

## **CREATING THE WORLD'S** ARGEST HOTEL COMPANY WITH SUPERIOR VALUE FOR SHAREHOLDERS

REVISED AGREEMENT VALUES STARWOOD AT \$79.53 PER SHARE, OR \$13.6 BILLION

**INCREASED OFFER** \$79.53 \$69.31

STARWOOD SHAREHOLDERS WILL RECEIVE OF MARRIOTT INTERNATIONAL **CLASS A COMMON STOCK AND \$21.00 IN CASH** FOR EACH SHARE

**INCREASED TARGETED** SYNERGIES BY SECOND **FULL YEAR \$250** 



LEVERAGING OPERATING AND G&A EFFICIENCIES **AND SHARING** OF BEST PRACTICES

**COST EFFICIENCIES IN** RESERVATIONS, PROCUREMENT AND SHARED SERVICES

**COMBINED SALES EXPERTISE AND INCREASED ACCOUNT COVERAGE** TO DRIVE ENHANCED **EFFICIENCIES AND REVENUE OPPORTUNITIES** 



**OPPORTUNITY FOR** STARWOOD SHAREHOLDERS TO **PARTICIPATE IN MARRIOTT'S MULTI-YEAR INDUSTRY LEADING UNIT GROWTH** AND CONSISTENT **RETURN OF CAPITAL TO SHAREHOLDERS** 





COMBINED STARWOOD'S LEADING LIFESTYLE BRANDS AND INTERNATIONAL PRESENCE WITH MARRIOTT'S COMPREHENSIVE PORTFOLIO







REWARDS MEMBERS

STARWOOD PREFERRED GUEST **21 MILLION** MEMBERS

LEADING BRANDS