### Washington, D.C. 20549

## FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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[\_] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended June 19, 1998

Commission File No. 1-13881

### MARRIOTT INTERNATIONAL, INC.

Delaware (State of Incorporation) 52-2055918 (I.R.S. Employer Identification Number)

10400 Fernwood Road Bethesda, Maryland 20817 (301) 380-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [\_]

Shares outstanding at July 17, 1998

Class A Common Stock, \$0.01 par value

Class

250,132,541

		Page No.
	Forward-Looking Statements	3
Part I.	Financial Information (Unaudited):	
	Condensed Consolidated Statements of Income - Twelve and Twenty-Four Weeks Ended June 19, 1998 and June 20, 1997	4
	Condensed Consolidated Balance Sheet - as of June 19, 1998 and January 2, 1998	5
	Condensed Consolidated Statement of Cash Flows - Twenty-Four Weeks Ended June 19, 1998 and June 20, 1997	6
	Notes to Condensed Consolidated Financial Statements	7-11
	Management's Discussion and Analysis of Results of Operations and Financial Condition	12-18
	Quantitative and Qualitative Disclosures About Market Risk	18
Part II.	Other Information and Signature:	
	Legal Proceedings	19
	Changes in Securities	19
	Defaults Upon Senior Securities	19
	Submission of Matters to a Vote of Security Holders	20
	Other Information	20
	Exhibits and Reports on Form 8-K	21
	Signature	22

#### FORWARD-LOOKING STATEMENTS

When used throughout this report, the words "believes," "anticipates," "expects," "intends," "hopes," "estimates," "projects," and other similar expressions, which are predictions of or indicate future events and trends identify forward-looking statements. Such statements are subject to a number of risks and uncertainties which could cause actual results to differ materially from those projected, including: competition within each of the Company's business segments; business strategies and their intended results; the balance between supply of and demand for hotel rooms, timeshare units and senior living accommodations; the Company's continued ability to obtain new operating contracts and franchise agreements; the Company's ability to develop and maintain positive relations with current and potential hotel and retirement community owners; the effect of international, national and regional economic conditions; the availability of capital to fund investments; the Company's ability to achieve synergies and performance improvements subsequent to closing on acquisitions; the ability of the Company, and other parties upon which the Company's businesses also rely, to modify or replace on a timely basis, their computer software and other systems in order to function properly prior to, in and beyond, the year 2000; and other risks described from time to time in the Company's filings with the Securities and Exchange Commission, including those set forth on Exhibit 99 filed herewith. Given these uncertainties, readers are cautioned not to place undue reliance on such statements. The Company also undertakes no obligation to publicly update or revise any forward-looking statement to reflect current or future events or circumstances.

Item 1. Financial Statements

## MARRIOTT INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (\$ in millions, except per share amounts) (Unaudited)

	Twelve wee	ks ended	Twenty-four weeks ended		
	lune 19, 1998	June 20, 1997	June 19, 1998	June 20, 1997	
SALES Lodging					
Rooms. Food and beverage Other	531	\$ 1,061 393 260	\$ 2,326 934 647	\$ 1,959 714 491	
Contract Services	2,133	1,714 481	3,907 824	3,164 940	
	2,539	2,195	4,731	4,104	
OPERATING COSTS AND EXPENSES Lodging					
Departmental direct costs Rooms Food and beverage Remittances to hotel owners (including \$181, \$147, \$359 and \$288, respectively, to		232 289	525 685	429 528	
related parties) Other operating expenses		361 689	922 1,439	680 1,263	
Contract Services	1,955 398	1,571 465	3,571 811	2,900 910	
	2,353	2,036	4,382	3,810	
OPERATING PROFIT Lodging Contract Services	178	143 16	336 13	264 30	
Operating profit before corporate					
expenses and interest Corporate expenses Interest expense Interest income	(24) (6) 8	159 (20) (8) 6	349 (49) (9) 18	294 (40) (15) 11	
INCOME BEFORE INCOME TAXES Provision for income taxes	63	137 53	309 119	250 97	
NET INCOME	\$ 101 =======	\$ 84 ======	\$ 190 ======	\$ 153 =======	
BASIC EARNINGS PER SHARE	\$.40 =====	\$.33 ======	\$.75 ======	\$.60 ======	
DILUTED EARNINGS PER SHARE	\$.37 ======	\$.31 ======	\$.70 ======	\$.57 ======	
DIVIDENDS DECLARED PER SHARE	\$.095 ======		\$ .095 ======		

See notes to condensed consolidated financial statements.

# MARRIOTT INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEET (\$ in millions)

	June 19, 1998	January 2, 1998
ASSETS	(Unaudited)	
Current Assets Cash and equivalents Accounts and notes receivable Other	\$ 318 793 389  1,500	\$ 289 724 354  1,367
Property and equipment Intangibles Investments in affiliates Notes and other receivable Other	1,812 1,737 264 382 294 \$5,989	1,537 1,448 530 414 261 \$5,557 ======
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities Accounts payable Other	\$ 858 817  1,675	\$ 839 800  1,639
Long-term debt Other long-term liabilities Convertible subordinated debt Shareholders' Equity Class A common stock, 255.6 million shares issued Additional paid-in capital Retained earnings Treasury stock, at cost Investments and net advances from Old Marriott.	352 993 316 3 2,701 75 (126) -	112 910 310 - - 2,586
	2,653	2,586
	\$ 5,989 ======	\$   5,557 =======

See notes to condensed consolidated financial statements.

# MARRIOTT INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (\$ in millions) (Unaudited)

	Twenty-four weeks ended		
	June 19, 1998	June 20, 1997	
OPERATING ACTIVITIES			
Net incomeAdjustments to reconcile to cash provided by operations:	\$ 190	\$ 153	
Depreciation and amortization	62	53	
Income taxes and other	74	84	
Timeshare activity, net	34	(10)	
Working capital changes	(55)	(19)	
Cash provided by operations		261	
INVESTING ACTIVITIES			
Acquisitions	(48)	(854)	
Dispositions	89	182	
Capital expenditures	(369)	(201)	
Loan advances.	(18)	(34)	
Loan collections and sales	122	24	
Other	(53)	(73)	
Cash used in investing activities	(277)	(956)	
FINANCING ACTIVITIES			
Issuances of long-term debt	701	7	
Repayments of long-term debt	(460)	(7)	
Advances (to) from Old Marriott	(114)	779	
Issuances of Class A common stock	2	-	
Dividends paid	(12)	-	
Purchases of treasury stock	(116)	-	
Cash provided by financing activities		779	
INCREASE IN CASH AND EQUIVALENTS		84	
CASH AND EQUIVALENTS, beginning of period	289	239	
CASH AND EQUIVALENTS, end of period	\$ 318	\$ 323	
	=======	=======	

See notes to condensed consolidated financial statements.

### MARRIOTT INTERNATIONAL, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

# 1. Basis of Presentation

The accompanying condensed consolidated financial statements present the results of operations, financial condition and cash flows of Marriott International, Inc. (together with its subsidiaries, the Company), formerly New Marriott MI, Inc., as if it were a separate entity for all periods presented. Until March 27, 1998, the Company was a wholly-owned subsidiary of the former Marriott International, Inc. (Old Marriott).

The accompanying condensed consolidated financial statements have been prepared without audit. Certain information and footnote disclosures normally included in financial statements presented in accordance with generally accepted accounting principles have been condensed or omitted. The Company believes the disclosures made are adequate to make the information presented not misleading. However, the condensed consolidated financial statements should be read in conjunction with the combined financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 1998. Capitalized terms not otherwise defined herein have the meanings specified in the Annual Report.

In the opinion of the Company, the accompanying condensed consolidated financial statements reflect all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position of the Company as of June 19, 1998 and January 2, 1998, the results of operations for the twenty-four weeks and twelve weeks ended June 19, 1998 and June 20, 1997 and cash flows for the twenty-four weeks ended June 19, 1998 and June 20, 1997. Interim results are not necessarily indicative of fiscal year performance because of seasonal and short-term variations. All material intercompany transactions and balances between Marriott International, Inc. and its subsidiaries have been eliminated.

### 2. Spinoff

On March 27, 1998, all of the issued and outstanding common stock of the Company was distributed, on a pro rata basis, as a special dividend (the Spinoff) to holders of common stock of Old Marriott, and the Company was renamed "Marriott International, Inc." Old Marriott's historical cost basis in the assets and liabilities of the Company has been carried over. Old Marriott received a private letter ruling from the Internal Revenue Service that the Spinoff would be tax-free to it and its shareholders. For each share of common stock in Old Marriott, shareholders received one share of Company Common Stock and one share of Company Class A Common Stock. On May 21, 1998, all outstanding shares of Company Class A Common Stock. Company Class A Common Stock is listed on the New York Stock Exchange.

Also on March 27, 1998, Old Marriott was renamed Sodexho Marriott Services, Inc. (SMS) and its food service and facilities management business was combined with the North American operations of Sodexho Alliance, S.A. (Sodexho), a worldwide food and management services organization.

For purposes of governing certain of the ongoing relationships between the Company and SMS after the Spinoff and to provide for orderly transition, the Company and SMS entered into various agreements including the Employee Benefits and Other Employment Matters Allocation Agreement, Liquid Yield Option Notes (LYONS) Allocation Agreement, Tax Sharing Agreement, Trademark and Trade Name License Agreement, Noncompetition Agreement, Employee Benefit Services Agreement, Procurement Services Agreement, Distribution Services Agreement and other transitional services agreements. Effective as of the Spinoff date, pursuant to these agreements, the Company assumed sponsorship of certain of Old Marriott's employee benefit plans and insurance programs and succeeded to Old Marriott's liability to LYONs holders under the LYONs Indenture, nine percent of which was assumed by SMS.

Changes in Investments and Net Advances from Old Marriott represent the net income of the Company plus the net cash transferred between Old Marriott and the Company, and certain non-cash items.

Prior to the Spinoff, the Company operated as a unit of Old Marriott, utilizing Old Marriott's centralized systems for cash management, payroll, purchasing and distribution, employee benefit plans, insurance and administrative services. As a result, substantially all cash received by the Company was deposited in and commingled with Old Marriott's general corporate funds. Similarly, operating expenses, capital expenditures and other cash requirements of the Company were paid by Old Marriott and charged directly or allocated to the Company. Certain assets and liabilities related to the Company's operations were managed and controlled by Old Marriott on a centralized basis. Prior to the Spinoff such assets and liabilities were allocated to the Company based on the Company's use of, or interest in, those assets and liabilities. In the opinion of management, the methods for allocating costs, assets and liabilities prior to the Spinoff were reasonable. The Company now performs these functions independently and the costs incurred have not been materially different from those allocated prior to the Spinoff.

# 3. Earnings Per Share

For periods prior to March 27, 1998, the number of weighted average shares outstanding and the effect of dilutive securities used in the earnings per share calculations are based upon the weighted average number of Old Marriott shares outstanding, and the Old Marriott effect of dilutive securities for the applicable period, adjusted (i) for the distribution ratio in the Spinoff of one share of Company Common Stock and one share of Company Class A Common Stock for every share of Old Marriott company Class A Common Stock on May 21, 1998.

The following table illustrates the reconciliation of the earnings and number of shares used in the basic and diluted earnings per share calculations (in millions, except per share amounts).

	Twelve weeks ended		Twenty-four weeks ended		
	June 19, 1998	June 20, 1997	June 19, 1998	June 20, 1997	
Computation of Basic Earnings Per Share					
Net income Weighted average shares outstanding	\$ 101 254.1	\$84 253.4	\$ 190 253.8	\$ 153 253.0	
Basic Earnings Per Share	\$.40 =====	\$.33 ======	\$.75 ======	\$.60 ======	
Computation of Diluted Earnings Per Share					
Net income After-tax interest expense on convertible	\$ 101	\$ 84	\$ 190	\$ 153	
subordinated debt	2	2	4	4	
Net income for diluted earnings per share	\$ 103 ======	\$    86 ======	\$ 194 ======	\$    157 =======	
Weighted average shares outstanding	254.1	253.4	253.8	253.0	
Effect of Dilutive Securities Employee stock purchase plan Employee stock option plan Deferred stock incentive plan Convertible subordinated debt	- 9.1 5.7 9.5	- 7.7 5.8 9.5	9.1 5.6 9.5	- 7.5 5.8 9.5	
	278.4	276.4	278.0	275.8	
Shares for diluted earnings per share	278.4	270.4	278.0	275.8	
Diluted Earnings Per Share	\$.37 ======	\$.31 ======	\$.70 ======	\$.57 ======	

The effect of dilutive securities is computed using the treasury stock method and average market prices during the period. The if-converted method is used for convertible subordinated debt.

#### 4. Acquisitions

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Renaissance Hotel Group N.V. On March 29, 1997, the Company acquired substantially all of the outstanding common stock of Renaissance Hotel Group N.V. (RHG). The purchase cost of \$937 million was funded by Old Marriott. The Company's reported results of operations include RHG's operating results from the date of acquisition. Unaudited pro forma results of operations of the Company for the twenty-four weeks ended June 20, 1997, as if RHG had been acquired on January 4, 1997, would have resulted in sales of \$4,302 million, net income of \$148 million, and diluted earnings per share of \$.55 after deducting pro forma interest expense of \$12 million as if the acquisition borrowings had been incurred by the Company. The unaudited pro forma results of operations do not reflect the Company's expected future results of operations.

The Ritz-Carlton Hotel Company LLC. On March 19, 1998, the Company increased its ownership interest in The Ritz-Carlton Hotel Company LLC to approximately 98 percent for consideration of approximately \$90 million. The Company expects to acquire the remaining two percent within the next several years. The acquisition has been accounted for using the purchase method of accounting. Prior to March 19, 1998, the Company's investment in The Ritz-Carlton Hotel Company LLC was accounted for using the equity method of accounting.

### 5. Commitments

The Company issues guarantees to lenders and other third parties in connection with financing transactions and other obligations. These guarantees are limited, in the aggregate, to \$251 million at June 19, 1998, including \$80 million applicable to guarantees by or debt obligations of Host Marriott, partnerships in which Host Marriott is the general partner or other affiliated entities. New World and another affiliate of Dr. Cheng (a Director of the Company) have severally indemnified the Company for guarantees by RHG of leases with minimum annual payments of approximately \$59 million.

As of June 19, 1998, the Company had extended approximately \$168 million of loan commitments to owners of lodging and senior living properties. Letters of credit outstanding on the Company's behalf at June 19, 1998 totaled \$122 million, the majority of which related to the Company's self-insurance program. At June 19, 1998, the Company had a repurchase obligation of \$72 million related to notes receivable from timeshare interval purchasers that have been sold with limited recourse.

#### 6. Comprehensive Income

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In 1998, the Company adopted Statement of Financial Accounting Standards (FAS) No. 130, "Reporting Comprehensive Income" by including footnote disclosure of comprehensive income. All components of other comprehensive income up to the date of the Spinoff were reflected within Investments and Net Advances from Old Marriott during such periods. Total comprehensive income was \$115 million and \$76 million, respectively, for the twelve weeks ended June 19, 1998 and June 20, 1997, and was \$200 million and \$144 million, respectively, for the twenty-four weeks ended June 19, 1998 and June 20, 1997. The principal difference between net income and total comprehensive income relates to foreign currency translation adjustments.

### 7. New Accounting Standards

The Company will adopt FAS No. 131, "Disclosures about Segments of an Enterprise and Related Information" in the fourth quarter of 1998. The Company will adopt FAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", which is expected to have no material effect on the Company's consolidated financial statements, in the fourth quarter of 2000.

On November 20, 1997, the Emerging Issues Task Force (EITF) of the Financial Accounting Standards Board reached a consensus on EITF 97-2 "Application of FASB Statement No. 94 and APB Opinion No. 16 to Physician Practice Management Arrangements." EITF 97-2 addresses the circumstances in which a management entity may include the sales and expenses of a managed entity in its financial statements. As a result of EITF 97-2, and related discussions with the staff of the Securities and Exchange Commission, in the 1998 fourth quarter the Company will change its accounting policy to no longer include the working capital and sales of managed hotels and retirement communities in its financial statements. Instead, the Company's sales will include fees earned plus costs recovered from owners of managed hotels and retirement communities. Prior periods will be restated. Reflecting this change in accounting policy in the Company's financial statements would have reduced each of sales and operating expenses by approximately \$596 million and \$457 million for the twelve weeks ended June 19, 1998 and June 20, 1997, respectively, and by approximately \$1,092 million and \$825 million for the twenty-four weeks ended June 19, 1998 and June 20, 1997, respectively, and each of current assets and current liabilities by approximately \$526 million, as of June 19, 1998, with no impact on operating profit, net income, earnings per share, debt or equity.

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

RESULTS OF OPERATIONS/(1)/

Twelve Weeks Ended June 19, 1998 Compared to Twelve Weeks Ended June 20, 1997

The Company reported net income of \$101 million for the 1998 second quarter, on sales of \$2,539 million. This represents a 20 percent increase in net income and a 16 percent increase in sales over the second quarter of 1997. Diluted earnings per share of \$.37 for the quarter increased 19 percent over the 1997 amount.

LODGING operations reported a 24 percent increase in operating profit on 24 percent higher sales. The results reflect room rate growth at U.S. hotels well in excess of inflation, contributions from new units, and expansion of Marriott Vacation Club International. Sales for full-service and luxury brands comprised over 75 percent of total lodging sales.

A net total of 48 hotels (7,241 rooms) were added during the second quarter of 1998, increasing the Company's total hotels to 1,554 (309,964 rooms). Hotels by brand are as indicated in the following table, which reflect a total of 32 Courtyard, Renaissance and Marriott Hotels, Resorts and Suites properties (9,338 rooms) which were "reflagged" from Ramada International and New World in the 1998 second quarter.

	Hotels at June 19, 1998			
	Company-operated		Franchised	
		Rooms	Units	Rooms
Marriott Hotels, Resorts and Suites	207	89,601	134	40,590
Ritz-Carlton Renaissance	34 68	11,628 27,220	- 14	- 5,483
New World	7	3,651	-	, - -
Ramada International Courtyard	11 232	2,038 34,870	39 150	6,576 18,241
Residence Inn Fairfield Inn and Suites	117 51	15,472 7,136	160 314	17,448 27,714
TownePlace Suites	3	285	5	507
Marriott Executive Residences and Other	8	1,504	-	-
Total	738	193,405	816	116,559
	=====	======	====	======

Sales for Marriott Hotels, Resorts and Suites increased nine percent over the prior year period. An eight percent increase in average room rates, to \$141, partially offset by a slight decrease in occupancy to 81 percent, generated a REVPAR increase of six percent. REVPAR growth was reduced during the 1998 quarter due to the timing of the Easter holiday. Profits increased as improved REVPAR generated higher base management, franchise and incentive fees at many hotels.

/(1) /Average daily rate, occupancy and REVPAR statistics are based on comparable Company-operated U.S. properties, except for Fairfield Inn and Suites, which data also include comparable franchised units.

Renaissance hotels posted a REVPAR increase of seven percent due to a seven percent increase in average room rates to \$134 with occupancy unchanged at 73 percent. Renaissance is now integrated into the Marriott reservation system, as well as sales, marketing and other programs.

Ritz-Carlton reported an increase in average room rates of nine percent, to \$218, with occupancy down two percentage points to 78 percent, resulting in a seven percent increase in REVPAR. The results of Ritz-Carlton properties have been consolidated following the increase in the Company's ownership interest to approximately 98 percent on March 19, 1998, resulting in sales of approximately \$220 million during the 1998 quarter, with no impact on net income.

The combined limited-service lodging brands reported 11 percent higher sales. Profit growth over the prior year reflected increased base and incentive management fees on Company-operated properties and the expansion of franchising programs. The limited-service brands added a net of 40 properties (4,472 rooms), primarily franchises, during the second quarter of 1998.

- . The Company's quality tier extended-stay brand, Residence Inn, posted a REVPAR increase of four percent, due to an increase in average room rates of five percent to \$100, partially offset by a one percentage point decrease in occupancy to 85 percent. Residence Inn opened 13 properties during the guarter.
- . Courtyard, the Company's moderate-price lodging brand, achieved a 12 percent increase in sales. Courtyard's average room rates increased eight percent to \$91, while occupancy decreased slightly to 82 percent, resulting in a REVPAR increase of seven percent. Courtyard opened 11 properties during the quarter.
- . Fairfield Inn and Suites, the Company's economy lodging brand, posted an increase in average room rates of four percent to \$56, which was partially offset by a slight decrease in occupancy to 77 percent, resulting in an increase in REVPAR of four percent. Fairfield Inn and Suites opened 14 properties during the quarter.

Marriott Vacation Club International posted substantial profit growth in the 1998 second quarter. The division generated a 14 percent increase in contract sales, reflecting strong sales activity at timeshare resorts in South Carolina, Hawaii and California, as well as higher financing income.

CONTRACT SERVICES reported operating profit of \$8 million on sales of \$406 million in the 1998 second quarter, representing 50 percent and 16 percent decreases, respectively, from the second quarter of 1997. Profit growth was impacted by the April 1997 sale of five senior living communities and the June 1997 sale of 29 communities, all of which the Company continues to operate under long-term agreements. Operating profit for Contract Services increased fourfold from the 1997 second quarter after adjusting for the impact of these transactions.

Marriott Senior Living Services reported higher sales, and solid profit growth in the 1998 second quarter, adjusting for the impact of the real estate transactions cited above. Results were aided by contributions from 16 senior living communities added over the past 12 months. Occupancy for comparable communities increased one percentage point to 94 percent in the quarter. The division now operates 95 independent full-service and assisted living communities totaling approximately 18,400 units. Marriott plans to add more than 200 senior living communities over a five-year period (1998-2002).

Marriott Distribution Services (MDS) achieved higher profits in the 1998 second quarter, despite lower sales. The division benefited from consolidation of its food distribution facilities, and the realization of operating efficiencies following a period of rapid expansion in 1996-97.

CORPORATE ACTIVITY. Interest expense decreased by \$2 million, primarily due to Host Marriott's assumption of \$187 million of mortgage debt associated with the June 1997 sale of 29 senior living communities, partially offset by the interest costs arising from 1998 investing activities and share repurchases of approximately \$116 million during the quarter. Interest income increased by \$2 million reflecting higher notes receivable balances. Corporate expenses increased due to year 2000 software modification costs of \$3 million as well as non-cash items associated with investments generating significant income tax benefits. The effective income tax rate decreased from 39 percent to 38.5 percent primarily due to the increased proportion of foreign operations in countries with low effective tax rates.

Twenty-Four Weeks Ended June 19, 1998 Compared to Twenty-Four Weeks Ended June 20, 1997

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The Company reported net income of \$190 million for the first two quarters, on sales of \$4,731 million. This represents a 24 percent increase in net income and a 15 percent increase in sales over the same period in 1997. Diluted earnings per share of \$.70 for the period increased 23 percent over the corresponding 1997 period.

LODGING operating profits were up 27 percent, on a sales increase of 23 percent. The revenue increase primarily resulted from REVPAR growth across all brands and the addition of 434 hotels since the beginning of 1997. This revenue growth resulted in the Company earning higher base management and franchise fees and also contributed to higher house profits which resulted in higher incentive management fees. Sales for full-service and luxury brands comprised 75 percent of total lodging sales.

Sales for Marriott Hotels, Resorts and Suites increased eight percent over the prior year period. An eight percent increase in average room rates, partially offset by a one percentage point decline in occupancy, generated a REVPAR increase of seven percent. Profits increased as improved REVPAR generated higher base management fees and higher house profits, resulting in increased incentive fees at many hotels.

Renaissance hotels achieved a REVPAR increase of seven percent due to a seven percent increase in room rates to \$134, partially offset by a slight decrease in occupancy to 71 percent. Renaissance is now integrated into the Marriott reservation system, as well as sales, marketing and other programs.

Ritz-Carlton reported an increase in average room rates of 10 percent, to \$216, while occupancy decreased two percentage points to 77 percent, resulting in a seven percent increase in REVPAR.

Limited-service brands represented about 18 percent of total lodging sales for the first two quarters, and each of the brands increased REVPAR for this period.

- . Residence Inn posted a REVPAR increase of four percent, due to an increase in average room rates of six percent to \$100, partially offset by a decrease in occupancy to 84 percent. Sales growth in 1998, of 10 percent, also benefited from the addition of 53 properties since the beginning of fiscal year 1997.
- . Courtyard achieved a 12 percent increase in sales. Courtyard's average room rates increased nine percent to \$91, while occupancy dropped slightly to 80 percent, resulting in a REVPAR increase of seven percent. Sales and profits also reflect the addition of 70 units since the beginning of fiscal year 1997.
- . Fairfield Inn and Suites achieved a four percent increase in REVPAR, driven by a five percent increase in average room rates to \$56, marginally offset by a one percentage point decrease in occupancy to 73 percent. Fairfield Inn and Suites has opened 81 properties since the beginning of fiscal year 1997.

Marriott Vacation Club International generated a 10 percent increase in contract sales. The Company experienced increased profits from resort development, together with increased financing income.

CONTRACT SERVICES reported operating profit of \$13 million on sales of \$824 million in 1998, representing 57 percent and 12 percent decreases, respectively, from the first two quarters of 1997. Profit growth was impacted by the April 1997 sale of five senior living communities, and the June 1997 sale of 29 communities, all of which the Company continues to operate under long-term agreements. Operating profit for Contract Services more than doubled over the first two quarters of 1997 after adjusting for the impact of these transactions.

Marriott Senior Living Services reported higher sales for the first two quarters of 1998, before the impact of the real estate transactions cited above. Results were boosted by contributions from 23 senior living communities added since the beginning of 1997 and an increase in occupancy for comparable communities to 95 percent.

Marriott Distribution Services generated higher profits in the first two quarters of 1998, despite lower sales, reflecting increased operating efficiencies.

CORPORATE ACTIVITY. Interest expense decreased by \$6 million, primarily due to Host Marriott's assumption of \$187 million of mortgage debt associated with the June 1997 sale of 29 senior living communities, partially offset by the interest costs arising from 1998 investing activities and share repurchases of approximately \$116 million during 1998. Interest income increased by \$7 million reflecting higher notes receivable balances. Corporate expenses increased due to year 2000 software modification costs of \$6 million as well as non-cash items associated with investments generating significant income tax benefits. The effective income tax rate decreased from 39 percent to 38.5 percent primarily due to the increased proportion of foreign operations in countries with low effective tax rates.

#### LIQUIDITY AND CAPITAL RESOURCES

Cash and equivalents totaled \$318 million at June 19, 1998, an increase of \$29 million from year end. Cash provided by operations of \$305 million increased 17 percent over 1997. EBITDA increased by \$62 million, or 19 percent, to \$380 million. EBITDA is an indicator of operating performance which can be used to measure the Company's ability to service debt, fund capital expenditures and expand its business. However, EBITDA is not an alternative to net income, operating profit, cash from operations, or any other operating or liquidity measure prescribed by generally accepted accounting principles.

Net cash used in investing activities totaled \$277 million for the first two quarters of 1998, primarily comprising the increase in the Company's ownership interest in The Ritz-Carlton Hotel Company LLC, together with expenditures for the development of limited-service lodging properties and senior living communities, partially offset by proceeds from loan collections and sales. Cash generated from dispositions of \$89 million was primarily due to the sales of limited-service lodging properties and senior living communities.

The Company continues to grow its businesses, in part, by investing in new units. The Company's principal investments will continue to include loans, minority equity interests, business acquisitions and direct development and ownership of certain lodging and senior living services projects. The Company expects to sell certain lodging and senior living service properties under development, or to be developed, while continuing to operate them under longterm agreements. The Company believes that cash generated by operations, together with its borrowing capacity and proceeds from the sale of assets, will be sufficient to finance its planned growth and capital requirements.

The Company purchased 3.5 million shares in the twelve weeks ended June 19, 1998, at a cost of \$116 million. As of June 19, 1998, the Company had been authorized by its Board of Directors to purchase a further 16.5 million shares.

In 1996 MDS became the exclusive provider of distribution services to Boston Chicken Inc. (BCI). In May 1998, BCI disclosed that its independent auditors had expressed substantial doubt about BCI's ability to continue as a going concern. MDS continues to distribute to BCI and has been receiving full payment in accordance with the terms of its contractual relationship with BCI. If the contract were to terminate, or if BCI were to cease or substantially curtail its operations: (i) MDS may be unable to recover some or all of an aggregate of approximately \$32 million (calculated as of June 19, 1998) in contract investment, receivables, and inventory; and (ii) MDS would have warehouse capacity and rolling stock in excess of its likely future requirements.

The Company, like most computer users, will be required to modify or replace significant portions of its computer software and other systems so that they will function properly prior to, in the year 2000, and beyond. The Company has assembled a dedicated team to address the year 2000 issue. This team has completed an inventory of most significant systems requiring modification, and has completed the remediation of some significant systems. Many of the costs to be incurred will be reimbursed to the Company or otherwise paid directly by owners and clients, pursuant to existing contracts. Estimated pre-tax costs to be borne by the Company are approximately \$40 to \$50 million and will be expensed as incurred. These amounts are subject to numerous estimation

consultants and the extent of testing required. The Company believes that it has allocated adequate resources for this purpose and expects its year 2000 program to be completed on a timely basis. However, there can be no assurance that the systems of other parties upon which the Company's businesses also rely will be converted on a timely basis. The Company could be materially adversely affected by the failure of its systems and applications, or those operated by other parties, to properly address the year 2000 issue.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes to the Company's exposures to market risk since January 2, 1998.

Item 1. Legal Proceedings

There are no material legal proceedings pending against the Company.

On May 27, 1998, the Company entered into a settlement agreement (the Settlement Agreement) with Interstate Hotels Company (Interstate), Patriot American Hospitality, Inc. (Patriot American) and Wyndham International, Inc. (Wyndham), which settled certain litigation described in the Company's Form 10-Q for the quarter ended March 27, 1998. The Settlement Agreement provides for, among other things, the following: (i) the spinoff by Patriot American, within 180 days after the merger of Interstate and Wyndham (which was reported to have occurred on June 2, 1998), of an independent, publicly-traded company encompassing Interstate's third-party management business, including the management of 42 Marriott-branded properties; (ii) the assumption by the Company of management of 10 Marriott-branded hotels currently owned and operated by Interstate; and (iii) the conversion by Patriot American of 10 Marriott-branded hotels owned by Interstate to Wyndham-branded hotels. Each of the Company and Patriot American will own four percent of the outstanding shares of the spun off company, and each will have the right to elect two directors of the nine-member board of directors until such time as Patriot American, on the one hand, or the Company, on the other hand, owns less than 50 percent of their original investment in the spun off company. The new company will have two principal subsidiaries, and own an approximately 35 percent managing interest in the subsidiary that will conduct Interstate's third-party hotel management business. Patriot American will retain an approximately 65 percent non-voting ownership interest in that subsidiary. The new company will also own 99.99 percent of its other subsidiary, which will enter into a management agreement with the Company, and the Company will own a 0.01 percent interest in this subsidiary allowing certain consent rights with respect to its management agreements. The settlement also includes the amendment of existing contracts to give the Company rights of first refusal on future sales of certain Marriott-branded hotels owned by Patriot American, and the amendment of certain territorial restrictions to allow the Company to operate additional hotels in certain markets and to permit Patriot American to convert existing Marriott hotels in certain markets to Wyndham hotels. If the spinoff does not occur, the parties have agreed that neither Patriot American, Wyndham nor any of their affiliates will qualify as approved Marriott hotel operators, and that the Company will be free to enforce its rights under the amended franchise agreements, including rights to liquidated damages with respect to Marriott-branded properties where Interstate is the owner/manager or manager and franchisee. The agreements now provide that the Company will have rights to purchase several of the hotels at appraised value, and the right to demand an approved operator for the remaining Marriottbranded hotels.

Item 2. Changes in Securities

On May 21, 1998, all of the outstanding shares of Company Common Stock were converted, on a one-for-one basis, into shares of Company Class A Common Stock. This action was taken by the Board of Directors under authority granted by the Company's certificate of incorporation, as a result of the shareholder vote at the Registrant's Annual Meeting of Shareholders described in Item 4 below.

Item 3. Defaults Upon Senior Securities

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None.

# Item 4. Submission of Matters to a Vote of Security Holders

On May 20, 1998, the Company held its Annual Meeting of Shareholders. The shareholders (i) re-elected directors Gilbert M. Grosvenor, Richard E. Marriott and Harry J. Pearce to terms of office expiring at the 2001 Annual Meeting of Shareholders, (ii) ratified the adoption of the Company's 1998 Employee Stock Purchase Plan and the reservation of 5 million shares of Common Stock for issuance thereunder, (iii) defeated a proposal to retain two classes of the Company's common stock in the current form, (iv) defeated a proposal to retain two classes of the Company's common stock, with certain modifications, (v) defeated a shareholder proposal to adopt cumulative voting for the election of directors, and (vi) defeated a shareholder proposal with respect to certain attributes of individuals to be directors of the Company. The following table sets forth the votes cast with respect to each of these matters.

IATTER	FOR	AGAINST	WITHHELD	ABSTAIN	BROKER NON-VOTES
Re-election of Silbert M. Grosvenor	1,245,653,848		17,704,621		
Re-election of Richard E. Marriott	1,245,845,000		17,513,469		
e-election of arry J. Pearce	1,245,581,050		17,777,419		
atification of 1998 mployee Stock Purchase Plan, nd reservation of 5 million hares of Common Stock for ssuance thereunder	1,242,053,492	15,746,391		5,558,586	
roposal to retain two classes of ommon Stock in current form	660,435,293	502,763,391		8,797,008	91,362,777
roposal to retain two classes of ommon Stock, with certain odifications	644,609,692	517,976,380		9,409,620	91,362,777
roposal to adopt cumulative oting for the election of irectors	165,618,800	964,522,420		41,854,472	91,362,777
roposal with respect to certain ttributes of individuals to be irectors of the Company	78,663,355	1,070,556,761		22,775,576	91,362,772

Item 5. Other Information

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None.

Item 6. Exhibits and Reports on Form 8-K

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(a) Exhibits

Exhibit	
No.	Description

27 Financial Data Schedule for the Registrant.

99 Forward-Looking Statements.

(1) The Company filed a report dated May 21, 1998, disclosing the conversion, on a one-for-one basis, of all of the outstanding shares of Company Common Stock, into shares of Company Class A Common Stock.

<sup>(</sup>b) Reports on Form 8-K

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MARRIOTT INTERNATIONAL, INC.

July 31, 1998

/s/ Stephen E. Riffee
....
Stephen E. Riffee
Vice President, Finance and
Chief Accounting Officer

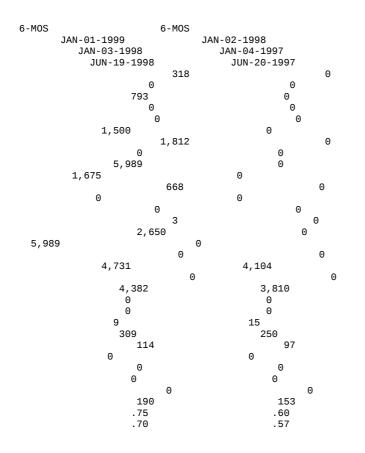


EXHIBIT 99

#### FORWARD-LOOKING STATEMENTS

The following factors, among others, could cause actual results to differ materially from those contained in forward-looking statements made in this report or presented elsewhere by management.

Dependence on Others: The Company's present growth strategy for development of additional lodging and senior living facilities entails entering into and maintaining various arrangements with present and future property owners, including Host Marriott Corporation and New World Development Company Limited. There can be no assurance that any of the Company's current strategic arrangements will be continued, or that the Company will be able to enter into future collaborations.

Contract Terms for New Units: The terms of the operating contracts, distribution agreements, franchise agreements and leases for each of the Company's lodging facilities and retirement communities are influenced by contract terms offered by the Company's competitors at the time such agreements are entered into. Accordingly, there can be no assurance that contracts entered into or renewed in the future will be on terms that are as favorable to the Company as those under existing agreements.

Competition: The profitability of hotels, vacation timeshare resorts, retirement communities, and distribution centers operated by the Company is subject to general economic conditions, competition, the desirability of particular locations, the relationship between supply of and demand for hotel rooms, vacation timeshare resorts, senior living facilities, and distribution services, and other factors. The Company generally operates in markets that contain numerous competitors and the continued success of the Company will be dependent, in large part, upon the ability to compete in such areas as access, location, quality of accommodations, amenities, specialized services, cost containment and, to a lesser extent, the quality and scope of food and beverage services and facilities.

Supply and Demand: During the 1980s, construction of lodging facilities in the United States resulted in an excess supply of available rooms, and the oversupply had an adverse effect on occupancy levels and room rates in the industry. Although industry conditions have improved, the lodging industry may be adversely affected in the future by (i) supply additions, (ii) international, national and regional economic conditions, (iii) changes in travel patterns, (iv) taxes and government regulations which influence or determine wages, prices, interest rates, construction procedures and costs, and (v) the availability of capital. The Company's timeshare and senior living service businesses are also subject to the same or similar uncertainties and, accordingly, there can be no assurance that the present level of demand for timeshare intervals and senior living communities will continue, or that there will not be an increase in the supply of competitive units, which could reduce the prices at which the Company is able to sell or rent units.

Effect of Acquisitions: The benefit to the Company of potential future acquisitions depends, in part, on the Company's ability to integrate the acquired businesses into existing operations. Such integration may be more difficult, costly and time consuming than initially anticipated.

Year 2000 Compliance: The Company, like most computer users, will be required to modify or replace significant portions of its computer software and other systems so that they will function properly prior to, in the year 2000, and beyond. The Company has assembled a dedicated team to address the year 2000 issue which has completed an inventory of most significant systems requiring modification, and has completed the remediation of some significant systems. However, there are numerous difficulties inherent in assessing the costs to the Company of remediation, including uncertainties as to the extent of work to be done, the availability and costs of consultants, the extent of testing required, and the portion of such costs which are subject to payment or reimbursement by others. There can be no assurance that the actual costs of remediation will not significantly exceed the Company's estimates. Although the Company believes that it has allocated adequate resources for this purpose and expects its year 2000 program to be completed on a timely basis, there can also be no assurance that the systems of other parties upon which the Company's businesses also rely will be converted on a timely basis. The Company could be materially adversely affected by the failure of its systems and applications, or those operated by other parties, to properly address the year 2000 issue.