

Marriott International Reports Second Quarter 2010 Results

BETHESDA, Md., July 14, 2010 /PRNewswire via COMTEX News Network/ -- Marriott International, Inc. (NYSE: MAR) today reported second quarter 2010 results, exceeding the company's diluted EPS expectations and prior year results.

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SECOND QUARTER HIGHLIGHTS

- Second quarter diluted earnings per share (EPS) totaled \$0.31, ahead of expectations and prior year results;
- Total fee revenue increased 13 percent to \$287 million as a result of strong revenue per available room (REVPAR) and unit growth. Incentive fees climbed 31 percent;
- Worldwide company-operated comparable REVPAR rose 9.9 percent (an 8.2 percent increase using constant dollars). Average daily rate rose 1.6 percent (a 0.1 percent increase using constant dollars);
- North American company-operated comparable REVPAR increased 7.9 percent (a 7.5 percent increase using constant dollars) with a 1.2 increase in average daily rate (a 0.8 percent increase using constant dollars);
- The company's worldwide pipeline of hotels under construction, awaiting conversion or approved for development totaled nearly 95,000 rooms, including over 36,000 rooms outside North America;
- Over 6,500 rooms opened during the second quarter, including over 1,800 rooms in international markets and nearly 1,300 rooms converting from competitor brands. At the end of the second quarter, Marriott's newest brand, The Autograph Collection, included 10 hotels with over 1,500 rooms.

SECOND QUARTER 2010 RESULTS

Second quarter 2010 net income totaled \$119 million, a 42 percent increase compared to second quarter 2009 adjusted net income. Diluted EPS totaled \$0.31, a 35 percent increase from adjusted diluted EPS in the year-ago quarter. On April 22, 2010, the company forecasted second quarter diluted EPS of \$0.25 to \$0.29.

Adjusted results for the 2009 second quarter excluded \$57 million pretax (\$30 million after-tax and \$0.08 per diluted share) of restructuring costs and other charges and \$17 million of non-cash charges (\$0.05 per diluted share) in the provision for income taxes.

Reported net income totaled \$119 million in the second quarter of 2010 compared to reported net income of \$37 million in the year-ago quarter. Reported diluted EPS was \$0.31 in the second quarter of 2010 compared to reported EPS of \$0.10 in the second quarter of 2009.

J.W. Marriott, Jr., chairman and chief executive officer of Marriott International, said, "This is an exciting time for Marriott. Business and leisure stays at our hotels are trending up. Revenue per available room increased more than expected in the second guarter and room rates at company-operated hotels in North America rose for the first time in nearly two years.

"Totaling approximately 95,000 rooms, our development pipeline reflects expanding global opportunities. We opened over 6,500 rooms during the quarter. With strong interest by owners and franchisees in our brands, we expect to open over 30,000 rooms in 2010, including conversions to our new brand, the Autograph Collection.

"We are seeing major international growth. At the end of the quarter, a record 39 percent of our development pipeline was outside North America as were two-thirds of our worldwide rooms under construction. During the quarter, we opened superb new international hotels in Phuket, Shanghai, St. Petersburg and Budapest.

"We anticipate even more favorable pricing in the second half of 2010 and into 2011. Combined with productivity improvements achieved over the last year, strong unit growth and increasing demand, we look forward to growing cash flow and strong earnings in 2010 and beyond."

For the 2010 second quarter, REVPAR for worldwide comparable company-operated properties increased 9.9 percent (an 8.2 percent increase using constant dollars) and REVPAR for worldwide comparable systemwide properties increased 8.5 percent (a 7.0 percent increase using constant dollars).

International comparable company-operated REVPAR rose 14.1 percent (a 9.8 percent increase using constant dollars), including a 2.0 percent increase in average daily rate (a 1.8 percent decline using constant dollars) in the second quarter of 2010.

In North America, comparable company-operated REVPAR increased 7.9 percent (a 7.5 percent increase using constant dollars) in the second quarter of 2010. On a constant dollar basis, REVPAR for comparable company-operated North American full-service and luxury hotels (including *Marriott Hotels & Resorts*, *The Ritz-Carlton* and *Renaissance Hotels*) increased 9.0 percent with a 1.7 percent increase in average daily rate.

Marriott added 46 new properties (6,568 rooms) to its worldwide lodging portfolio in the 2010 second quarter and 14 properties (2,311 rooms) exited the system during the quarter. At quarter-end, the company's lodging group encompassed 3,489 properties and timeshare resorts for a total of over 607,000 rooms.

The company's worldwide pipeline of hotels under construction, awaiting conversion or approved for development totaled nearly 600 properties with approximately 95,000 rooms at quarter-end.

Early in the 2010 third quarter, the company launched Marriott Vacation Club Destinations (MVCD), a points-based program that offers increased usage and purchase flexibility to its owners. While Marriott Vacation Clubs in North America will offer this improved product to new customers going forward, existing owners will retain full rights and privileges of interval ownership as well as the opportunity to participate in MVCD.

MARRIOTT REVENUES totaled nearly \$2.8 billion in the 2010 second quarter compared to approximately \$2.6 billion for the second quarter of 2009. Base management and franchise fees rose 10 percent to \$241 million reflecting higher REVPAR and fees from new hotels. Second quarter incentive management fees increased 31 percent to \$46 million. In the second quarter, 25 percent of company-managed hotels earned incentive management fees compared to 23 percent in the year-ago quarter. Approximately 62 percent of incentive management fees came from hotels outside North America in the 2010 quarter compared to 61 percent in the 2009 quarter.

Worldwide comparable company-operated house profit margins increased 90 basis points in the second quarter reflecting higher occupancy, slight rate increases and strong productivity.

Owned, leased, corporate housing and other revenue, net of direct expenses, increased \$10 million in the 2010 second quarter, to \$31 million, including a \$6 million favorable impact of hotel termination fees net of property closing costs. Operating results at owned and leased hotels improved year-over-year with stronger occupancy and margins.

Second quarter adjusted Timeshare segment contract sales decreased 21 percent to \$167 million (excluding a \$6 million allowance for fractional and residential contract cancellations recorded in the quarter) largely due to tough comparisons as a result of the 25th anniversary promotion in the year-ago quarter. In the prior year's quarter, adjusted Timeshare segment contract sales totaled \$212 million (excluding a \$3 million allowance for fractional and residential contract cancellations).

In the second quarter, timeshare sales and services revenue totaled \$289 million and, net of expenses, totaled \$50 million for the quarter. Adjusting for restructuring and other charges, as well as the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010, second quarter 2009 timeshare sales and services revenue would have totaled \$331 million and, net of direct expenses, would have totaled \$48 million. These adjustments for the 2009 quarter are shown on page A-11.

Despite lower contract sales, development revenue, net of expense, benefited from lower marketing and sales costs, as well as price increases year-over-year. Timeshare segment results include Timeshare sales and services revenue, net of direct expenses, as well as base management fees, equity earnings (losses), noncontrolling interest, interest expense and general, administrative and other expenses associated with the timeshare business. Timeshare segment results for the 2010 second quarter, shown on page A-9, totaled \$30 million, including \$14 million of interest expense related to the consolidation of securitized Timeshare notes. Adjusting for restructuring and other charges, as well as the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010, second quarter 2009 timeshare segment results would have totaled \$29 million, including \$18 million of interest expense related to the consolidation of securitized Timeshare notes. These adjustments for the 2009 quarter are shown on page A-11.

GENERAL, ADMINISTRATIVE and OTHER expenses for the 2010 second quarter increased 4 percent to \$142 million, compared to adjusted expenses of \$136 million in the year-ago quarter, and included higher incentive compensation costs

partially offset by lower legal and deferred compensation expenses.

GAINS AND OTHER INCOME totaled \$3 million primarily reflecting \$2 million of gains on the sale of real estate and \$1 million of returns from joint venture investments. The prior year's second quarter gains and other income totaled \$3 million largely related to gains on the sale of real estate.

INTEREST EXPENSE increased \$16 million to \$44 million in the second quarter primarily due to \$14 million of interest expense related to the consolidation of debt associated with securitized Timeshare notes, lower capitalized interest and interest expense associated with the company's deferred compensation plan partially offset by the impact of lower debt balances and interest rates. Adjusting for the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010, second quarter 2009 interest expense would have been \$18 million higher.

Earnings before Interest Expense, Taxes, Depreciation and Amortization (EBITDA)

EBITDA totaled \$278 million in the 2010 second quarter. In the 2009 second quarter, adjusted EBITDA totaled \$220 million. If the consolidation of securitized timeshare notes had occurred at the beginning of 2009, adjusted EBITDA in the 2009 second quarter would have totaled \$252 million.

BALANCE SHEET

At the end of the second quarter 2010, total debt was \$2,911 million and cash balances totaled \$100 million, compared to \$2,298 million in debt and \$115 million of cash at year-end 2009. Adjusting for the debt associated with securitized Timeshare mortgage notes now required to be consolidated under new accounting rules, adjusted total debt, net of cash, has declined by over \$350 million since year-end 2009.

At the end of the 2010 second quarter, Marriott had borrowings of approximately \$100 million outstanding under its \$2.4 billion bank revolver, about \$900 million lower than the end of the 2009 first quarter.

COMMON STOCK

Weighted average fully diluted shares outstanding used to calculate diluted EPS totaled 377.4 million in the 2010 second quarter compared to weighted average fully diluted shares outstanding of 366.0 million used to calculate adjusted diluted EPS in the year-ago quarter.

The remaining share repurchase authorization, as of June 18, 2010, totaled 21.3 million shares. No share repurchases are planned for 2010.

THIRD QUARTER 2010 OUTLOOK

For the third quarter, the company assumes comparable systemwide REVPAR on a constant dollar basis will increase 5 to 7 percent in North America, 7 to 9 percent outside North America and 6 to 8 percent worldwide.

The company assumes third quarter 2010 Timeshare contract sales will total \$165 million to \$175 million and Timeshare sales and services revenue, net of direct expenses, will total approximately \$50 million to \$55 million. With these assumptions, Timeshare segment results for the third quarter, including interest expense associated with securitized notes, are expected to total \$30 million to \$35 million.

FULL YEAR 2010 OUTLOOK

For the full year 2010, the company assumes comparable systemwide REVPAR on a constant dollar basis will increase 4 to 6 percent in North America, 6 to 8 percent outside North America and 4 to 6 percent worldwide.

The company expects to open over 30,000 rooms in 2010 as most hotels expected to open are already under construction or undergoing conversion from other brands.

The company continues to estimate that, on a full-year basis, one point of worldwide systemwide REVPAR impacts total fees by approximately \$10 million to \$15 million pretax and impacts owned, leased, corporate housing and other revenue, net of direct expense, by approximately \$3 million to \$5 million pretax.

For its timeshare business, the company assumes 2010 timeshare contract sales will be in line with 2009 levels. For 2010, Timeshare sales and services revenue, net of direct expenses, is expected to total \$205 million to \$215 million. Timeshare segment results for 2010, including interest expense associated with previously securitized notes, is expected to total \$115

million to \$125 million.

The company expects that its 2010 general, administrative and other expenses will total \$650 million to \$660 million reflecting higher incentive compensation.

	Third Quarter 2010	Full Year 2010
Total fee revenue		\$1,160 million to
Owned, leased, corporate housing and other revenue, net of direct expenses		
Timeshare sales and services revenue, net	050 million bo	4205 million to
of direct expenses	\$50 million to \$55 million	
General, administrative	\$33 IIIIIIIII	\$215 [[[11110]]
and other expenses	Approx \$155 million	\$650 million to \$660 million
Operating income		\$800 million to \$840 million
Gains and other income	Approx \$5 million	Approx \$20 million
Net interest expense(1)	Approx \$40 million	\$165 million to \$170 million
Equity in earnings		
(losses)		Approx (\$30) million
Earnings per share	\$0.18 to \$0.22	\$1.05 to \$1.13
Tax rate	36 percent	

(1) Net of interest income

The company expects investment spending in 2010 will total approximately \$500 million, including \$50 million for maintenance capital spending and \$200 million of other capital expenditures (including property acquisitions). Investment spending will also include new mezzanine financing and mortgage loans, contract acquisition costs, and equity and other investments. The investment in net timeshare development is not included above as the company expects cost of goods sold in the timeshare business will exceed timeshare inventory spending in 2010.

Based upon the assumptions above, full year 2010 EBITDA is expected to total \$1,045 million to \$1,085 million, a 7 to 11 percent increase over the prior year's adjusted EBITDA including the impact of consolidating securitized loans had that occurred at the beginning of 2009 rather than 2010. Adjusted EBITDA for full year 2009 is shown on page A-15.

Marriott International, Inc. (NYSE: MAR) will conduct its quarterly earnings review for the investment community and news media on Thursday, July 15, 2010 at 10 a.m. Eastern Time (ET). The conference call will be webcast simultaneously via Marriott's investor relations website at http://www.marriott.com/investor, click the "Recent and Upcoming Events" tab and click on the quarterly conference call link. A replay will be available at that same website until July 15, 2011.

The telephone dial-in number for the conference call is 706-679-3455 and the pass code is 75250137. A telephone replay of the conference call will be available from 1 p.m. ET, Thursday, July 15, 2010 until 8 p.m. ET, Thursday, July 22, 2010. To access the replay, call 706-645-9291. The reservation number for the recording is 75250137.

Definitions

All references to net income or net loss reflect net income or net loss attributable to Marriott. All references to EPS or diluted losses per share, unless otherwise noted, reflect EPS or diluted losses per share attributable to Marriott shareholders.

Note: This press release and accompanying schedules contain "forward-looking statements" within the meaning of federal securities laws, including REVPAR, profit margin and earnings trends, estimates and assumptions; statements concerning the number of lodging properties we expect to add in the future; our expectations about investment spending and share repurchases; and similar statements concerning anticipated future events and expectations that are not historical facts. We caution you that these statements are not guarantees of future performance and are subject to numerous risks and uncertainties, including the continuation and pace of the economic recovery; supply and demand changes for hotel rooms, corporate housing and our Timeshare segment products; competitive conditions in the lodging industry; relationships with clients and property owners; the availability of capital to finance hotel growth and refurbishment; and other risk factors that we identify in our most recent quarterly report on Form 10-Q; any of which could cause actual results to differ materially from the expectations we express or imply here. These statements are made as of July 14, 2010, and we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

MARRIOTT INTERNATIONAL, INC. (NYSE: MAR) is a leading lodging company with more than 3,400 lodging properties in 70 countries and territories. Marriott International operates and franchises hotels under the *Marriott*, *JW Marriott*, *The Ritz-Carlton*, *The Autograph Collection*, *Renaissance*, *Residence Inn*, *Courtyard*, *TownePlace Suites*, *Fairfield Inn*, *SpringHill Suites* and *Bulgari* brand names; develops and operates vacation ownership resorts under the *Marriott Vacation Club*, *The Ritz-Carlton Destination Club*, and *Grand Residences by Marriott* brands; licenses and manages whole-ownership residential brands, including *The Ritz-Carlton Residences*, *JW Marriott Residences* and *Marriott Residences*; operates *Marriott Executive Apartments*; provides furnished corporate housing through its *Marriott ExecuStay* division; and operates conference centers. The company is headquartered in Bethesda, Maryland, USA, and had approximately 137,000 employees at 2009 year-end. It is recognized by FORTUNE(R) as one of the best companies to work for, and by *Newsweek* as one of the greenest big companies in America. In fiscal year 2009, Marriott International reported sales from continuing operations of nearly \$11 billion. For more information or reservations, please visit our web site at www.marriott.com, and for the latest company news, visit www.marriottnewscenter.com.

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MARRIOTT INTERNATIONAL, INC. CONSOLIDATED STATEMENTS OF INCOME (in millions, except per share amounts)

Adjustments

	As Reported	As Reported	Restructuring Costs	Certain
	no neporeca	no neporeca	& Other	CCICAIII
	12 Weeks Ended June 18, 2010	12 Weeks Ended June 19, 2009	Charges	Tax Items
REVENUES Base management				
fees	\$136	\$126	\$-	\$-
Franchise fees	105	93	¥ _	_
Incentive	103	, ,		
management				
fees	46	35	_	_
Owned, leased,				
corporate				
housing and				
other revenue				
1	255	238	_	_
Timeshare sales	200	202	1.0	
and services 2 Cost	289	283	12	_
reimbursements				
3	1,940	1,787	_	_
	2,723	_,		
Total Revenues	2,771	2,562	12	-
OPERATING COSTS				
AND EXPENSES				
Owned, leased				
and corporate				
housing -				
direct 4	224	217	-	-
Timeshare -				
direct	239	279	_	_
Reimbursed	1,940	1 707		
costs Restructuring	1,940	1,787	_	_
costs	_	33	(33)	_
General,		33	(33)	
administrative				
and other 5	142	147	(11)	_
Total Expenses	2,545	2,463	(44)	-

INCOME	226	99	56	-
Gains and other income 6	3	3	-	-
Interest expense	(44)	(28)	_	-
<pre>Interest income Equity in (losses)</pre>	3	9	-	-
earnings 7	(4)	(4) 	1	
INCOME BEFORE INCOME TAXES	184	79	57	-
Provision for income taxes	(65)	(44)	(27)	17
NET INCOME	119	35	30	17
Add: Net losses attributable to noncontrolling				
<pre>interests, net of tax</pre>	_	2	_	
OI tax				
NET INCOME ATTRIBUTABLE TO MARRIOTT	\$119	\$37	\$30	\$17
10 MARKIOII	====	===	===	===
EARNINGS PER SHARE -Basic 8				
Earnings per share attributable				
to Marriott shareholders	9 \$0.33	\$0.10 =====	\$0.08 =====	
EARNINGS PER SHARE - Diluted 8 Earnings per share attributable				
to Marriott shareholders	9 \$0.31	\$0.10	\$0.08	\$0.05
	====	====	====	====
Basic Shares 8 Diluted Shares	362.1	356.2	356.2	356.2
8	377.4	366.0	366.0	366.0

	As Adjusted		Percent Better/ (Worse)
	12 Weeks		2010 vs. Adjusted
	Ended June 19, 2009**		2009
DEVENUE			
REVENUES Base management fees Franchise fees		\$126 93	8 13
Incentive management fees Owned, leased, corporate housing and other revenue 1		35 238	31 7
Timeshare sales and services 2 Cost reimbursements 3 Total Revenues		295 1,787 2,574	(2) 9 8
OPERATING COSTS AND EXPENSES		2,371	Ü
Owned, leased and corporate housing - direct 4 Timeshare - direct		217 279	(3) 14
Reimbursed costs Restructuring costs		1,787	(9)
General, administrative and other 5 Total Expenses		136 2,419	(4)
OPERATING INCOME		155	46
Gains and other income 6 Interest expense		3 (28)	- (57)
Interest income Equity in (losses) earnings 7		(3)	(67) (33)
INCOME BEFORE INCOME TAXES		136	35
Provision for income taxes		(54)	(20)
NET INCOME		82	45
Add: Net losses attributable to noncontrolling interests, net of tax		2	(100)
NET INCOME ATTRIBUTABLE TO MARRIOTT		\$84 ===	42
EARNINGS PER SHARE - Basic 8 Earnings per share attributable to Marriott shareholders 9		\$0.24 ====	38
EARNINGS PER SHARE - Diluted 8 Earnings per share attributable to Marriott shareholders 9		\$0.23	35

=====

Basic Shares 8 356.2 Diluted Shares 8 366.0

* Percent cannot be calculated.

REVENUES

fees

for

Base management fees

Incentive management

Timeshare sales and services (including net note sale losses of \$1

Total Revenues

OPERATING COSTS AND

Owned, leased and corporate housing -

Timeshare - direct

Restructuring costs

General, administrative

Reimbursed costs

and other 5

EXPENSES

direct 4

Owned, leased, corporate housing and other

twenty-four weeks ended
 June 19, 2009) 2
Cost reimbursements 3

Franchise fees

revenue 1

** Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and limitations on their use. See page A-3 for footnote references.

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MARRIOTT INTERNATIONAL, INC.
CONSOLIDATED STATEMENTS OF INCOME
(in millions, except per share amounts)

Adjustments

As As Restructuring Reported Reported Certain Costs & Other Tax 24 Weeks 24 Weeks Charges Ended Ended -----June 18, June 19, 2010 2009 _____ _____ \$261 \$251 \$-\$-196 181 86 78 484 458 574 492 29 3,800 3,597 5,401 5,057 29 441 424 474 499 3,800 3,597 35 (35)

363

(91)

280

Total Expenses	4,995	4,918	(125)	-
OPERATING INCOME	406	139	154	-
Gains and other income (including gain on debt extinguishment of \$21 for the twenty-four weeks ended June 19, 2009) 6	4	28	-	-
Interest expense	(89)	` '	-	-
Interest income Equity in (losses)	7	15	_	_
earnings 7	(15)	(38)	32	
INCOME BEFORE INCOME TAXES	313	87	186	-
Provision for income taxes	(111)	(77) 	(72)	43
NET INCOME	202	10	114	43
Add: Net losses attributable to noncontrolling interests, net of tax	- 	4	- 	-
NET INCOME ATTRIBUTABLE TO MARRIOTT	\$202 ====	\$14 ===	\$114 ====	\$43 ===
EARNINGS PER SHARE - Basic 8 Earnings per share attributable to Marriott shareholders 9	\$0.56 ====	\$0.04 ====	\$0.32 ====	\$0.12 ====
EARNINGS PER SHARE - Diluted 8 Earnings per share attributable to				
Marriott shareholders 9	\$0.54 ====	\$0.04 ====	\$0.31 ====	\$0.12 =====
Basic Shares 8 Diluted Shares 8	360.7 375.5	355.3 364.2	355.3 364.2	355.3 364.2

	24 Weeks Ended June 19, 2009**	2010 vs. Adjusted 2009
REVENUES		
Base management fees	\$251	4
Franchise fees	181	8
Incentive management fees Owned, leased, corporate housing and other	78	10
revenue 1 Timeshare sales and services (including	458	6
net note sale losses of \$1 for	521	10
twenty-four weeks ended June 19, 2009) 2	321	10
Cost reimbursements 3	3,597	6
Total Revenues	5,086	6
OPERATING COSTS AND EXPENSES Owned, leased and corporate housing -		
direct 4	424	(4)
Timeshare - direct	500	5
Reimbursed costs	3,597	(6)
Restructuring costs	_	*
General, administrative and other 5	272	(3)
Total Expenses	4,793	(4)
OPERATING INCOME	293	39
Gains and other income (including gain on debt extinguishment of \$21 for the twenty-four weeks ended June 19, 2009) 6	28	(86)
	(57)	(56)
Interest expense Interest income	15	(53)
Equity in (losses) earnings 7	(6)	(150)
Equity in (losses) earnings /		(130)
INCOME BEFORE INCOME TAXES	273	15
Provision for income taxes	(106)	(5)
NET INCOME	167	21
Add: Net losses attributable to noncontrolling interests, net of tax	4	(100)
, , , , , , , , , , , , , , , , , , ,		, ,
NET INCOME ATTRIBUTABLE TO MARRIOTT	\$171 ====	18
EARNINGS PER SHARE - Basic 8 Earnings per share attributable to Marriott shareholders 9	\$0.48 =====	17
EARNINGS PER SHARE - Diluted 8 Earnings per share attributable to Marriott shareholders 9	\$0.47	15

- * Percent cannot be calculated.
- ** Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and limitations on their use. See page A-3 for footnote references.

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MARRIOTT INTERNATIONAL, INC. FOOTNOTES TO CONSOLIDATED STATEMENTS OF INCOME

- 1 Owned, leased, corporate housing and other revenue includes revenue from the properties we own or lease, revenue from our corporate housing business, termination fees, branding fees and other revenue.
- 2 Timeshare sales and services includes total timeshare revenue except for base management fees and cost reimbursements.
- 3 Cost reimbursements include reimbursements from properties for Marriott-funded operating expenses.
- 4 Owned, leased and corporate housing direct expenses include operating expenses related to our owned or leased hotels, including lease payments, pre-opening expenses and depreciation, plus expenses related to our corporate housing business.
- 5 General, administrative and other expenses include the overhead costs allocated to our segments and our corporate overhead costs and general expenses.
- 6 Gains and other income includes gains and losses on: the sale of real estate, note sales or repayments (except timeshare note securitizations), the sale of joint ventures and investments; and debt extinguishments, as well as income from cost method joint ventures.
- 7 Equity in (losses) earnings includes our equity in (losses) / earnings of unconsolidated equity method joint ventures.
- 8 2009 share numbers and per share amounts have been retroactively adjusted to reflect the stock dividends with distribution dates of July 30, 2009, September 3, 2009 and December 3, 2009.
- 9 Earnings per share attributable to Marriott shareholders plus adjustment items may not equal earnings per share attributable to Marriott shareholders as adjusted due to rounding.

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MARRIOTT INTERNATIONAL, INC.
TOTAL LODGING PRODUCTS 1

Number of Properties

Brand	2010	June 19, 2009	vs. June 19, 2009
Domestic Full-Service			
Mannight Hotels C Descrits	254	240	5
Marriott Hotels & Resorts Renaissance Hotels	354 80	349 77	3
Autograph Collection	10	-	10
Domestic Limited-Service	10		10
Courtyard	780	747	33
Fairfield Inn & Suites	641	589	52
SpringHill Suites	267	226	41
Residence Inn	589	567	22
TownePlace Suites	190	173	17
International			
Marriott Hotels & Resorts	194	187	7
Renaissance Hotels	66	67	(1)
Courtyard	96	87	9
Fairfield Inn & Suites	9	9	- -
SpringHill Suites	1	1	_
Residence Inn	17	18	(1)
Marriott Executive			
Apartments	22	21	1
Luxury			
The Ritz-Carlton -			
Domestic	39	37	2
The Ritz-Carlton -			
International	34	33	1
Bulgari Hotels & Resorts	2	2	_
The Ritz-Carlton			_
Residential	25	24	1
The Ritz-Carlton Serviced	2	2	
Apartments	3	3	_
Timeshare 2			
Marriott Vacation Club 3	53	52	1
The Ritz-Carlton	33	32	_
Destination Club	9	10	(1)
The Ritz-Carlton	-	0	(= 7
Residences	4	3	1
Grand Residences by			
Marriott -Fractional	2	2	_
Grand Residences by			
Marriott -Residential	2	2	-
Sub Total Timeshare	70	69	1
Total	3,489	3,286	203
10041	=====	=====	===

Number of Rooms/Suites

June 18, June 19, vs. June 19, 2010 2009 2009

Domestic Full-Service			
Marriott Hotels & Resorts	141,819	138,945	2,874
Renaissance Hotels		28,197	872
Autograph Collection	1,529		1,529
Domestic Limited-Service	,		
Courtyard	109,649	104,657	4,992
Fairfield Inn & Suites	57,780	· ·	5,330
SpringHill Suites	31,295		5,251
Residence Inn	70,998		3,184
TownePlace Suites	19,063		1,704
International	, , , , ,	,	,
Marriott Hotels & Resorts	59,616	56,514	3,102
Renaissance Hotels	22,255		(443)
Courtyard	18,931		1,821
Fairfield Inn & Suites	1,153		44
SpringHill Suites	124		_
Residence Inn	2,418		(186)
Marriott Executive	2,110	2,001	(2007
Apartments	3,679	3,412	267
Luxury	3,3.2	3,111	20.
The Ritz-Carlton -			
Domestic	11,587	11,549	38
The Ritz-Carlton -	•	•	
International	10,171	10,117	54
Bulgari Hotels & Resorts	117	117	_
The Ritz-Carlton			
Residential	2,644	2,539	105
The Ritz-Carlton Serviced			
Apartments	458	474	(16)
Timeshare 2			
Marriott Vacation Club 3	11 074	11 050	1.0
	11,874	11,858	16
The Ritz-Carlton Destination Club	460	461	0
The Ritz-Carlton Residences	469 238	461 150	8 88
	230	130	00
Grand Residences by Marriott -Fractional	248	241	7
Grand Residences by Marriott	240	∠ 1 ⊥	/
-Residential	68	91	(23)
Sub Total Timeshare	12,897	12,801	96
Sub Total Timeshare			
motol.	607 050	F76 634	20 (10
Total	607,252	576,634	30,618
	======	======	=====

Number of Timeshare Interval, Fractional and Residential Resorts

	Properties
Total	in
	Active
Properties :	2 Sales 4

100% Company-Developed		
Marriott Vacation Club 3 The Ritz-Carlton Destination Club	53	27
and Residences	9	7
Grand Residences by Marriott and Residences	4	3
Joint Ventures		
The Ritz-Carlton Destination Club		
and Residences	4	4
Total	70	41
	===	===

- 1 Total Lodging Products excludes the 1,869 and 2,142 corporate housing rental units as of June 18, 2010 and June 19, 2009, respectively.
- 2 Includes products that are in active sales as well as those that are sold out. Residential products are included once they possess a certificate of occupancy.
- 3 Marriott Vacation Club includes Horizons by Marriott Vacation Club products that were previously reported separately.
- 4 Products in active sales may not be ready for occupancy.

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MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS Constant \$

Comparable Company-Operated International Properties 1

Three Months Ended May 31, 2010 and May 31, 2009

REVPAR			Occupa	ncy	
		vs.			
Region	2010	2009	2010	V	s. 2009
				_	
Caribbean & Latin America	\$138.23	9.5%	72.7%	5.5%	pts.
Continental Europe	\$115.68	5.6%	70.6%	3.8%	pts.
United Kingdom	\$115.15	5.8%	76.3%	4.0%	pts.
Middle East & Africa	\$104.18	-2.0%	76.7%	3.8%	pts.
Asia Pacific 2	\$83.87	27.7%	68.2%	16.2%	pts.
Regional Composite 3	\$108.81	8.8%	72.1%	7.3%	pts.
International Luxury 4	\$213.49	14.0%	67.3%	10.1%	pts.
Total International 5	\$120.13	9.8%	71.6%	7.6%	pts.

Worldwide 6 \$110.74 8.2% 71.7% 5.4% pts.

Three Months Ended May 31, 2010 and May 31, 2009

Average Daily Rate

	vs. 2009
4100 00	1 20
\$190.08	1.3%
\$163.77	0.0%
\$150.98	0.3%
\$135.92	-6.8%
Ų133.JZ	0.00
\$122.94	-2.5%
\$150.82	-2.2%
\$317.09	-3.1%
\$167.72	-1.8%
\$154.52	0.1%
	\$190.08 \$163.77 \$150.98 \$135.92 \$122.94 \$150.82 \$317.09

Comparable Systemwide International Properties 1

Three Months Ended May 31, 2010 and May 31, 2009

					_ -
	REV	REVPAR			ncy
		vs.			vs.
Region	2010	2009	2010		2009
Caribbean & Latin					
America	\$122.40	15.5%	71.2%	8.8%	pts.
Continental Europe	\$111.92	5.1%	68.9%	4.6%	pts.
United Kingdom	\$113.43	5.8%	75.6%	3.9%	pts.
Middle East & Africa	\$104.18	-2.0%	76.7%	3.8%	pts.
Asia Pacific 2	\$87.89	21.0%	69.0%	13.9%	pts.
Regional Composite 3	\$106.96	9.0%	71.2%	7.5%	pts.
International Luxury 4	\$213.49	14.0%	67.3%	10.1%	pts.
Total International 5	\$116.55	9.8%	70.9%	7.7%	pts.

Three Months Ended May 31, 2010 and May 31, 2009 $\,$

Average Daily

Rate

Region	2010	vs. 2009
Caribbean & Latin America Continental	\$171.83	1.3%
Europe United Kingdom Middle East &	\$162.53 \$150.08	
Africa Asia Pacific 2	\$135.92 \$127.43	
Regional Composite 3	\$150.16	-2.4%
International Luxury 4	\$317.09	-3.1%
Total International 5	\$164.43	-2.1%
Worldwide 6	\$131.39	-0.6%

- 1 We report International results on a period basis, and international statistics on a monthly basis. Statistics are in constant dollars for March through May. International includes properties located outside the Continental United States and Canada, except for Worldwide which also includes North America.
- 2 Does not include Hawaii.
- 3 Regional information includes the Marriott Hotels & Resorts, Renaissance Hotels and Courtyard brands.

Includes Hawaii.

- 4 International Luxury includes The Ritz-Carlton properties outside of North America and Bulgari Hotels & Resorts.
- 5 Includes Regional Composite and International Luxury.
- 6 Includes international statistics for the three calendar months ended May 31, 2010 and May 31, 2009, and North American statistics for the twelve weeks ended June 18, 2010 and June 19, 2009. Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Bulgari Hotels & Resorts, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.

MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS Constant \$

Comparable Company-Operated International Properties 1

Five Months Ended May 31, 2010 and May 31, 2009

REVPAR				0ccupar	ncy
		 VS.			
Region	2010	2009	2010	7	rs. 2009
Caribbean & Latin America	\$140.94	4.1%	73.0%	4.9%	pts.
Continental Europe	\$106.18	4.2%	65.6%	4.2%	pts.
United Kingdom	\$110.77	5.9%	72.6%	4.2%	pts.
Middle East & Africa	\$100.94	-5.3%	73.1%	2.8%	pts.
Asia Pacific 2	\$79.53	23.3%	64.9%	14.8%	pts.
Regional Composite 3	\$104.41	6.2%	68.9%	6.9%	pts.
International Luxury 4	\$204.73	8.4%	63.9%	7.7%	pts.
Total International 5	\$115.26	6.6%	68.3%	7.0%	pts.
Worldwide 6	\$103.13	4.0%	68.2%	5.0%	pts.

Five Months Ended May 31, 2010 and May 31, 2009

Average Daily Rate

Region	2010	vs. 2009
Caribbean &	+100 00	0.00
Latin America Continental	\$193.07	-2.9%
Europe	\$161.90	-2.5%
United Kingdom	\$152.56	-0.1%
Middle East & Africa Asia Pacific 2	\$138.08 \$122.62	
	7122.02	1.00
Regional		
Composite 3	\$151.59	-4.4%
International		
Luxury 4	\$320.28	-4.6%
Total		
International 5	\$168.66	-4.3%
Worldwide 6	\$151.27	-3.7%

Five Months Ended May 31, 2010 and May 31, 2009 $\,$

	REV		Occupancy		
		vs.			
Region	2010	2009	2010		vs. 2009
Caribbean & Latin					
America	\$121.45	9.7%	69.7%	7.8%	pts.
Continental Europe	\$102.50	3.4%	63.9%	4.7%	pts.
United Kingdom	\$109.01	5.7%	71.9%	4.1%	pts.
Middle East & Africa	\$100.94	-5.3%	73.1%	2.8%	pts.
Asia Pacific 2	\$83.65	16.0%	65.6%	12.6%	pts.
Regional Composite 3	\$102.06	6.1%	67.7%	7.0%	pts.
5	•				-
International Luxury 4	\$204.73	8.4%	63.9%	7.7%	pts.
1	,				1
Total International 5	\$111 24	6.5%	67.4%	7 0%	pts.
	T	0.50	0,.10	,	ree.
Worldwide 6	\$86.27	3.1%	67.0%	4 32	pts.
MOTIUMINE O	700.Z/	2.10	07.0%	1.50	Prs.

Five Months Ended May 31, 2010 and May 31, 2009

Average Daily Rate

		vs.
Region	2010	2009
Caribbean & Latin		
America	\$174.24	-2.6%
Continental		
Europe	\$160.29	-4.1%
United Kingdom	\$151.68	-0.2%
Middle East &		
Africa	\$138.08	-8.9%
Asia Pacific 2	\$127.61	-6.2%
Regional		
Composite 3	\$150.65	-4.7%
International		
Luxury 4	\$320.28	-4.6%
Total		
International 5	\$165.05	-4.6%
Worldwide 6	\$128.77	-3.6%

- 1 We report International results on a period basis, and international statistics on a monthly basis. Statistics are in constant dollars for January through May. International includes properties located outside the Continental United States and Canada, except for Worldwide which also includes North America.
- 2 Does not include Hawaii.
- 3 Regional information includes the Marriott Hotels & Resorts, Renaissance Hotels and Courtyard brands.

Includes Hawaii.

- $4\,$ International Luxury includes The Ritz-Carlton properties outside of North America and Bulgari Hotels & Resorts.
- 5 Includes Regional Composite and International Luxury.
- 6 Includes international statistics for the five calendar months ended May 31, 2010 and May 31, 2009, and North American statistics for the twenty-four weeks ended June 18, 2010 and June 19, 2009. Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Bulgari Hotels & Resorts, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.

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MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS Constant \$

Comparable Company-Operated North American Properties 1

Twelve Weeks Ended June 18, 2010 and June 19, 2009

	REVPAR			Occupand	су
		vs.			vs.
Brand	2010	2009	2010		2009
Marriott Hotels &					
Resorts	\$117.21	7.6%	73.1%	4.4%	pts.
Renaissance Hotels	\$113.08	6.1%	71.0%	3.0%	pts.
Composite North					
American Full-Service					
2	\$116.44	7.4%	72.7%	4.1%	pts.
The Ritz-Carlton 3	\$212.67	15.9%	71.6%	9.9%	pts.
Composite North					
American Full-Service					
& Luxury 4	\$127.98	9.0%	72.6%	4.8%	pts.
Residence Inn	\$88.88	4.9%	76.7%	4.8%	pts.
Courtyard	\$73.82	4.0%	67.7%	3.6%	pts.
TownePlace Suites	\$50.47	2.1%	68.8%	5.2%	pts.
SpringHill Suites	\$67.26	3.2%	69.5%	3.5%	pts.
Composite North					
American Limited-					
Service 5	\$76.03	4.0%	70.4%	3.9%	pts.
Composite - All 6	\$106.47	7.5%	71.7%	4.4%	pts.

Twelve Weeks Ended June 18, 2010 and June 19, 2009

Average Daily Rate

Brand	2010 vs	. 2009
Marriott		
Hotels &		
Resorts	\$160.30	1.2%
Renaissance		
Hotels	\$159.16	1.6%
Composite		
North		
American		
Full-		
Service 2	\$160.09	1.3%
The Ritz-		
Carlton 3	\$297.03	0.0%
Composite		
North		
American		
Full-		
Service &		
Luxury 4	\$176.29	
Residence Inn	\$115.87	-1.6%
Courtyard	\$108.98	-1.4%
TownePlace		
Suites	\$73.30	-5.6%
SpringHill		
Suites	\$96.85	-2.1%
Composite		
North		
American		
Limited-		
Service 5	\$108.00	-1.7%
Composite -		
All 6	\$148.53	0.8%

Comparable Systemwide North American Properties 1

Twelve Weeks Ended June 18, 2010 and June 19, \$2009\$

	REVP	AR		Occupa	ncy
		vs.			vs.
Brand	2010	2009	2010		2009
Marriott Hotels &					
Resorts	\$102.17	7.1%	70.0%	4.6%	pts.
Renaissance Hotels	\$101.97	7.1%	70.7%	4.6%	pts.
Composite North American	Į.				
Full-Service 2	\$102.14	7.1%	70.1%	4.6%	pts.
The Ritz-Carlton 3	\$212.67	15.9%	71.6%	9.9%	pts.
Composite North American	Ĺ				
Full-Service & Luxury					

4	\$110.01	8.2%	70.2%	5.0%	pts.
Residence Inn	\$88.49	5.8%	77.9%	5.5%	pts.
Courtyard	\$77.06	4.2%	69.2%	3.4%	pts.
Fairfield Inn & Suites	\$56.25	3.1%	66.4%	3.1%	pts.
TownePlace Suites	\$56.84	4.5%	71.2%	6.2%	pts.
SpringHill Suites	\$67.98	3.6%	69.1%	4.3%	pts.
Composite North American					
Limited-Service 5	\$73.94	4.5%	71.0%	4.1%	pts.
Composite - All 6	\$87.90	6.3%	70.7%	4.5%	pts.

Twelve Weeks Ended June 18, 2010 and June 19, 2009

Average Daily Rate

-----Brand 2010 vs. 2009 --------Marriott Hotels & \$146.03 0.0% Resorts Renaissance \$144.32 Hotels 0.2% Composite North American Full-Service 2 \$145.72 0.1% The Ritz-\$297.03 Carlton 3 0.0% Composite North American Full-Service \$156.72 & Luxury 4 0.6% Residence Inn \$113.56 -1.6% Courtyard \$111.33 -0.9% Fairfield Inn \$84.67 -1.7% & Suites TownePlace Suites \$79.84 -4.5% SpringHill Suites \$98.37 -2.8% Composite North American Limited-\$104.08 Service 5 -1.6% Composite -All 6 \$124.31 -0.4%

- 1 North America includes properties located in the Continental United States and Canada.
- 2 Includes the Marriott Hotels & Resorts and Renaissance Hotels brands.
- 3 Statistics for The Ritz-Carlton are for March through May.
- 4 Includes the Marriott Hotels & Resorts, Renaissance Hotels and The Ritz-Carlton brands.
- 5 Includes the Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.
- 6 Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites, and SpringHill Suites brands.

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MARRIOTT INTERNATIONAL, INC. KEY LODGING STATISTICS Constant \$

Comparable Company-Operated North American Properties 1

Twenty-four Weeks Ended June 18, 2010 and June 19, 2009

	REVP	AR		0ccupar	ncy
		vs.			vs.
Brand	2010	2009	2010		2009
Marriott Hotels &					
Resorts	\$109.28	3.2%	69.7%	4.4%	pts.
Renaissance Hotels	\$104.56	0.8%	67.5%	3.2%	pts.
Composite North					
American Full-					
Service 2	\$108.40	2.7%	69.3%	4.2%	pts.
The Ritz-Carlton 3	\$205.25	10.6%	68.7%	8.7%	pts.
Composite North					
American Full-					
Service & Luxury 4	\$118.14	4.0%	69.3%	4.6%	pts.
Residence Inn	\$83.89	2.0%	73.1%	5.0%	pts.
Courtyard	\$69.28	0.0%	64.0%	3.6%	pts.
TownePlace Suites	\$46.89	-4.5%	63.4%	3.1%	pts.
SpringHill Suites	\$62.71	0.6%	64.6%	3.8%	pts.
Composite North					
American Limited-					
Service 5	\$71.43	0.4%	66.5%	3.9%	pts.
Composite - All 6	\$98.55	2.9%	68.1%	4.3%	pts.

Twenty-four Weeks Ended June 18, 2010 and June 19, 2009

Average Daily

Rate

vs. 2010 2009

Brand

Marriott Hotels &		
Resorts	\$156.68	-3.3%
Renaissance Hotels	\$154.92	-4.0%
Composite North		
American Full-		
Service 2	\$156.36	-3.4%
The Ritz-Carlton 3	\$298.75	-3.3%
Composite North		
American Full-		
Service & Luxury 4	\$170.57	-2.9%
Residence Inn	\$114.83	-5.0%
Courtyard	\$108.18	-5.6%
TownePlace Suites	\$73.92	-9.2%
SpringHill Suites	\$97.02	-5.3%
Composite North		
American Limited-		
Service 5	\$107.36	-5.4%
Composite - All 6	\$144.68	-3.6%

Comparable Systemwide North American Properties 1

Twenty-four Weeks Ended June 18, 2010 and June 19, \$2009\$

	REVI	PAR	(Occupan 	-
		vs.	-		vs.
Brand	2010	2009	2010		2009
Marriott Hotels &					
			66.7%		-
Renaissance Hotels	\$94.89	2.5%	67.1%	4.6%	pts.
Composite North					
American Full-					
Service 2	\$95.85	2.9%	66.8%	4.4%	pts.
The Ritz-Carlton 3	\$205.25	10.6%	68.7%	8.7%	pts.
Composite North					
American Full-					
Service & Luxury 4	\$102.35	3.8%	66.9%	4.6%	pts.
Residence Inn	\$83.39	2.4%	74.3%	4.9%	pts.
Courtyard	\$72.06	0.6%	65.3%	2.9%	pts.
Fairfield Inn &					
Suites	\$51.43	-0.3%	61.4%	2.0%	pts.
TownePlace Suites	\$53.05	0.1%	66.3%	4.8%	pts.
SpringHill Suites	\$63.46	-0.3%	65.1%	3.4%	pts.
Composite North					
American Limited-					
Service 5	\$69.07	0.9%	66.9%	3.4%	pts.
Composite - All 6	\$81.83	2.3%	66.9%	3.9%	pts.

2009

Average Daily Rate

Brand		vs. 2009
Marriott		
Hotels &		
Resorts	\$143.93	-3.6%
Renaissance	·	
Hotels	\$141.39	-4.6%
Composite		
North		
American		
Full-		
Service 2	\$143.47	-3.8%
The Ritz-		
Carlton 3	\$298.75	-3.3%
Composite		
North		
American		
Full-		
Service &		
Luxury 4	\$152.94	-3.4%
Residence		
Inn	\$112.29	
Courtyard	\$110.30	-3.9%
Fairfield		
Inn &	402 72	2 60
Suites TownePlace	\$83.73	-3.6%
Suites	\$80.07	-7.1%
SpringHill	\$00.07	-7.1%
Suites	¢97 52	-5.6%
Composite	γ <i>57</i> .32	3.00
North		
American		
Limited-		
Service 5	\$103.21	-4.2%
Composite	,	
-All 6	\$122.27	-3.7%

¹ North America includes properties located in the Continental United States and Canada.

² Includes the Marriott Hotels & Resorts and Renaissance Hotels brands.

³ Statistics for The Ritz-Carlton are for January through May.

 $^{4\ \}mbox{Includes}$ the Marriott Hotels & Resorts, Renaissance Hotels and The Ritz-Carlton brands.

⁵ Includes the Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites and SpringHill Suites brands.

⁶ Includes the Marriott Hotels & Resorts, Renaissance Hotels, The Ritz-Carlton, Residence Inn, Courtyard, Fairfield Inn & Suites, TownePlace Suites, and SpringHill Suites brands.

TIMESHARE SEGMENT (\$ in millions)

			Adjustments
	12 Weeks Ended June 18,	12 Weeks	Restructuring Costs & Other Charges
Segment Revenues			
Base fees revenue	\$12	\$11	\$-
Sales and services revenue Development	148	182	_
Services	84	_	_
Financing revenue	0.1		
Interest income - non-			
securitized notes	10	10	_
Interest income -securitized			
notes	33	-	_
Other financing revenue	1	(1)) 12
Total financing revenue Other revenue	44		12
Other revenue	13	12	
Total sales and services revenue	289		12
Cost reimbursements	62		
Segment revenues	\$363	\$355	\$12
	====	====	===
Segment Results			
Base fees revenue	\$12	\$11	\$-
Timeshare sales and services, net	•	4	•
Restructuring costs	-	(30)	
General, administrative and other		, ,	
expense	(15)) (23)	7
Gains and other income	-	_	_
Joint venture equity earnings	(3)) (1)	1
Interest expense	(14)	-	-
Noncontrolling interest	- 420	4 (25)	- 350
Segment results	\$30 ===	\$(35) ====	\$50 ===
Contract Sales			
Company:			
Timeshare	\$155	\$200	\$-
Fractional	8	8	1
Residential	2	2	-
Total company	165	210	1
Joint ventures:			
Timeshare	-	- (10)	-

(1)

(18)

19

Fractional

Residential	(3)	17	(17)
Total joint ventures	(4)	(1)	2
Total contract sales 1	\$161	\$209	\$3
	====	====	===

	As Adjusted 12 Weeks Ended June 19, 2009**	Percent Better/ (Worse) 2010 vs. Adjusted 2009
Segment Revenues		
Base fees revenue Sales and services revenue	\$11	9
Development	182	(19)
Services	80	5
Financing revenue Interest income - non-		
securitized notes	10	0
Interest income -securitized		
notes	-	*
Other financing revenue	11	(91)
Total financing revenue	21	110
Other revenue	12	8
Total sales and services revenue	295	(2)
Cost reimbursements	61	2
Segment revenues	\$367	(1)
	====	
Segment Results		
Base fees revenue	\$11	9
Timeshare sales and services, net	16	213
Restructuring costs General, administrative and other	-	-
expense	(16)	6
Gains and other income	(10)	_
Joint venture equity earnings		*
Interest expense		*
Noncontrolling interest	4	(100)
Segment results	\$15	100
Segment resures	Ψ±5 ===	100

Company:		
Timeshare	\$200	(23)
Fractional	9	(11)
Residential	2	0
Total company	211	(22)
Joint ventures:		
Timeshare	=	_
Fractional	1	(200)
Residential	=	*
Total joint ventures	1	(500)
Total contract sales 1	\$212	(24)
	====	

1 As Reported 12 Weeks Ended June 18, 2010 includes fractional and residential contract cancellation allowances of (\$3) million and (\$3) million, respectively. Gross contract sales for the 2010 second quarter were \$167 million before the contract cancellation reserves of \$6 million.

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MARRIOTT INTERNATIONAL, INC. TIMESHARE SEGMENT (\$ in millions)

Adjustments

	As Reported 24 Weeks Ended June 18,	As Reported 24 Weeks Ended June 19,	Restructuring Costs & Other
	2010	2009	Charges
Segment Revenues			
Base fees revenue Sales and services revenue	\$23	\$21	\$-
Development	295	303	4
Services Financing revenue Interest income - non-	167	150	-
securitized notes	19	23	-

^{*} Percent cannot be calculated.

^{**}Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.

Interest income -			
securitized notes	69	-	_
Other financing revenue 1	3	(4)	25
Total financing revenue	91	19	25
Other revenue	21	20	23
Other revenue		20	
Total sales and services			
revenue	574	492	29
Cost reimbursements	124	119	29
			÷20
Segment revenues	\$721	\$632	\$29
	===	===	===
Segment Results			
Base fees revenue	\$23	\$21	\$-
Timeshare sales and	Ş23	\$ Z T	Ş-
	100	(7)	20
services, net	100	(7)	28
Restructuring costs	_	(31)	31
General, administrative			
and other	(20)	(40)	7
expense	(32)	(40)	7
Gains and other income	_	-	_
Joint venture equity			_
earnings	(8)	(2)	2
Interest expense	(28)	-	-
Noncontrolling interest	_	7	_
Segment results	\$55	\$(52)	\$68
	===	===	===
Contract Sales			
Company:			
Timeshare	\$306	\$338	\$-
Fractional	16	18	1
Residential	6	(3)	4
Total company	328	353	5
Joint ventures:			
Timeshare	_	_	_
Fractional	_	(5)	16
Residential	(3)	(10)	10
1.00140110141		(10)	
Total joint ventures	(3)	(15)	26
Total Joint Ventures	(3)	(15)	
Total contract sales 2	\$325	\$338	\$31
TOTAL CONCLUCT SAICS Z	\$3 <u>2</u> 3	====	===
		_	

	Ended June 19, 2009**	(Worse) 2010 vs. Adjusted 2009
Segment Revenues		
Base fees revenue Sales and services revenue	\$21	10
Development Services Financing revenue	307 150	(4) 11
Interest income - non- securitized notes Interest income -securitized	23	(17)
notes Other financing revenue 1	21 	* (86)
Total financing revenue Other revenue	44 20 	107 5
Total sales and services revenue Cost reimbursements Segment revenues	521 119 \$661 ====	10 4 9
Segment Results		
Base fees revenue Timeshare sales and services,	\$21 21	10 376
net Restructuring costs General, administrative and other	-	-
expense Gains and other income Joint venture equity earnings	(33)	3 - *
Interest expense Noncontrolling interest Segment results	- 7 \$16 ===	* (100) 244
Contract Sales		
Company: Timeshare Fractional Residential	\$338 19 1	(9) (16) 500
Total company Joint ventures: Timeshare	358	(8)
Fractional Residential	11 -	(100)
Total joint ventures	11 	(127)

- * Percent cannot be calculated.
- **Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.
- 1) As Reported 24 Weeks Ended June 19, 2009 and As Adjusted 24 Weeks Ended June 19, 2009 include gain/(loss) on notes sold of (\$1) million and (\$1) million, respectively.
- 2) As Reported 24 Weeks Ended June 18, 2010 includes fractional and residential contract cancellation allowances of (\$7) million and (\$7) million, respectively. Gross contract sales for 2010 year-to-date were \$339 million before the contract cancellation reserves of \$14 million.

A-10

MARRIOTT INTERNATIONAL, INC. TIMESHARE SEGMENT

AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY 3, 2009

SECOND QUARTER 2009 (\$ in millions)

Adjustments

	As Reported 12 Weeks Ended June 19, 2009	Restructuring Costs & Other Charges	As Adjusted 12 Weeks Ended June 19, 2009**
Segment Revenues			
Base fees revenue	\$11	\$-	\$11
Sales and services			
revenue	100		100
Development	182	_	182
Services	80	-	80
Financing revenue			
Interest income -			
non-securitized			
notes	10	_	10
Interest income -			
securitized notes	=	-	-
Other financing			
revenue	(1)	12	11
Total financing			
revenue	9	12	21

Other revenue	12	-	12
Total sales and			
services revenue	202	12	205
	283	12	295
Cost reimbursements	61		61
	\$355	- \$12	\$367
Segment revenues	\$333	Ş1Z ===	\$307 ====
Segment Results			
Base fees revenue	\$11	\$-	\$11
Timeshare sales			
and services, net	4	12	16
Restructuring			
costs	(30)	30	_
General,			
administrative			
and other			
expense	(23)	7	(16)
Gains and other			
income	-	-	-
Joint venture			
equity earnings	(1)	1	-
Interest expense	-	-	-
Noncontrolling			
interest	4	-	4
Segment results	\$(35)	\$50	\$15
	====	===	===
Contract Sales			
Company			
Company: Timeshare	\$200	\$-	\$200
Fractional	8	1	9
Residential	2	_	2
Residencial			
Total company	210	1	211
Joint ventures:	210	_	211
Timeshare	_	_	_
Fractional	(18)	19	1
Residential	17	(17)	_
Residential	± /	(17)	
Total joint			
ventures	(1)	2	1
A CITE OT ED	(± /		
Total contract			
sales, including			
joint ventures	\$209	\$3	\$212
Joine veneures	\$209 ====	\$5 ===	ŞZIZ ====
	- -		

	Adjustments	2009-16 And 2009-17 12 Weeks Ended June 19, 2009**
Segment Revenues		
Base fees revenue	\$-	\$11
Sales and services revenue	Ş-	ŚΤΤ
Development	6	188
Services	_	80
Financing revenue		
Interest income - non-securitized		
notes	_	10
Interest income -securitized notes	38	38
Other financing revenue	(8)	3
Total financing revenue	30	51
Other revenue	-	12
Total sales and services revenue	36	331
Cost reimbursements	-	61
Segment revenues	\$36	\$403
	===	====
Segment Results		
Base fees revenue	\$-	\$11
Timeshare sales and services, net	32	48
Restructuring costs	_	_
General, administrative and other		
expense	_	(16)
Gains and other income	-	_
Joint venture equity earnings	(10)	(10)
Interest expense Noncontrolling interest	(18)	(18)
Segment results	\$14	\$29
beginene resures	===	===
Contract Sales		
Company:		
Timeshare	\$-	\$200
Fractional	_	9
Residential	-	2
Total company		 211
Joint ventures:	_	211
Timeshare Fractional	_	- 1
Residential	_	1 -
RESTRETETAL		
Total joint ventures	_	1
-		
Total contract sales, including joint		
ventures	\$-	\$212

**Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.

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MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURE TIMESHARE INVENTORY

AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY 3, 2009
(\$ in millions)

			Adjustments	
	Balance at	As Reported	ASU Nos. 2009-16	As Adjusted For
				ASU Nos.
	End of 2010 Second	Balance at Year-End	And 2009-17	2009-16
	Quarter	2009	Adjustments	And 2009-17
				Balance at Year-End 2009** 1
Finished goods 2	\$757	\$721	\$100	\$821
Work-in-process Land and	148	198		198
infrastructure	545	507	-	507
Total inventory	\$1,450	\$1,426	\$100	\$1,526
	=====	=====	====	=====

- 1) As Adjusted had ASU Nos. 2009-16 and 2009-17 (formerly referred to as FAS 166 & 167) been adopted on January 3, 2009.
- 2) Includes completed inventory as well as an estimate of inventory we expect to acquire when we foreclose on defaulted notes. The estimate of inventory we expect to acquire when we foreclose on defaulted notes for As Adjusted 2009 and As Reported 2010 include securitized and non-securitized notes, and As Reported 2009 includes non-securitized notes.

^{**} Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.

MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURE EBITDA AND ADJUSTED EBITDA (\$ in millions)

Fiscal Year 2010

	First Quarter	Second Quarter	Total Year to Date
Net Income attributable			
to Marriott	\$83	\$119	\$202
Interest expense	45	44	89
Tax provision	46	65	111
Depreciation and			
amortization	39	42	81
Less: Depreciation			
reimbursed by third-			
party owners	(3)	(3)	(6)
Interest expense from unconsolidated joint			
ventures	5	5	10
Depreciation and amortization from unconsolidated joint			
ventures	6	6	12
EBITDA **	\$221	\$278	\$499
	====	====	====
Increase over 2009			
Adjusted EBITDA	3%	26%	15%

Figcal	Vear	2009

	First Quarter	Second Quarter	Third Quarter
Net Income /(Loss) attributable to			
Marriott	\$(23)	\$37	\$(466)
Interest expense	29	28	27
Tax provision	33	44	(210)
Tax provision, noncontrolling			
interest	1	2	1
Depreciation and amortization	39	42	43
Less: Depreciation reimbursed by			
third-party owners	(2)	(2)	(2)
Interest expense from unconsolidated			
joint ventures	3	6	4
Depreciation and amortization from			
unconsolidated joint ventures	6	6	6
EBITDA **	86	163	(597)

Restructuring costs and other

charges			
Severance	2	10	4
Facilities exit costs	-	22	5
Development cancellations	-	1	-
Total restructuring costs	2	33	9
Impairment of investments and other,			
net of prior year reserves	68	3	1
Reserves for loan losses	42	1	-
Contract cancellation allowances	4	1	1
Residual interests valuation	13	12	(3)
System development write-off	_	7	_
Total other charges	127	24	(1)
Total restructuring costs and other			
charges	129	57	8
Timeshare strategy -impairment			
charges			
Operating impairments	_	-	614
Non-operating impairments	_	-	138
Total timeshare strategy -			
impairment charges	_	_	752
Adjusted EBITDA **	\$215	\$220	\$163
	====	====	====

	Fiscal Year 2009		
	Fourth Quarter		
Net Income /(Loss) attributable to			
Marriott	\$106	\$(346)	
Interest expense	34	118	
Tax provision	68	(65)	
Tax provision, noncontrolling interest	-	4	
Depreciation and amortization	61	185	
Less: Depreciation reimbursed by third-			
party owners	(3)	(9)	
Interest expense from unconsolidated			
joint ventures	6	19	
Depreciation and amortization from			
unconsolidated joint ventures	9	27	
EBITDA **	281	(67)	
Restructuring costs and other charges			
Severance	5	21	
Facilities exit costs	2	29	
Development cancellations	_	1	
Total restructuring costs	7	51	

Impairment of investments and other, net

of prior year reserves	11	83
Reserves for loan losses	-	43
Contract cancellation allowances	3	9
Residual interests valuation	(2)	20
System development write-off	-	7
Total other charges	12	162
Total restructuring costs and other		
charges	19	213
Timeshare strategy - impairment charges		
Operating impairments	_	614
Non-operating impairments	-	138
Total timeshare strategy -impairment		
charges	-	752
Adjusted FRITDA **	4200	4000
Adjusted EBITDA **	\$300	\$898
	====	====

** Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.

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MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURE EBITDA AND ADJUSTED EBITDA

AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY 3, 2009

SECOND QUARTER 2009 (\$ in millions)

	Second Quarter		As Adjusted
	2009	ASU Nos. 2009-16	For
		and	ASU Nos.
		2009-17	2009-16 and
		Adjustments	2009-17
			Second
			Quarter
			2009**
Net Income /(Loss)			
attributable to Marriott	\$37	\$9	\$46
Interest expense	28	18	46
Tax provision	44	5	49
Tax provision,			
noncontrolling interest	2	-	2
Depreciation and			

amortization	42	-	42
Less: Depreciation reimbursed by third-party			
owners	(2)		(2)
Interest expense from	(2)	_	(2)
unconsolidated joint			
ventures	6	_	6
Depreciation and	0		0
amortization from			
unconsolidated joint			
ventures	6		6
ventures			
EBITDA **	163	32	195
Restructuring costs and			
other charges			
Severance	10	_	10
Facilities exit costs	22	_	22
Development cancellations	1	-	1
Total restructuring costs	33	_	33
Impairment of investments			
and other, net of prior			
year reserves	3	_	3
Reserves for loan losses	1	_	1
Contract cancellation			
allowances	1	_	1
Residual interests			
valuation	12	-	12
System development write-	_		_
off	7	-	7
Total other charges	24	_	24
Total restructuring costs			
and other charges	57	_	57
Adjusted EBITDA **	\$220	\$32	\$252
y	====	===	====

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MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURE EBITDA AND ADJUSTED EBITDA

2009 AS ADJUSTED HAD ASU NOS. 2009-16 AND 2009-17 BEEN ADOPTED ON JANUARY 3, 2009 AND FORECASTED 2010 (\$ in millions)

^{**} Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.

	2009 Fiscal Year	ASU Nos. 2009-16 and 2009-17 Adjustments	As Adjusted For ASU Nos. 2009-16 and 2009-17 Fiscal Year 2009**
Net (Loss) /Income	d (2 4 C)	<u>۸</u> /1\	å / 2 / 7 \
attributable to Marriott Interest expense	\$(346) 118	\$(1) 77	\$(347) 195
Tax provision, continuing	110	/ /	195
operations	(65)	_	(65)
Tax provision,	(/		(/
noncontrolling interest	4	-	4
Depreciation and			
amortization	185	-	185
Less: Depreciation			
reimbursed by third-party	(0)		(0)
owners Interest expense from	(9)	_	(9)
unconsolidated joint			
ventures	19	_	19
Depreciation and			
amortization from			
unconsolidated joint			
ventures	27	-	27
EBITDA **	(67)	76	9
Restructuring costs and			
other charges			
Severance	21	_	21
Facilities exit costs	29	_	29
Development cancellations	1	-	1
Total restructuring costs	51	_	51
Impairment of investments			
and other, net of prior year reserves	83		83
Reserves for loan losses	43	_	43
Contract cancellation	15		15
allowances	9	_	9
Residual interests valuation	20	_	20
System development write-			
off	7	-	7
Total other charges	162	_	162
Total restructuring costs	212		010
and other charges	213		213
		-	
Timeshare strategy -			
impairment charges			
Operating impairments	614	_	614

Non-operating impairments	138	-	138
Total timeshare strategy -			
impairment charges	752	_	752
Adjusted EBITDA **	\$898	\$76	\$974
	====	===	====

Increase over 2009 Adjusted EBITDA as Adjusted for ASU Nos. 2009-16 and 2009-17

Range	

Net (Loss) / Income attributable to Marriott	\$398	\$427
Interest expense	195	190
Tax provision, continuing operations	222	238
Tax provision, noncontrolling interest	_	_
Depreciation and amortization	185	185
Less: Depreciation reimbursed by third-		
party owners	(10)	(10)
Interest expense from unconsolidated joint	, ,	, ,
ventures	25	25
Depreciation and amortization from		
unconsolidated joint ventures	30	30
EBITDA **	1,045	1,085
Restructuring costs and other charges		
Severance	_	_
Facilities exit costs	_	_
Development cancellations	_	_
-		
Total restructuring costs	_	_
5		
Impairment of investments and other, net of		
prior year reserves	_	_
Reserves for loan losses	_	_
Contract cancellation allowances	_	_
Residual interests valuation	_	_
System development write-off	_	_
-		
Total other charges	_	_
J		
Total restructuring costs and other charges	_	_
Timeshare strategy - impairment charges		
Operating impairments	_	_
Non-operating impairments	_	_

Total timeshare strategy -impairment		
charges	-	_
Adjusted EBITDA **	\$1,045	\$1,085
	=====	=====
Increase over 2009 Adjusted EBITDA as		
Adjusted for ASU Nos. 2009-16 and 2009-17	7%	11%

** Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.

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MARRIOTT INTERNATIONAL, INC.

NON-GAAP FINANCIAL MEASURE

ADJUSTED TOTAL DEBT NET OF CASH

(\$ in millions)

	Balance at	Balance at	Balance at
	End of 2010	Year-End	Year-End
	Second Quarter	2009	2008
Total debt	\$2,911	\$2,298	\$3,095
Cash and cash equivalents	(100)	(115)	(134)
Total debt net of cash**	2,811	2,183	2,961
Less the impact of ASU Nos.			
2009-16 and 2009-17	(987)	_	-
Adjusted total debt net of			
cash** (a)	\$1,824	\$2,183	\$2,961
	=====	=====	=====

Total debt

Cash and cash equivalents

Better / (Worse) Change

Balance at End of 2010 Second Quarter as Compared to

Balance at	Balance at	
Year-End	Year-End	
2009	2008	
\$(613)	\$184	
(15)	(34)	

	====	=====
cash** (a)	\$359	\$1,137
Adjusted total debt net of		
2009-16 and 2009-17	987	987
Less the impact of ASU Nos.		
Total debt net of cash**	(628)	150

(a) Excludes the impact of the update to ASU Nos. 2009-16 and 2009-17.

**Denotes non-GAAP financial measures. Please see pages A-17 and A-18 for additional information about our reasons for providing these alternative financial measures and the limitations on their use.

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MARRIOTT INTERNATIONAL, INC. NON-GAAP FINANCIAL MEASURES

In our press release and schedules, and on the related conference call, we report certain financial measures that are not prescribed or authorized by United States generally accepted accounting principles ("GAAP"). We discuss management's reasons for reporting these non-GAAP measures below, and the press release schedules reconcile the most directly comparable GAAP measure to each non-GAAP measure that we refer to (identified by a double asterisk on the preceding pages). Although management evaluates and presents these non-GAAP measures for the reasons described below, please be aware that these non-GAAP measures have limitations and should not be considered in isolation or as a substitute for revenue, operating income, income from continuing operations, net income, earnings per share or any other comparable operating measure prescribed by GAAP. In addition, these non-GAAP financial measures may be calculated and/or presented differently than measures with the same or similar names that are reported by other companies, and as a result, the non-GAAP measures we report may not be comparable to those reported by others.

Adjusted Measures That Exclude Certain Charges, Costs, and Other Expenses. Management evaluates non-GAAP measures that exclude the impact of Timeshare strategy - impairment charges incurred in the 2009 third quarter, restructuring costs and other charges incurred in the 2009 first through fourth quarters, and certain tax expenses incurred in the 2009 first and second quarters, because those non-GAAP measures allow for period-over-period comparisons of our ongoing core operations before material charges. These non-GAAP measures also facilitate management's comparison of results from our on-going operations before material charges with results from other lodging companies.

Timeshare Strategy - Impairment Charges. In response to the difficult business conditions that the Timeshare segment's timeshare, luxury residential, and luxury fractional real estate development businesses experienced, we evaluated our entire Timeshare portfolio in the 2009 third quarter. In order to adjust

the business strategy to reflect current market conditions at that time, on September 22, 2009, we approved plans for our Timeshare segment to take the following actions: (1) for our luxury residential projects, reduce prices, convert certain proposed projects to other uses, sell some undeveloped land, and not pursue further Marriott-funded residential development projects; (2) reduce prices for existing luxury fractional units; (3) continue short-term promotions for our U.S. timeshare business and defer the introduction of new projects and development phases; and (4) for our European timeshare and fractional resorts, continue promotional pricing and marketing incentives and not pursue further development. As a result of these decisions, we recorded third quarter 2009 pretax charges totaling \$752 million in our Consolidated Statements of Income (\$502 million after-tax), including \$614 million of pretax charges impacting operating income under the "Timeshare strategy-impairment charges" caption, and \$138 million of pretax charges impacting non-operating income under the "Timeshare strategy-impairment charges (non-operating) " caption.

Restructuring Costs and Other Charges. During the latter part of 2008 we experienced a significant decline in demand for hotel rooms both domestically and internationally due, in part, to the financial crisis and the dramatic downturn in the economy. Our capital intensive Timeshare business was also hurt by the downturn in market conditions and particularly, the significant deterioration in the credit markets. These declines resulted in reduced management and franchise fees, cancellation of development projects, reduced timeshare contract sales, contract cancellation allowances, and charges and reserves associated with expected fundings, loans, Timeshare inventory, accounts receivable, contract cancellation allowances, valuation of Timeshare residual interests, hedge ineffectiveness, and asset impairments. We responded by implementing various cost saving measures which resulted in first, second, third and fourth quarter 2009 restructuring costs of \$2 million, \$33 million, \$9 million, and \$7 million, respectively, that were directly related to the downturn. We also incurred other charges in the 2009 first, second, and fourth quarters totaling \$127 million, \$24 million, and \$12 million respectively, as well as \$1 million in net other credits in the 2009 third quarter, that were directly related to the downturn, including asset impairment charges, accounts receivable and guarantee charges, reserves associated with loans, reversal of the liability related to expected fundings, Timeshare contract cancellation allowances, and charges related to the valuation of Timeshare residual interests.

Certain Tax Expenses. Certain tax expenses included non-cash charges of \$26 million in the 2009 first quarter and \$17 million in the 2009 second quarter primarily related to the treatment of funds received from certain foreign subsidiaries, an issue we are contesting with the Internal Revenue Service ("IRS").

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Earnings Before Interest, Taxes, Depreciation and Amortization. Earnings before interest, taxes, depreciation and amortization ("EBITDA") reflects earnings excluding the impact of interest expense, provision for income taxes, depreciation and amortization. Management considers EBITDA to be an indicator of operating performance because we use it to measure our ability to service debt, fund capital expenditures, and expand our business. We also use EBITDA, as do analysts, lenders, investors and others, to evaluate companies because it excludes certain items that can vary widely across different industries or among companies within the same industry. For example, interest expense can be dependent on a company's capital structure, debt levels and credit ratings. Accordingly, the impact of interest expense on earnings can vary significantly among companies. The tax positions of companies can also vary because of their differing abilities to take advantage of tax benefits and because of the tax policies of the jurisdictions in which they operate. As a result, effective tax rates and provision for income taxes can vary considerably among companies. EBITDA also excludes depreciation and amortization because companies utilize productive assets of different ages and use different methods of both acquiring and depreciating productive assets. These differences can result in considerable variability in the relative costs of productive assets and the depreciation and amortization expense among companies.

Both EBITDA and Adjusted EBITDA (described below) exclude certain cash expenses that we are obligated to make.

Adjusted EBITDA. Management also evaluates adjusted EBITDA as an indicator of operating performance. Adjusted EBITDA excludes: (1) Timeshare strategy - impairment charges of \$752 million incurred in the 2009 third quarter; and (2) the 2009 restructuring costs and other charges of \$19 million from the fourth quarter, \$8 million from the third quarter, \$57 million from the second quarter and \$129 million from the first quarter. Management excludes these Timeshare strategy-impairment charges and restructuring costs and other charges for the reasons noted above under "Adjusted Measures That Exclude Certain Charges, Costs, and Other Expenses."

Adjusted Measures that Exclude the Impact of New Accounting Standards or Reflect Their Early Adoption. As of the first day of fiscal year 2010, we adopted Accounting Standards Update ("ASU") No. 2009-16, "Transfers and Servicing (Topic 860): Accounting for Transfers of Financial Assets" (formerly known as FAS No. 166) and ASU No. 2009-17, "Consolidations (Topic 810); Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities" (formerly known as FAS No. 167), which required consolidating previously securitized pools of Timeshare notes and impacts the ongoing accounting for those notes. Management evaluates non-GAAP measures that exclude the impact of these standards in the current year or include the impact of these standards as if we had adopted them early in order to better perform year-over-year comparisons on a comparable basis.

Total Debt Net of Cash (or "Net Debt") and Adjusted Total Debt Net of Cash. Total debt net of cash reflects total debt less cash and cash equivalents. Management considers total debt net of cash to be a more accurate indicator of the net debt that must be repaid or refinanced at maturity (as it gives consideration to cash resources available to retire a portion of the debt when due). In addition, Management evaluates adjusted total debt net of cash, which excludes the debt that was consolidated as a result of adopting ASU Nos.

2009-16 and 2009-17, because that debt is non-recourse to the Company and is not supported by the Company's cash flows. Management believes that these financial measures provide a clearer picture of the future demands on cash to repay debt and uses these measures in making decisions regarding its borrowing capacity and future refinancing needs. Management also evaluates adjusted total debt net of cash for the reason stated in the previous paragraph.

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SOURCE Marriott International

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