Non-GAAP Financial Measures

In our press release and schedules, and related conference call, we report certain financial measures that are not prescribed or authorized by United States generally accepted accounting principles ("GAAP"). We discuss management's reasons for reporting these non-GAAP measures below, and the tables on the following pages reconcile the most directly comparable GAAP measures to the non-GAAP measures (identified by a double asterisk on the following pages) that we refer to in our press release. Although management evaluates and presents these non-GAAP measures for the reasons described below, please be aware that these non-GAAP measures are not alternatives to revenue, operating income, income from continuing operations, net income, earnings per share or any other comparable operating measure prescribed by GAAP. In addition, these non-GAAP financial measures may be calculated and/or presented differently than measures with the same or similar names that are reported by other companies, and as a result, the non-GAAP measures we report may not be comparable to those reported by others.

**Synthetic Fuel**. We do not consider the Synthetic Fuel segment to be related to our core business, which is lodging. In addition, management expects the Synthetic Fuel segment will no longer have a material impact on our business after the end of 2007, when the Internal Revenue Code provision which provides for synthetic fuel tax credits expires. Accordingly, our management evaluates non-GAAP measures which exclude the impact of our Synthetic Fuel segment because those measures allow for period-over-period comparisons of our on-going core lodging operations. In addition, these non-GAAP measures facilitate management's comparison of our results with the results of other lodging companies.

**ESOP Settlement Charge.** Management evaluates non-GAAP measures that exclude the charge associated with the settlement of issues raised during the IRS' and Department of Labor's examination of the employee stock ownership plan ("ESOP") feature of our Employees' Profit Sharing, Retirement and Savings Plan and Trust because these measures allow for period-over-period comparisons relative to our on-going operations before material charges. Additionally, these non-GAAP measures facilitate management's comparison of our results relative to ongoing operations before material charges with that of other lodging companies. The settlement resulted in an after tax charge of \$54 million reflecting \$35 million of excise taxes (impacting General, Administration, and Other Expenses), \$13 million of interest expense on those excise taxes and \$6 million of income tax expense primarily reflecting additional interest.

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) and Adjusted EBITDA Our management considers earnings before interest, taxes, depreciation and amortization to be an indicator of operating performance because it can be used to measure our ability to service debt, fund capital expenditures, and expand our business. For the reasons noted above in the "Synthetic Fuel" and "ESOP" captions, our management also evaluates Adjusted EBITDA which excludes the Synthetic Fuel segment and the second quarter 2007 \$35 million charge for excise taxes associated with the ESOP settlement.

# **Non-GAAP Financial Measure Reconciliation**

### **Measures that Exclude Synthetic Fuel**

(in millions, except per share amounts)

		Second Quarter 2007						Second Quarter 2006						
		As Reported		Synthetic Fuel Impact		Excluding Synthetic Fuel**		As Reported		Synthetic Fuel Impact		xcluding hetic Fuel**	(Worse) Excluding Synthetic Fuel	
Operating income (loss) Gains and other income (expense)	\$	300 (4)	\$	(35) (16)	\$	335 12	\$	274 8	\$	(18) 3	\$	292 5	15 140	
Interest income, provision for loan losses and interest expense Equity in earnings (losses)		(46) (1)		(3)		(43) (1)		(17) 6		2		(19) 6	(126) (117)	
Income (losses) before income taxes and minority interest		249		(54)		303		271		(13)		284	7	
Tax (provision) benefit Tax credits		(108) 66		20 66		(128)		(96) 11		6 11		(102)	(25)	
Total tax (provision) benefit		(42)		86		(128)		(85)		17		(102)	(25)	
Minority interest													*	
Net Income	\$	207	\$	32	\$	175	\$	186	\$	4	\$	182	(4)	
Diluted shares		403.8		403.8		403.8		436.6		436.6		436.6		
Earnings per share - diluted	\$	0.51	\$	0.08	\$	0.43	\$	0.43	\$	0.01	\$	0.42	2	
Tax rate		16.9%				42.2%		31.4%				35.9%		

July 12, 2007 2

Percentage not meaningful.
Denotes non-GAAP financial measures.

# Non-GAAP Financial Measure Reconciliation Measures that Exclude Synthetic Fuel (in millions, except per share amounts)

	Second Quarter YTD 2007							Sec	Percent Better/				
	As Reported		Synthetic Fuel Impact		Excluding Synthetic Fuel**		As Reported		Synthetic Fuel Impact		Excluding Synthetic Fuel**		(Worse) Excluding Synthetic Fuel
Operating income (loss) Gains and other income (expense) Interest income, provision for loan	\$	501 19	\$	(71) (28)	\$	572 47	\$	477 42	\$	(45) (1)	\$	522 43	10 9
losses and interest expense Equity in earnings (losses) Income (losses) from continuing		(76) 1		(9)		(67) 1		(31)		2		(33)	(103) (67)
operations before income taxes and minority interest		445		(108)		553		491		(44)		535_	3
Tax (provision) benefit Tax credits Total tax (provision) benefit		(175) 119 (56)		39 119 158		(214)		(173) 32 (141)		14 32 46		(187) - (187)	(14) * (14)
Minority interest		-		-		-		6		5		1	(100)
Income from continuing operations	\$	389	\$	50	\$	339	\$	356	\$	7	\$	349	(3)
Diluted shares		407.9		407.9		407.9		438.9		438.9		438.9	
Earnings per share from continuing operations - diluted	\$	0.95	\$	0.12	\$	0.83	\$	0.81	\$	0.02	\$	0.79	5
Tax rate		12.6%				38.7%		28.7%				35.0%	

Percentage not meaningful.
 Denotes non-GAAP financial measures.

# Non-GAAP Financial Measure Reconciliation Measures that Exclude Synthetic Fuel and the ESOP Settlement

(in millions, except per share amounts)

#### Second Quarter 2007

	As F	Reported	•	hetic Fuel mpact	ESOP	Settlement	Excluding Synthetic Fuel and the ESOP Settlement**			
Operating income (loss)	\$	300	\$	(35)	\$	(35)	\$	370		
Gains and other income (expense)		(4)		(16)		-		12		
Interest income, provision for loan losses and interest expense		(46)		(3)		(13)		(30)		
Equity in earnings (losses)		(1)		-		-		(1)		
Income (losses) operations before income taxes and minority interest		249		(54)		(48)		351		
Tax (provision) benefit		(108)		20		(6)		(122)		
Tax credits		66		66						
Total tax (provision) benefit		(42)		86		(6)		(122)		
Minority interest										
Net Income	\$	207	\$	32	\$	(54)	\$	229		
Diluted shares		403.8		403.8		403.8		403.8		
Earnings per share - diluted <sup>1</sup>	\$	0.51	\$	0.08	\$	(0.13)	\$	0.57		
Tax rate		16.9%						34.8%		

<sup>\*\*</sup> Denotes non-GAAP financial measures.

July 12, 2007

<sup>&</sup>lt;sup>1</sup> Earnings per share does not crossfoot due to rounding.

# MARRIOTT INTERNATIONAL, INC. Non-GAAP Financial Measure EBITDA and Adjusted EBITDA

(\$ in millions)

			Fiscal	Year 2007			
			Se	cond			
	First	Quarter	Qı	ıarter	Total		
Net income	\$	182	\$	207	\$	389	
Interest expense		33		52		85	
Tax provision		14		42		56	
Depreciation and amortization		46		45		91	
Less: Depreciation reimbursed by third-party owners		(4)		(4)		(8)	
Interest expense from unconsolidated joint ventures		5		5		10	
Depreciation and amortization from unconsolidated							
joint ventures		6		7		13	
EBITDA**	\$	282	\$	354	\$	636	
Synthetic Fuel adjustment		52		52		104	
ESOP settlement - Excise Tax		-		35		35	
Adjusted EBITDA**	\$	334	\$	441	\$	775	
Increase (Decrease) over 2006 Adjusted EBITDA		3%		21%		13%	
The following items make up the Synthetic Fuel adjustment:							
Pre-tax Synthetic Fuel operating losses (income)	\$	54	\$	54	\$	108	
Pre-tax minority interest - Synthetic Fuel		-		-		-	
Synthetic Fuel depreciation		(2)		(2)		(4)	
EBITDA adjustment for Synthetic Fuel	\$	52	\$	52	\$	104	

			Fiscal Year 2006									
			Se	Second		Third		ourth				
	First Quarter		Quarter		Qı	ıarter	Quarter			Γotal		
Net income	\$	61	\$	186	\$	141	\$	220	\$	608		
Cumulative effect of change in accounting principle		173		-		-		-		173		
Interest expense		27		30		29		38		124		
Tax provision (benefit)		56		85		82		63		286		
Tax benefit from cumulative effect of change in accounting principle		(64)		-		-		-		(64)		
Depreciation and amortization		40		42		44		62		188		
Less: Depreciation reimbursed by third-party owners		(4)		(4)		(4)		(6)		(18)		
Interest expense from unconsolidated joint ventures		5		6		5		7		23		
Depreciation and amortization from unconsolidated												
joint ventures		6		7		7		9		29		
EBITDA**	\$	300	\$	352	\$	304	\$	393	\$	1,349		
Synthetic Fuel adjustment		24		11		(4)		44		75		
Adjusted EBITDA**	\$	324	\$	363	\$	300	\$	437	\$	1,424		
The following items make up the Synthetic Fuel adjustment:												
Pre-tax Synthetic Fuel operating losses (income)	\$	31	\$	13	\$	(2)	\$	53	\$	95		
Pre-tax minority interest - Synthetic Fuel		(5)		-		-		(1)		(6)		
Synthetic Fuel depreciation		(2)		(2)		(2)		(8)		(14)		
EBITDA adjustment for Synthetic Fuel	\$	24	\$	11	\$	(4)	\$	44	\$	75		

<sup>\*\*</sup> Denotes non-GAAP financial measures.

July 12, 2007