38	-
General,				
administrative				
and other	/ 40 )	(	7	
expense Gains and	(48)	(57)	7	-
other				
income	_	1	_	_
Equity in		_		
losses	(10)	(6)	3	_
Interest	(== /	( - /	-	
expense	(40)	-	_	_
Timeshare				
strategy				
_				
impairment				
charges				
(non-				
operating)	-	(71)	-	71
Noncontrolling		1 1		
interest	_	11	_	_
Segment results	\$92	\$(733)	\$73	\$685
resures	φ <i>y</i> Σ ===	ş(733) =====	\$75 ===	\$005 ====
Control				
Contract Sales				
50165				
Company:				
Timeshare	\$463	\$502	\$-	\$-
Fractional	21	25	1	· -
Residential	6	(1)	4	_
Total				
company	490	526	5	_
Joint				
ventures:				

Timeshare	-	-	_	-	
Fractional	2	(9)	23	-	
Residential	(3)	(27)	27	_	
Total joint					
ventures	(1)	(36)	50	-	
Total contract					
sales (2)	\$489	\$490	\$55	\$-	
	====	====	===	===	

	As		
	Adjusted	Percent	
	36 Weeks	Better/	
	Ended	(Worse)	
	September		
	11,	2010 vs.	
	•	Adjusted	
	2009**	2009	
Segment Revenues			
Base management fees	\$32	6	
Sales and services revenue			
Development	445	(3)	
Services	232	9	
Financing revenue			
Interest income - non-			
securitized notes	34	(12)	
Interest income -		, ,	
securitized notes	-	*	
Other financing revenue (1)	30	(83)	
<i>5</i> . , ,		, ,	
Total financing revenue	64	109	
Other revenue	31	3	
Total sales and services			
revenue	772	10	
Cost reimbursements	184	3	
Segment revenues	\$988	9	
_	====		
Segment Results			
Base management fees	\$32	6	
Timeshare sales and			
services, net	34	359	
Timeshare strategy -			
impairment			
charges	_	_	

Restructuring costs General, administrative and other	-	-
expense	(50)	4
Gains and other income	1	100
Equity in losses	(3)	233
Interest expense	_	*
Timeshare strategy -		
impairment		
charges (non-operating)	_	_
Noncontrolling interest	11	(100)
Segment results	\$25	268
3	===	
Contract Sales		
Company:		
Timeshare	\$502	(8)
Fractional	26	(19)
Residential	3	100
Total company	531	(8)
Joint ventures:		, ,
Timeshare	_	_
Fractional	14	(86)
Residential	_	*
Total joint ventures	14	(107)
Total contract sales (2)	\$545	(10)
	====	

- \* Percent cannot be calculated.
- \*\* Denotes non-GAAP financial measures. Please see pages A-18 and A-19 for additional information about our reasons for providing these alternative financial measures and limitations on their use.
- 1 As Reported 36 Weeks Ended September 11, 2009 and As Adjusted 36 Weeks Ended September 11, 2009 include losses on notes sold of \$1 million and \$1 million, respectively.
- 2 As Reported 36 Weeks Ended September 10, 2010 includes fractional and residential contract cancellation allowances of (\$8) million and (\$7) million, respectively. Gross contract sales for 2010 year-to-date were \$504 million before the contract cancellation allowance.

A-10

### MARRIOTT INTERNATIONAL, INC.

TIMESHARE SEGMENT

AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY  $3,\ 2009$ 

THIRD QUARTER 2009 (\$ in millions)

### Adjustments

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	As Reported 12 Weeks Ended September 11, 2009	Restructuring Costs & Other Charges	Timeshare Strategy - Impairment Charges 	As Adjusted 12 Weeks Ended September 11, 2009**
Segment Revenues Base				
management				
fees Sales and services revenue	\$11	\$-	\$-	\$11
Development Services Financing revenue Interest income - non- securitized	138 82	- -	- -	138 82
notes Interest income - securitized	11	-	-	11
notes Other financing	-	-	-	-
revenue	12	(3)	-	9
Total financing revenue	23	(3)		20
Other		. ,		
revenue	11 	- 	<del>-</del> 	11
Total sales and services				
revenue Cost	254	(3)	_	251
reimbursements Segment	65	-	-	65
revenues	\$330 ====	\$(3) ===	\$- ===	\$327 ====
Segment Results  Base				
management fees Timeshare sales and	\$11	\$-	\$-	\$11

services,					
net	16	(3)	-	13	
Timeshare					
strategy					
- impairment					
charges	(614)	_	614	_	
Restructuring	(011)		V-1		
costs	(7)	7	-	_	
General,					
administrative					
and other	(18)			(4.7.)	
expense Gains and	(17)	_	_	(17)	
other					
income	1	_	_	1	
Equity in					
losses	(4)	1	-	(3)	
Interest					
expense	_	-	-	_	
Timeshare					
strategy -					
impairment					
charges					
(non-					
operating)	(71)	-	71	-	
Noncontrolling	4			4	
interest Segment	4	_	_	4	
results	\$(681)	\$5	\$685	\$9	
1000100	=====	===	====	===	
Contract					
Sales					
Company:					
Timeshare	\$164	\$-	\$-	\$164	
Fractional Residential	7 2	_	-	7 2	
Residential					
Total					
company	173	_	_	173	
Joint					
ventures:					
Timeshare	_	-	-	-	
Fractional Residential	(4) (17)	7 17	-	3	
Residencial	( ± 7 )				
Total					
joint					
ventures	(21)	24	-	3	
Total					
contract sales,					
including					
joint					
ventures	\$152	\$24	\$- \$176		
		•	· ·		

	ASU Nos. 2009-16 And	As Adjusted
	2009-17 Adjustments	For ASU Nos. 2009-16 And 2009-17 12 Weeks Ended September 11, 2009**
Segment Revenues		
Base management fees Sales and services revenue	\$-	\$11
Development Services Financing revenue Interest income - non-	11 -	149 82
securitized notes Interest income -	_	11
securitized notes Other financing revenue	36 (8) 	36 1 
Total financing revenue Other revenue	28 - 	48 11 
Total sales and services revenue	39	290
Cost reimbursements Segment revenues	- \$39 ===	65 \$366 ====
Segment Results		
Base management fees Timeshare sales and	\$-	\$11
services, net Timeshare strategy - impairment	32	45
charges Restructuring costs General, administrative and other	_ _	- -
expense  Gains and other income	- - -	(17) 1 (3)
Equity in losses Interest expense Timeshare strategy - impairment	(17)	(17)

charges (non-operating)	_	_
Noncontrolling interest	-	4
Segment results	\$15	\$24
	===	===
Contract Sales		
Company:		
Company: Timeshare	\$-	ċ1 <i>61</i>
	Ş-	\$164
Fractional	-	7
Residential	_	2
Total company	_	173
Joint ventures:		
Timeshare	_	_
Fractional	<del>-</del> -	3
Residential	_	_
Total joint ventures	_	3
Total contract sales,		
including joint ventures	\$-	\$176
5 5	===	====

# MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURES TIMESHARE INVENTORY

AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY 3, 2009

(\$ in millions)

			Adjustments	
				As
	Balance	As	ASU Nos.	Adjusted
	at	Reported	2009-16	For
	End of	Balance	And	ASU Nos.
	2010	at	2009-17	2009-16
		Year-		
	Third	End		And
	Quarter	2009	Adjustments	2009-17
				Balance at
				Year-End
				2009**(1)
Finished goods (2)	\$738	\$721	\$100	\$821
Work-in-process	147	198	_	198
Land and				
infrastructure	552	507	-	507
Total inventory	\$1,437	\$1,426	\$100	\$1,526
	======	======	====	======

- \*\* Denotes non-GAAP financial measures. Please see pages A-18 and A-19 for additional information about our reasons for providing these alternative financial measures and limitations on their use.
- 1 As Adjusted had ASU Nos. 2009-16 and 2009-17 (formerly referred to as FAS 166 & 167) been adopted on January 3, 2009.
- 2 Includes completed inventory as well as an estimate of inventory we expect to acquire when we foreclose on defaulted notes. The estimate of inventory we expect to acquire when we foreclose on defaulted notes for As Adjusted 2009 and As Reported 2010 include securitized and non-securitized notes, and As Reported 2009 includes non-securitized notes.

A-12

MARRIOTT INTERNATIONAL, INC.
NON-GAAP FINANCIAL MEASURES
EBITDA AND ADJUSTED EBITDA
(\$ in millions)

## Fiscal Year 2010

				Total
	First	Second	Third	Year to
	Quarter	Quarter	Quarter	Date
Net Income				
attributable to				
Marriott	\$83	\$119	\$83	\$285
Interest expense	45	44	41	130
Tax provision	46	65	45	156
Depreciation and				
amortization	39	42	40	121
Less: Depreciation				
reimbursed by				
third-party owners	(3)	(3)	(2)	(8)
Interest expense				
from unconsolidated				
joint ventures	5	5	6	16
Depreciation and				
amortization from				
unconsolidated				
joint ventures	6	6	7	19
EBITDA **	\$221	\$278	\$220	\$719
	====	====	====	====
Increase over 2009				
Adjusted EBITDA	3%	26%	35%	20%

Fiscal Year 2009

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net Income (Loss)				
attributable to				
Marriott	\$(23)	\$37	\$(466)	\$106
Interest expense	29	28	27	34
Tax provision				_
(benefit)	33	44	(210)	68
Tax provision,			, - ,	
noncontrolling				
interest	1	2	1	_
Depreciation and				
amortization	39	42	43	61
Less: Depreciation				
reimbursed by	(2)	(2)	(2)	(3)
third-party owners				
Interest expense				
from				
unconsolidated				
joint ventures	3	6	4	6
Depreciation and				
amortization from				
unconsolidated				
joint ventures	6	6	6	9
EBITDA **	86	163	(597)	281
Restructuring costs				
and other charges				
Severance	2	10	4	5
Facilities exit	2	10	7	3
costs		22	5	2
Development		22	5	2
cancellations	_	1	_	_
cancerracions				
Total restructuring				
costs	2	33	9	7
66565				
Impairment of				
investments and				
other, net of				
prior year				
reserves	68	3	1 1	1
Reserves for loan				
losses	42	1	_	_
Contract				
cancellation				
allowances	4	1	1	3
Residual interests				
valuation	13	12	(3)	(2)
System development				
write-off	_	7	_	_
Total other charges		24	(1)	12
Wotel months to the				
Total restructuring costs and other				
costs and other charges	129	57	8	19
CITAL ACP				

Timeshare strategy				
-impairment				
charges				
Operating				
impairments	_	_	614	-
Non-operating				
impairments	_	_	138	-
Total timeshare				
strategy -				
impairment charges	_	_	752	-
Adjusted EBITDA **	\$215	\$220	\$163	\$300
	====	====	====	====

	Total
Net Income (Loss)	
attributable to	
Marriott	\$(346)
Interest expense	118
Tax provision	
(benefit)	(65)
Tax provision,	
noncontrolling	
interest	4
Depreciation and	
amortization	185
Less: Depreciation	
reimbursed by	(9)
third-party owners	(3)
Interest expense	
from	
unconsolidated	
	1.0
joint ventures	19
Depreciation and	
amortization from	
unconsolidated	
joint ventures	27
EBITDA **	(67)
Restructuring costs	
and other charges	
Severance	21
Facilities exit	
costs	29
Development	
cancellations	1
Total restructuring	
costs	51
COSCS	
Impairment of	
Impairment of	

investments and
other, net of
prior year

reserves	83
Reserves for loan	
losses	43
Contract	
cancellation	
allowances	9
Residual interests	
valuation	20
System development	
write-off	7
Total other charges	162
rotar other charges	
Total restructuring	
costs and other	
charges	213
Charges	213
Timeshare strategy	
-impairment	
charges	
Operating	C1.4
impairments	614
Non-operating	120
impairments	138
Total timeshare	
strategy -	
impairment charges	752
Impairment charges	752
	<b>-</b>
Adjusted EBITDA **	\$898
Adjusted EBIIDA	·
	====

### MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURES EBITDA AND ADJUSTED EBITDA

AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY 3, 2009

THIRD QUARTER 2009 (\$ in millions)

			As Adjusted
	Third	ASU Nos.	For
		2009-16	
	Quarter	and	ASU Nos.
	2009	2009-17	2009-16 and
	A	djustments	2009-17
	-		Third Quarter
			2009**
Net (Loss) Income attributable			
to Marriott	\$(466)	\$9	\$(457)
Interest expense	27	17	44
Tax benefit	(210)	6	(204)
Tax provision, noncontrolling			
interest	1	-	1

Depreciation and amortization	43	-	43
Less: Depreciation reimbursed by third-party owners	(2)	-	(2)
Interest expense from			
unconsolidated joint ventures  Depreciation and amortization	4	_	4
from unconsolidated joint			
ventures	6	_	6
EBITDA **	(597)	32	(565)
Restructuring costs and other			
charges			
Severance	4	_	4
Facilities exit costs	5	-	5
Development cancellations	_	_	_
Total restructuring costs	9	-	9
Impairment of investments and			
other, net of prior year	-		-
reserves	1	_	1
Reserves for loan losses	-	_	-
Contract cancellation allowances	1	_	1
Residual interests valuation	(3)	-	(3)
System development write-off	_	-	_
makal akhan ahanna			/1\
Total other charges	(1)	-	(1)
Total restructuring costs and			
other charges	8	_	8
Other charges			
Timeshare strategy -impairment charges			
Operating impairments	614	_	614
Non-operating impairments	138	_	138
Non-operating impairments	130		130
Total timeshare strategy -			
impairment charges	752	_	752
impairment onarges			
Adjusted EBITDA **	\$163	\$32	\$195
	====	===	====

MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURES EBITDA AND ADJUSTED EBITDA

2009 AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY 3, 2009 AND FORECASTED 2010

(\$ in millions)

	2009 Fiscal Year	ASU Nos. 2009-16 and 2009-17 Adjustments	2009-17
Net (Loss) Income attributable			
to Marriott	\$(346)		
Interest expense	118	77	195
Tax (benefit) provision	(65)	-	(65)
Tax provision, noncontrolling			
interest	4	-	4
Depreciation and amortization	185	-	185
Less: Depreciation reimbursed by			
third-party owners	(9)	_	(9)
Interest expense from			
unconsolidated joint ventures Depreciation and amortization	19	-	19
from unconsolidated joint			
ventures	27	-	27
EBITDA **	(67)	76	9
Restructuring costs and other			
charges			
Severance	21	_	21
Facilities exit costs	29	-	29
Development cancellations	1	_	1
Total restructuring costs	51	_	51
Impairment of investments and other, net of prior year			
reserves	83	_	83
Reserves for loan losses Contract cancellation allowances	43 9	_	43 9
Residual interests valuation	9 20	<del>-</del>	20
System development write-off	∠0 7	_	20 7
System development write-orr			, 
Total other charges	162		162
100al outer endiges			
Total restructuring costs and			
other charges	213	_	213
Timeshare strategy -impairment charges			
Operating impairments	614	_	614
Non-operating impairments	138	_	138
Total timoghama atmospa			
Total timeshare strategy -	752		752
impairment charges	/5Z 		/5 <i>2</i> 
		<u>_</u>	
Adjusted EBITDA **	\$898	\$76	\$974

==== ====

Increase over 2009 Adjusted EBITDA as Adjusted for ASU Nos. 2009-16 and 2009-17

		Range
	Es	stimated EBITDA
		Year 2010
Net (Loss) Income attributable		
to Marriott	\$411	\$424
Interest expense	190 224	185
Tax (benefit) provision Tax provision, noncontrolling	224	231
interest	_	_
Depreciation and amortization	180	180
Less: Depreciation reimbursed by	100	100
third-party owners	(10)	(10)
Interest expense from	(10)	(10)
unconsolidated joint ventures	25	25
Depreciation and amortization	23	23
from unconsolidated joint		
ventures	30	30
EBITDA **	1,050	1,065
Restructuring costs and other		
charges		
Severance	_	_
Facilities exit costs	-	_
Development cancellations	-	_
Total restructuring costs	_	-
Impairment of investments and		
Impairment of investments and other, net of prior year		
reserves	-	_
Reserves for loan losses	-	_
Contract cancellation allowances	_	_
Residual interests valuation	_	_
System development write-off	_	_
Total other shares		
Total other charges		
Total restructuring costs and		
other charges	_	_
other charges		
Timeshare strategy -impairment charges		
Operating impairments	_	_
Non-operating impairments	_	_
Non operacing impairments		
Total timeshare strategy -		

impairment charges	-	-
Adjusted EBITDA **	\$1,050 =====	\$1,065 =====
Increase over 2009 Adjusted EBITDA as Adjusted for ASU Nos. 2009-16 and 2009-17	8%	9%

### MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURES ADJUSTED TOTAL DEBT NET OF CASH (\$ in millions)

	Balance at	Balance at	Balance at
	End of 2010 Third	Year-End	Year-End
	Quarter	2009	2008
Total debt	\$2,726	\$2,298	\$3,095
Cash and cash equivalents	(223)	(115)	(134)
Total debt net of cash**	2,503	2,183	2,961
Less the impact of ASU Nos.			
2009-16 and 2009-17	(912)	_	
Adjusted total debt net of cash**			
(a)	\$1,591	\$2,183	\$2,961
	=====	=====	=====

Better	/(Worse)			
Change				

\_\_\_\_\_

Balance at End of 2010 Third Quarter as Compared to

Balance at

	al	
	Year-	Balance
	End	at Year-
	2009	End 2008
Total debt	\$(428)	\$369
Cash and cash equivalents	108	89
Total debt net of cash**	(320)	458
Less the impact of ASU Nos.		
2009-16 and 2009-17	912	912
Adjusted total debt net of cash**		
(a)	\$592	\$1,370

==== =====

(a) Excludes the impact of the update to ASU Nos. 2009-16 and 2009-17. \*\* Denotes non-GAAP financial measures. Please see pages A-18 and A-19 for additional information about our reasons for providing these alternative financial measures and limitations on their use.  $\begin{array}{c} A-16 \end{array}$ 

MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURES INTEREST EXPENSE

AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY
3, 2009
THIRD QUARTER 2009
(\$ in millions)

			As Adjusted	
			For ASU	
			Nos.	
			2009-16	
	As		And	
	Reported	ASU Nos.	2009-17 12 Weeks	
	12 Weeks	2009-16		
	Ended	and	Ended	
	September	2009-17	September	
	11, 2009	Adjustments	11, 2009**	
Interest				
Expense	\$27	\$17		\$44
	===	===		===

<sup>\*\*</sup> Denotes non-GAAP financial measures. Please see pages A-18 and A-19 for additional information about our reasons for providing these alternative financial measures and limitations on their use.

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#### MARRIOTT INTERNATIONAL, INC.

#### **NON-GAAP FINANCIAL MEASURES**

In our press release and schedules, and on the related conference call, we report certain financial measures that are not prescribed or authorized by United States generally accepted accounting principles ("GAAP"). We discuss management's reasons for reporting these non-GAAP measures below, and the press release schedules reconcile the most directly comparable GAAP measure to each non-GAAP measure that we refer to (identified by a double asterisk on the preceding pages). Although management evaluates and presents these non-GAAP measures for the reasons described below, please be aware that these non-GAAP measures have limitations and should not be considered in isolation or as a substitute for revenue, operating income, income from continuing operations, net income, earnings per share or any other comparable operating measure prescribed by GAAP. In addition, these non-GAAP financial measures may be calculated and/or presented differently than measures with the same or similar names that are reported by other companies, and as a result, the non-GAAP measures we report may not be comparable to those reported by others.

Adjusted Measures That Exclude Certain Charges, Costs, and Other Expenses. Management evaluates non-GAAP measures that exclude the impact of Timeshare strategy - impairment charges incurred in the 2009 third quarter, restructuring costs and other charges incurred in the 2009 first through fourth quarters, and certain tax expenses incurred in the 2009 first through third quarters, because those non-GAAP measures allow for period-over-period comparisons of our on-going core operations before material charges. These non-GAAP measures also facilitate management's comparison of results from our on-going operations before material charges with results from other lodging companies.

Timeshare Strategy - Impairment Charges. In response to the difficult business conditions that the Timeshare segment's timeshare, luxury residential, and luxury fractional real estate development businesses experienced, we evaluated our entire Timeshare portfolio in the 2009 third quarter. In order to adjust the business strategy to reflect current market conditions at that time, on September 22, 2009, we approved plans for our Timeshare segment to take the following actions: (1) for our luxury residential projects, reduce prices, convert certain proposed projects to other uses, sell some undeveloped land, and not pursue further Marriott-funded residential development projects; (2) reduce prices for existing luxury fractional units; (3) continue short-term promotions for our U.S. timeshare business and defer the introduction of new projects and development phases; and (4) for our European timeshare and fractional resorts, continue promotional pricing and marketing incentives and not pursue further development. As a result of these decisions, we recorded third quarter 2009 pretax charges totaling \$752 million in our Consolidated Statements of Income (\$502 million after-tax), including \$614 million of pretax charges impacting operating income under the "Timeshare strategy-impairment charges" caption, and \$138 million of pretax charges impacting non-operating income under the "Timeshare strategy-impairment charges (non-operating)" caption.

Restructuring Costs and Other Charges. During the latter part of 2008 we experienced a significant decline in demand for hotel rooms both domestically and internationally due, in part, to the financial crisis and the dramatic downturn in the economy. Our capital intensive Timeshare business was also hurt by the downturn in market conditions and particularly, the significant deterioration in the credit markets. These declines resulted in reduced management and franchise fees, cancellation of development projects, reduced timeshare contract sales, contract cancellation allowances, and charges and reserves associated with expected fundings, loans, Timeshare inventory, accounts receivable, contract cancellation allowances, valuation of Timeshare residual interests, hedge ineffectiveness, and asset impairments. We responded by implementing various cost saving measures which resulted in first, second, third and fourth quarter 2009 restructuring costs of \$2 million, \$33 million, \$9 million, and \$7 million, respectively, that were directly related to the downturn. We also incurred other charges in the 2009 first, second, and fourth quarters totaling \$127 million, \$24 million, and \$12 million respectively, as well as \$1 million in net other credits in the 2009 third quarter, that were directly related to the downturn, including asset impairment charges, accounts receivable and guarantee charges, reserves associated with loans, reversal of the liability related to expected fundings, Timeshare contract cancellation allowances, and charges related to the valuation of Timeshare residual interests.

Certain Tax Expenses. Certain tax expenses included non-cash charges of \$26 million in the 2009 first quarter, \$17 million in the 2009 second quarter, and \$13 million in the 2009 third quarter primarily related to the treatment of funds received from certain foreign subsidiaries, an issue we are contesting with the Internal Revenue Service.

Earnings Before Interest, Taxes, Depreciation and Amortization. Earnings before interest, taxes, depreciation and amortization ("EBITDA") reflects earnings excluding the impact of interest expense, provision for income taxes, depreciation and amortization. Management considers EBITDA to be an indicator of operating performance because we use it to measure our ability to service debt, fund capital expenditures, and expand our business. We also use EBITDA, as do analysts, lenders, investors and others, to evaluate companies because it excludes certain items that can vary widely across different industries or among companies within the same industry. For example, interest expense can be dependent on a company's capital structure, debt levels and credit ratings. Accordingly, the impact of interest expense on earnings can vary significantly among companies. The tax positions of companies can also vary because of their differing abilities to take advantage of tax benefits and because of the tax policies of the jurisdictions in which they operate. As a result, effective tax rates and provision for income taxes can vary considerably among companies. EBITDA also excludes depreciation and amortization because companies utilize productive assets of different ages and use different methods of both acquiring and depreciating productive assets. These differences can result in considerable variability in the relative costs of productive assets and the depreciation and amortization expense among companies.

Both EBITDA and Adjusted EBITDA (described below) exclude certain cash expenses that we are obligated to make.

Adjusted EBITDA. Management also evaluates Adjusted EBITDA as an indicator of operating performance. Adjusted EBITDA excludes: (1) Timeshare strategy - impairment charges of \$752 million incurred in the 2009 third quarter; and (2) the 2009 restructuring costs and other charges of \$19 million from the fourth quarter, \$8 million from the third quarter, \$57 million from the second quarter and \$129 million from the first quarter. Management excludes these Timeshare strategy-impairment charges and restructuring costs and other charges for the reasons noted above under "Adjusted Measures That Exclude Certain Charges, Costs, and Other Expenses."

Adjusted Measures that Exclude the Impact of New Accounting Standards or Reflect Their Early Adoption. As of the first day of fiscal year 2010, we adopted Accounting Standards Update ("ASU") No. 2009-16, "Transfers and Servicing (Topic 860): Accounting for Transfers of Financial Assets" (formerly known as FAS No. 166) and ASU No. 2009-17, "Consolidations (Topic

810): Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities" (formerly known as FAS No. 167), which required consolidating previously securitized pools of Timeshare notes and impacts the ongoing accounting for those notes. Management evaluates non-GAAP measures that exclude the impact of these standards in the current year or include the impact of these standards as if we had adopted them early in order to better perform year-over-year comparisons on a comparable basis.

Total Debt Net of Cash (or "Net Debt") and Adjusted Total Debt Net of Cash. Total debt net of cash reflects total debt less cash and cash equivalents. Management considers total debt net of cash to be a more accurate indicator of the net debt that must be repaid or refinanced at maturity (as it gives consideration to cash resources available to retire a portion of the debt when due). In addition, Management evaluates adjusted total debt net of cash, which excludes the debt that was consolidated as a result of adopting ASU Nos. 2009-16 and 2009-17, because that debt is non-recourse to the Company and is not supported by the Company's cash flows. Management believes that these financial measures provide a clearer picture of the future demands on cash to repay debt and uses these measures in making decisions regarding its borrowing capacity and future refinancing needs. Management also evaluates adjusted total debt net of cash for the reason stated in the previous paragraph.

SOURCE Marriott International, Inc.

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